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Burbank News & Events

H4P – Easy Qualify Financing for Seniors

What is a H4P? It's a HECM (Home Equity Conversion Mortgage for Purchase) loan. It's an FHA (Federal Housing Administration) Purchase Program for 62+ borrowers that allows seniors to buy a home with a one-time down payment. Can you imagine that? The H4P loan was introduced in 2008 by HUD (Housing and Urban Development) as an offshoot of a traditional reverse mortgage, but surprisingly many seniors are still unaware of this great program. The H4P allows senior borrowers to combine some of their equity, possibly from the sale of their previous home (funds can also come from savings and investments) with the proceeds from their H4P to complete the new home

With this kind of financing, buyers can often buy the house that fits their current needs without using all their cash, whether they wish to "upsize or downsize" to the right home. There are no monthly mortgage payments to make if the borrowers live in the home, however, they're still responsible for maintaining the home, paying property taxes and home¬owners insurance, and complying with all loan terms.

Bob Petersen, a Mutual of Omaha reverse mortgage professional, has helped a number of Brad's clients refinance their existing mortgage with a Home Equity Conversion Mortgage (HECM) loan or finance their new home with an H4P loan. "When clients work with Brad and his team," Bob said, "they are going to find that special home they're looking for. And when they find out they can refinance their existing home or purchase their new home, without using all their cash or having to make any future monthly mortgage payments, they almost can't



believe it. Once people find out how the HECM refinance and HECM for Purchase loans work and just how flexible they are, plus the extra cash flow it gives them, they're pretty amazed!".

Brad Korb Real Estate Group, BRE

Brad@BradKorb.com 3813 W. Magnolia Blvd., Burbank, CA 91505

Bob Petersen, NMLS ID: 874762 Mutual of Omaha Reverse Mortgage

BPetersen@mutualmortgage.com (714) 396-9512

Borrower must occupy home as primary residence and remain current on property tax.es, homeowner's insurance, the costs of home maintenance, and any HOA fees. Mutual of Omaha Mortgage, Inc., NMLS ID 1025894. 3131 Camino Del Rio N II00, San Diego, CA 92108. Subject to Credit Approval. These materials are not from HUD or FHA and the document was not approved by HUD, FHA or any Government Agency. For licensing information, go to: www.nmlsconsumeraccess.org Licensed by the Department of Financial Protection & Innovation under the California Residential Mortgage Lending Act, License 4131356. ■



You're invited!

The Club's fourth Annual Ladies Shopping Night is Saturday, November 13, 2021.

This year, it will be held at our new Main Club House, located at 300 E. Angeleno Avenue in downtown Burbank. All the fun starts at 10:00am and ends at 3:00pm.

Some featured vendors include: Susanna Adler with her designer handbags and scarves, and Tracey Ban with Lulu Roe designs. New this year is Michael Albanese with his one of a kind hand carved cutting boards and Jazmin Erving of "Because I Rock" who specialize in beautiful crystal gifts. There will also be hors d'oeuvres and treats.

All the proceeds will benefit The Boys & Girls Club of Burbank and Greater East Valley. The Club serves more than 4200 children at 23 sites in Burbank, Hollywood, North Hollywood, Sun Valley, Tujunga, and Van Nuys. No child is ever turned away for an inability to pay. If you are a vendor and would like to participate, please contact:

> susansebastian@bgcburbank.org Please let me know if you are able to attend or you can RSVP at: susansebastian@bgcburbank.org

Burbank Chorale

Burbank Chorale is starting Rehearsals for the Fall Semester on September 14 at 7pm.

Rehearsals will be conducted via Zoom. At some time in the future, In-Person rehearsals may resume, depending on the public health situation. The Burbank Chorale is adhering to the LA County Guidance for Music, Television, and Film Production.

If you are interested in auditioning, please email membership@burbankchorale.org or call 818-759-9177.

Your estate, your legacy

Work with professionals to help ensure

your wishes are met

Wealth doesn't manage itself—it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. Korb says these Certified finanCial PlannerTM practitioners consistently deliver premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

End-of-life planning is often a difficult topic to discuss, especially with family. However, without proper estate planning in place, families can be left in the dark during a challenging time. These decisions impact more than investments and assets; they also matter when it comes to unforeseen health issues.

Taking the time to plan now will help give you confidence that everything is in order and ensure the details around the management of your estate will be carried out efficiently and in the manner you want. With the assistance of an estate planning attorney, you can take advantage of these 10 ways to make it easier for your loved

- 1. Collect relevant documents
- 2. Secure your assets and documents
- 3. Execute a will
- 4. Create a revocable living trust
- 5. Name a power of attorney 6. Create a living will
- 7. Check your beneficiaries
- 8. Plan your final arrangements
- 9. Review frequently

10. Communicate with loved ones

When it comes to estate planning, it's always a good idea to have a team of advisors to help. You can consult with an estate planning attorney, your wealth advisor and your accountant to make sure all of your questions are answered and your documents prepared.

Estate planning can be stressful. But having a plan in place ahead of time can help ensure your family is taken care of and your wishes are met exactly as you intended.

Plan your legacy today

If you'd like a copy of the full UBS estate planning checklist, with details about these 10 ways to make it easier for your loved ones to ensure your intentions are respected, please contact Bertain Escobar Wealth Management team mem-Taylor Moore



taylor.moore@ubs.com or call him at 626-405-4735

Richard Bertain, Senior Vice President with UBS Financial Services Inc., has been providing sound financial advice to clients since 1983, earning the designation of Investment Management Analyst® from the Wharton School. He and David Escobar, Senior Vice President with UBS, are involved in local community organizations ranging from the Burbank Civitan Club and Boy Scouts of America to the Burbank YMCA and Leadership Burbank.

Bertain Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

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UBS Financial Services Inc.

251 South Lake Avenue, 10th Floor Pasadena, CA 91101 626-405-4710 800-451-3954 toll free 855-203-6443 fax

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Burbank News & Events

Burbank Police Department 9/11 Ceremony

Twenty years ago, America suffered a devastating tragedy in which nearly 3,000 innocent Americans were killed at the World Trade Center, at the Pentagon and at



Shanksville, Pennsylvania. During those attacks, 411 emergency workers in New York City who responded to the World Trade Center died. This included:343 firefighters of the New York City Fire Department, 37 police officers of the Port Authority of New York and New Jersey Police Department, 23 police officers of the New York City Police Department and 8 emergency medical technicians and paramedics from private emergency medical

The following is a statement from Police Chief Michael Albanese:

"This is an emotional time for many



first responders who still have vivid images and memories of the attacks on September 11th. On that day, after the first attack, all first responders nationwide were mobilized - even those of us who were three thousand miles from the epicenter of the attacks, and we remained mobilized for months. For first responders, the pain was deep and piercing because their innate response to render aid and stop the violence was thwarted by the horrifying and reprehensible acts of violence. The heartache for the victims and their families is impossible to imagine and understand praying for their souls and our country on this day is cathartic for many of us."





How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing," Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. The capital gains taxes would be calculated on the money received rather than full purchase price.

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

A bit like the experienced boat skipper is new to them, but familiar ground to us." who navigates deep water to find the best Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes.

KCDC Softball Star's Sports Psychology for Pediatric Dentistry: A Pre-Dent Profile on Lili Estrada

By: M. K. Montano KCDC Staff

Burbank native and Community Dental Clinic (KCDC) pre-dental (pre-dent) Lilianna "Lili" Estrada began playing softball at a very early age, around the same age as many of KCDC's patients. Her love and talent for the sport paved the way for her success on John Burroughs High School varsity softball team, and a collegiate sports career in Illinois. After earning a Bachelor's of Science in Biology from Illinois State University, Lili returned to Burbank, working

full-time at the KCDC as a front and back dental assistant. She was drawn to KCDC's mission of "improving the oral health of children from low-income families with quality procedures, preventative treatments, and oral health education." KCDC is a 501(c)(3) non-profit organization of more than 50 years of charitable history, and is the dental home for thousands of children, impacting more than 14,200 children each

Aside from dentistry, KCDC's staff and volunteers bring a wide array of skills to the clinic. Lili's background in collegiate level softball and sports psychology proved to be significant during last year's peak of COVID-19. The stressful COVID-19 pandemic, coupled with the natural stress that comes with visiting a dentist, Lili shared with her pediatric patients the sports psychology techniques she's learned to remain calm under pressure and stressful situations.



Lili Estrada as Collegiate Softball Player (Left), Pediatric Dental Assistant (Right)

In the past, these techniques allowed Lili to overcome adversity and secure victories, and applying these same techniques can make the difference in a patient's successful visit to the dentist. She helped fine tune these techniques by watching KCDC pediatric dentist Dr. Kira Lee. Sports coaching can oftentimes be aggressive, and "watching how Dr. Kira interacts with patients in a very gentle way, but still get the work done" helped refine the way Lili delivered her coaching cues, Lili says. The success for dental restorations requires both coachable patient behavior and cooperation. Her chairside coaching helps prevent an otherwise traumatic dental experience, and positively reinforces future visits to the dentist.

Lili was also recently involved as a lead mentor for KCDC's recent 2021 high school summer interns. As a John Burroughs High School alumni and recent college graduate,

Continued on page 5

The Brad Korb Team is Growing!

ue to our growth, The Brad Korb Real Estate Group in Burbank has a unique opportunity for talented Buyer's Agents. In addition to being endorsed by Barbara Corcoran,

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Burbank News & Events

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LISTINGS		
8815 Sunland	2898	1
5239 San Feliciano	2708	3
9253 Gerald	2538	9
1352 E. Garfield	2868	1
7301 Balboa #5	2698	5 7
11238 Erwin	2568	7
2655 N. Frederic	2968	1 1 2 3 5 2
4512 Huntington Dr N	2678	 <mark> </mark>
1717 Scott #15	2998	2
11163 Hershey	2838	2
8710 Delgany #5	2738	3
5927 Tipton	3008	5
1220 N. Beachwood	2928	2
234 S. Orchard	3028	
3020 Whittier	3038	8 7
6646 Denny	3058	7
14456 Foothill #53	3408	4
927 E. Cypress	2938	1
12551 6th	3088	1
4213 W. Burbank	2918	
201 E. Angeleno #308	3068	1
12615 Judd	3138	9
837 N. Beachwood	3158	9
18329 Bassett	3078	5
5253 Vantage #203	3168	2
14602 Polk	3128	6
734 E. Verdugo #3	3188	2
1428 N. Frederic	2748	52622329
1631 N. Brighton	3098	3
1416 E. Tujunga	3238	2
12421 Woodville	3148	9
5253 Vantage #302	3268	2
24018 Royale	3218	1

SALES	
14219 Hubbard	2188
3272 Craig	2068
9819 Marklein	2408
11500 Fenton	2378
5604 Rhodes #102	2368
7207 Cravell	2468
2031 N. Frederic	2628
15149 Gilmore	2768
13880 Berg	2288
227 E. Burbank Unit F	2658
3117 N. Frederic, Seller	2828
3117 N. Frederic, Buyer	2828
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2655 N. Frederic	2968
11238 Erwin	2568
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Kids Community Partal Clinic Community Partal Clinic Community Partal Clinic Community Community

Rehome Your Unwanted Items

Kids' Community Dental Clinic
is accepting new and pre-owned DVD and Blu-ray movies,
video games and consoles, music CDs, vinyl records,
phones, cameras, musical instruments, jewelry, timepieces

Please call (818) 841-8010 to arrange a drop-off. We pick up 100+ items.



Scan to visit our website and learn more or make a financial donation

VISIT US ONLINE: WWW.KIDSCLINIC.ORG



(consider snapping a picture and sharing this ad with others who may be interested in donating)

Burbank University Women

embers of BUW meet on the 2nd Thursday of each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work and are at least 55 years of age to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth.

Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities and furnishing college scholarships to graduates of Burbank high schools

For membership information, please call Jeri Primm (818)843-2610 or Marcia Baroda at (818) 848-2825.

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like William Holt (below) show how much

they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

In The Community Burbank News & Events



Back to Business

federal credit union

**SAVE THE

BURBANK

COORDINATING

COUNCIL

GALA

3000 W Magnolia Blvd,

Sponsored by

BCC Association Meeting Monday, October 4, 2021 12:00 PM – 1:30 PM Burbank, 438 E Harvard Rd, Burbank, CA 1501

Welcome to the first BCC Association Meeting of 2021!

We can't wait to see you in our NEW location, with our NEW Board Members and New list of monthly speakers.

(Mark your calendars for the 1st Monday of the Month until May)

Go to https://burbankcc.org/eventsgallery to RSVP

Please consider donating to the Holiday Basket Program

For over 88 years, the Burbank Coordinating Council Holiday Basket Program has provided assistance during the holiday season for economically disadvantaged families.

By embracing the spirit of giving, we will make this an amazing holiday season for many in our community. Thank you for making a difference. Your involvement in our program in any capacity is appreciated and valued!

If you are in need (on free or reduced price lunches), APPLY to receive a Holiday Basket.

If you are able to give or want to find out how you can VOLUNTEER and consider adopting a family.

DONATE directly through our website.

Questions?

If you would like more information, please contact Hilde García at (818) 679-2217.

Join Us - We're Fun!!

BCC still looking for the following volunteer positions Social Media Chair Public Relations Chair Events Chair Fundraising Chair Nonprofit Organization Coordinator

Become a Member!!

Annual membership is only \$20 for an individual, or \$30 for an organization and can be paid online through PayPal. Members can make announcements at meetings, put announcements into the monthly newsletter.

Go to burbankcc.org for details!

A Pre-Dent Profile on Lili Estrada

Continued from page 3

she was able to offer mentorship on the path for future career in dentistry and the broader health professions. Lili explains, "I enjoyed teaching the younger generation, introducing them to a great field, and gear them towards dentistry and pursue college." She took lead, bringing the interns on the weekly school site oral health lectures for Burbank's local elementary schools. As a mentor and coach for both pediatric patients and high school interns, Lili explains "I wish I had that support when I was their age, because I didn't have an old sibling; and I wish I had a mentor myself so I wanted to help them out too." And to add to the success of this program, one of Lili's former 2020 high school interns, Guadalupe "Lupe" Alcantar, graduated and returned to KCDC as a pre-hygiene student.

The success of KCDC's Pre-Dental Program is evident through the many KCDC pre-dent alumni who have returned and continued to volunteer with KCDC upon graduating from dental school. As always, KCDC would like to give a special thank you to: Dr. Autumn Abadesco, DDS (UCSF '16), Dr. Ariga Abrahamian, DDS (USC '18), Dr. Nareh Abrahamian, DDS (USC '14), Dr. Jeffrey Asano, DDS (UCLA '18), Dr. Heather Householter, DDS (UCLA '17), Dr. Derek Patao, DDS (USC '20), Dr. Melissa Shimizu Weaver, DDS (UCSF '15), Dr. Manjiri Vartak, DDS (UCLA '17) for their continued support since their time as pre-dent volunteers until practicing dentists today. As Lili applies and prepares for dental school, she hopes to one day again return to Burbank and continue to serve her community in a greater capacity as a pediatric dentist.

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



Contact the Joslyn Adult Center Monday-Friday between 8am-5pm to request the most up-to-date information regarding reopening. Updated information on classes and activities will be available on our website.

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353 Check out these events/programs at the Joslyn Adult Center.

Where there is a

✓ please call Joslyn Adult Center at 818-238-5353 to sign up!

(\$2 without BSAC card)

Virtual Activities

Advance sign-up is required for all virtual activities. To reserve your spot, contact the Joslyn Adult Center at 818-238-5353.

FITNESS

Kundalini Chair Yoga Mondays from 9:30-10:30am

Kundalini Yoga is the yoga of selfawareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

Chair Strength Training Tuesdays from 10:30-11:30am

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

Fall Prevention with Harry Fridays from 9-10am

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability movements.

Strength and Balance with Harry Thursdays from 10-11am

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates and circuit training. This class is both in-person as well as livestreamed for Zoom.

Shao Chi & Yoga Thursdays from 1-2pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for Zoom.

Brain Booster Live Mondays 2:30-3:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

SUPPORT GROUPS

Challenges and Choices

Mondays from 11:00am-12:30pm This support group addresses life challenges introduced by COVID-19.

Men's Support Group Thursdays 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

Senior Support Group Tuesdays 2:00-3:30pm

This group allows seniors to meet virtually and discuss life challenges and

Soulful Senior Support Group Fridays 2:00-4:30pm

This group allows seniors to meet at the facility and allow them to watch different enlightening videos and reflect on life

TECHNOLOGY

Zoom Coaching Appointments

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

In-Person Classes and Activities

We are currently offering a variety of inperson activities. For the most up to date schedule, please visit our website, or contact the Joslyn Adult Center.

Ongoing Programming

Home Delivered Meals ✔ Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

Project Hope Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

Phone Pals ✓ Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programing at the Joslyn Adult Center resume.

Burbank News & Events

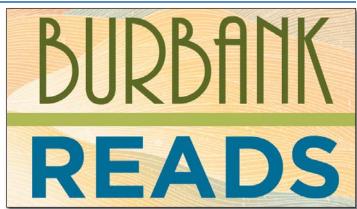


Burbank Public Library

knowledge · discovery · community

News from the Library

Burbank Reads is a program inspired by the idea that the shared act of reading can bring a community together. Our selections for 2021 were chosen to encourage a bookbased community conversation about sustainability. Throughout the month of October



environmentally-focused programs will be presented for all ages.

BRAIDING SWEETGRASS

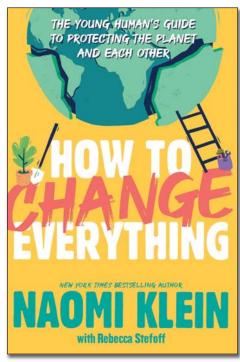
INDIGENOUS WISDOM, SCIENTIFIC KNOWLEDGE,
AND THE TEACHINGS OF PLANTS

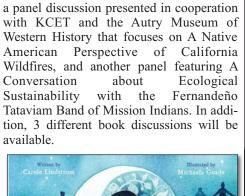


ROBIN WALL KIMMERER

To encourage participation at all age levels, our librarians also selected books for teens and children to read and discuss.

Families can read We Are Water Protectors by Carole Lindstrom, a Caldecott winning picture book which offers a rallying cry to safeguard the Earth's water from harm and corruption and was inspired by the





The main title this year is Braiding

Sweetgrass: Indigenous Wisdom, Scientific

Knowledge and the Teachings of Plants by

Robin Wall Kimmerer. It is a remarkable

collection of essays seeking to reconcile sci-

ence with traditional cultural knowledge.

The book is available at all Burbank

Libraries and there are unlimited copies of

titles such as; Building Sustainability with

LEED, How to Reduce Food Waste, and

Sustainability Gardening. There will also be

Programs geared to adults will feature

the eBook and eAudiobook on hoopla.



many Indigenous-led movements across North America. Programs geared to kids include: Preschool Explorers, Creative Kids, Un-BEE-lievable Science, BWP Tour, and Story Owl Hour.

The book selection for teens is How To Change Everything by Naomi Klein, an empowering, engaging young readers guide to understanding and battling climate change from the expert and bestselling author of This Changes Everything and On Fire. Teen programs include Crafting Seed Bombs, and Young Environmental Activists Speak Up!

- read the book
- join the discussion
- plan for the future

Burbank Central Library 110 N. Glenoaks Blvd.

Buena Vista Branch Library 300 N. Buena Vista St.

Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

Burbank's Beginnings

By Marie Dennis

It's National Hispanic Heritage Month! This national observation, expanded from a week to a month (September 15 to October 15) under President Ronald Reagan in 1988, celebrates the histories, cultures and contributions of American citizens whose ancestors came from Spain, Mexico, the Caribbean and Central and South America. Those of you familiar with California history know that Spain and Mexico are an integral part of California's beginnings. Both play such huge roles in our state's history that the Library of Congress created two distinct categories in their collections of articles and essays – 'Spanish California' and 'Mexican California'. For this article, we'll only be scratching the surface as it relates to Spanish and Mexican history.

Spain's first explorations of this part of the Americas dates back to the mid 1530's when they first ventured to Baja California, but it wasn't till 1542 that the Spanish Crown laid claim to the north coastal provinces of California. Spanish occupation of the region did not truly begin in earnest until 1769 with the establishment of the mission in San Diego.

On January 6, 1770, Governor Gaspar de Portola and five dozen of his troops came through the Cahuenga Pass on their way southeast from San Francisco to skirt the southern edge of what was to be Burbank 117 years later. Portola, who was appointed the first 'Governor of the Californias', led the first recorded expeditions and explorations of the region's interior. Portola's forces had seen this east San Fernando Valley area from a distance on August 5, 1769, when they came through Sepulveda Canyon and camped at Encino before swinging north. At the crest of the canyon, members of the party saw a wide, flat basin approximately twenty-five miles in length and ten miles wide.

In 1671 the Spanish King Fernando II, whose name was later applied to this valley, ordered that a series of missions be built over the length of California. The project was headed by Junipero Serra and the series of missions were referred to as El Camino Real, the Royal Road. In 1797, the San Fernando Mission was established midway between the San Gabriel Mission and San Buenaventura. Midway between



the San Gabriel and San Fernando missions was a resting point located on what is now Lake Street and Elmwood in Burbank. Soon after in 1817, four sycamore trees were planted, denoting the four points of the compass. This would indicate to travelers that they had reached the halfway point between both missions. The landmark henceforth became known as the Compass Trees. The trees remained there till the 1940s. Efforts to recreate the resting spot and dedicate it to 60 of Burbank's original pioneer families began in the late 90's. Those efforts by several historical preservation groups including our own finally succeeded and in April of 2002, Compass Tree Park officially

Burbank's history can be traced back to the days of the Dons, when a portion of the present-day city was a part of the first California rancho. This vast property, called Rancho San Rafael, was granted to Don Jose Maria Verdugo by the Spanish government in the late 1700s.

Mexico created the other rancho that plays a part in Burbank's history – Rancho La Providencia – after it won its independence from Spain in 1821. It consisted of 4,600 acres and bordered San Rafael's western boundary.

Of course, there's more to share about Burbank's beginnings and we've literally just scratched the surface as it relates to our state and local Hispanic heritage. To learn more about Burbank's beginnings, come visit the Gordon R. Howard Museum. We're open Saturdays and Sundays from 1:00pm to 4:00pm.

Make sure to keep checking out our articles in the Burbank Bulletin to learn more of our city's history.

THE BURBANK HISTORICAL SOCIETY

burbankhistoricalsoc.org 115 N. Lomita, Burbank, 91506 (818) 841-6333 ■

Burbank African Violet Society

The Burbank African Violet Society's next club meeting is on Thursday, October 21, 2021 at 10:00 a.m. The location is The Little White Chapel Christian Church, 1711 North Avon Street in Burbank.

The program will be a "Dawg Show". The members and guests will learn the necessary techniques taking our most challenging African violets and making them beautiful. This will be a hands-on workshop led by club members. There will be literature available to take home.



There is a raffle and silent auction tables. Refreshments are served and friendships are made. Guests are always welcome to attend our meetings. For more information, please telephone (323)236-0104 or (661) 940-3990. The website is:www.burbankafricanviolets.weebly.com.

In The Community Burbank News & Events

Meet Joe and Kathy McHugh...



I have been friends with Joe and Kathy McHugh since our children were six years old and we were in the YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection. Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning.

He is the founder and principal of LA Law Center,PC, located near my office in Burbank, California (www.la-lawcenter.com). Kathy is a Certified Senior Advisor and works in the law firm as the Triage Director. Call them at (818)241-4238 and let them know Brad Korb referred you for a free consultation. They created the article below so you can easily see what they offer to our community.

Getting Your Affairs in Order and Protecting Them in California Attorney Joseph McHugh, founder of Law Center. PC is proud to offer legal

LA Law Center, PC is proud to offer legal services in Asset Protection, Estate Planning and Elder Law. These are important to understand if you own real estate in California.

If you were asked, "What would happen to your assets if you were gone tomorrow?" would you really have an answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan may not distribute your assets or handle your remaining obligations as you think.

Why Do I Need Estate Planning?

Estate Planning is not just about what happens to your assets after you pass away; effective estate planning looks at all the issues, from initial planning avoiding Probate; taking steps to avoid possible conservatorships if you become incapacitated; the potential need for Medi-Cal to pay for nursing home care; asset protection in case of crazy lawsuits. A good estate plan allows people to control the allocation of accumulated assets both before and after death through careful planning for the distribution of property to family members.

We have found that, to most people, **Estate Planning (Living Trusts)** can be simply defined as follows:

- 1. "I want to control my assets while I am alive & well."
- 2. "I want to provide for myself & my loved ones if I become disabled."
- 3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want to do it."
- 4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a **Revocable Living Trust** is important. A Living Trust eliminates the need for your heirs or surviving spouse to be subjected to the agony and unnecessary costs of the probate process; a Living Trust allows for the management of your trust assets if you become incapacitated; a Living Trust pro-

vides the vehicle to potentially eliminate estate or inheritance taxes or at least minimize these onerous and confiscatory taxes; a Living Trust provides a means for your appreciable assets to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would be avoided.

How Can I Protect My Assets from Lawsuit Crazy Californians?

Asset Protection in California can be very important to those that have risky businesses (landlords, professionals, business owners, etc.) or for everyone are just driving a car in LA these days! This type of legal planning involves techniques, which have the effect of placing assets beyond the reach of unknown future creditors to the extent legally and ethically possible. Legitimate asset protection planning does not involve hiding assets, using secret agreements or making fraudulent transfers. Neither does it involve tax evasion or, necessarily, tax avoidance, although some asset protection plans can be combined with estate and tax planning to produce favorable tax results. Asset protection planning combines sophisticated and legitimate Business Planning and/or Estate Planning techniques by setting up Asset Protection Trusts that apply to your situation. You can also set up a trust to protect your privacy so the public cannot easily find out where you live (this is particularly important in LA for celebrities, business owners, law enforcement and landlords). It is critical to understand your options and set up protection BEFORE a cause of action happens. Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protection.

If I have Assets... How can I Qualify for Medi-Cal?

Elder Law is a distinct legal field which concentrates on the legal, financial protection, social, and health care needs of one specific sector of society: the elderly or disabled that need caregiving. It is a law practice that is built on compassion, care, and concern for disabled persons that need government programs (specifically, Medi-CAL for long term care needs). As we get older, many of us are faced with difficult and important decisions regarding our healthcare and our financial well-being. Joe and his wife Kathy (Certified Senior Advisor) can help you plan for both the present and the future through the establishment of Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary.

This is a quick overview of the major parts of LA Law Center's business. Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals. *Just call* 818.241.4238.

Go to **www.la-lawcenter.com** for more detailed information. ■

Burbank Tournament of Roses Association

By Robert Hutt

Set your alarm clock early on Saturday, October 2! Get down to the float site by 7:00 AM to watch as Tournament of Roses inspectors check dozens of details during the second test drive (T2) of Burbank's 2022 Rose Parade float entry: "An Unlikely Tale." T2 is always a crowd favorite because it features the float fire drill. The crew has 45 seconds to bring the float safely to a stop, secure the brakes and evacuate, bringing their fire extinguishers with them. After the inspection, the float will be parked outside our construction building while members of the float crew, Construction and Deco Teams are available to answer questions.

Inside the construction building, we will be setting up for our annual Craft Faire and Open House fundraiser. The Faire will be open between 11 AM and 4 PM. You can get an early start on your holiday shopping at more than two dozen vendors! The Burnt To A Crisp food truck, featuring delicious BBQ dishes, will be on hand to satisfy those twinges of hunger. We appreciate the support of the community and hope to produce another award-winning Rose Parade float to represent the City of Burbank. Every dollar you spend at our Craft Faire helps us toward that goal.

To provide a safer and less crowded environment, Burbank Water and Power (BWP) has allowed us to expand into the area which normally becomes the "flower cage" during Deco Week. Please remember to wear your face mask when visiting inside either the main building or the flower cage area.

With T2 out of the way, what's ahead for float construction and decoration? There is still a fair bit of welding to be done. Fortunately, most of it can be done off-float. Currently, the Child exists as only a skeleton, but can be built upon a floor stand. We still need to shape the arms, legs and body from steel rods and weld everything together. The Dragon's left arm is also just a static framework and is removeable. Originally, we planned to support the Child sitting in of the Dragon. both hands Unfortunately, construction showed that the Child would be about 11/2 feet taller than our front door. Designing a mechanism to allow both arms to lower the Child was twice as difficult as lowering only one arm. The Child is now fully supported by the Dragon's right arm and hand. This arm will not be removed so all shaping and welding must be done on



This Unlikely Tale of Friendship brings together a young knight and dragon rewriting their own story, by reading together in harmony. The 2022 parade theme is "Dream, Believe, Achieve" and celebrates the power of education.

the now foamed float. Thank goodness for welding blankets!

The Dragon's Head is another major element that remains to be built. It will be a hybrid of steel and carved foam. We plan to include a "smoke" effect coming from the Dragon's mouth and nostrils. This means providing room within the head for some hoses. The carved foam allows for expression and detail in the Dragon's eyes and facial features.

There is plenty of screening work on the horizon! After shaping the Child, the Dragon's Arms and Head, they need to be covered with screen. Both Dragon Wings are built and can be removed for screening. The Wings, Head and Child will remain at floor level until fully painted and decorated. They were built to include lifting points for our forklift.

The floral materials planned for the float do not need much preparation. No huge bins of dried statice or strawflower blossoms need to have their colored bits clipped and saved. Much of the Dragon will be covered with crushed green split peas together with accents of Kermit mums. These mums and the other fresh flowers: roses, carnations and various exotics for special arrangements will all arrive during Deco Week.

Our normal work-days at the site are Wednesdays, Thursdays and Saturdays from 10 AM until about 3 PM. Everyone is required to be vaccinated, wear a face mask, maintain safe social distances, and use hand sanitizer frequently. Call the float site at 818-840-0060 and we will be happy to answer any questions. The site is located at 123 West Olive Avenue (adjacent to the MetroLink parking lot). Check our website at BurbankRoseFloat.com for our activity schedule.

Stay Safe! Stay Healthy!

Borrow the Free Moving Van



Call us at 818-953-5300 for more information
Like our clients, Tonya & John Mushallo did after the purchase

nts, Ionya & John Mushallo ala after the purche of their condo in Burbank!

Burbank News & Events

Police Dispatch 818-238-3000 Police Detectives 818-238-3210	The Brad I Your R For 818-95 www.Brad	ealtors Life 3-5300	Fire Info 818-238-3473 Parks & Recreation 818-238-5300
Animal	Graffiti	Streets/	Water/
Shelter	Hotline	Sanitation	Power
818-238-3340	818-238-3806	818-238-3800	818-238-3700

Estate Sales by Connor Shares How Your Trash May Be Worth More Than Your Stocks!

Often times, family members and trustees inherit an estate and are overwhelmed with how to sell the contents. They aren't sure where to begin and "Just want to get rid of the mess" so



and not only Tiffany Glass (Yes, as in Tiffany and Co and Breakfast At Tiffany's) but it was also signed by founder and artisan Louis Comfort Tiffany in 1889. Estate Sales by Connor was able to sell this item for over

\$30,000.00!

they can sell or rent the home. When Estate Sales by Connor is called out to an estate to offer a complimentary assessment of what an estate sales may bring, it is quite common to learn that the family has donated bags of "junk" or rented a dumpster to clean out all the "junk". However, it is more often than not, the "junk" may have more value than items like furniture, fine china and crystal.

When people are moving, downsizing and sorting through the estate of a loved one, the first items that they usually throwaway or donate are clothing which could fetch hundreds, if not thousands of dollars. A few years ago, co-founder of Estate Sales by Connor, Stephen McCrory found a black Alexander McQueen jacket in an estate that looked as if has just survived a Florida hurricane. "Amid some old blazers was this Jacket by Alexander McQueen", States McCrory. "I only knew it has value because he passed away and since then his clothing had skyrocketed". Upon examining it more McCrory was able to sell the jacket for nearly \$2000.00 bringing a well needed profit to his client.

While most estates know when there have Salvador Dali signed Lithograph or a Peter Max signed poster, art is another area that often goes untapped. Numerous times when Estate Sales by Connor has come to assess the contents of an estate, clients explain that they have art but nothing of value. Upon searching through the garage of an estate in Burbank, Stephen McCrory found a wooden create with a stained glass panel, upon closer examination, he determined that it was an actual piece of Tiffany Glass that came from a European church,

While it is obvious to most that things like a coin collection and gold jewelry have significant value, it's all in the name. A mint gold liberty coin has more value than most gold rings and a set of Wallace sterling silver "Grand baroque" flatware can sell for nearly double the value of scrap silver. For most people these nuisances go unnoticed, but these are things a commission only based estate sale company, like Estate Sales by Connor will look out for, helping you to maximize your profits.

It's not just clothing and art that could have significant value, which is often overlooked, but less assuming items, like those compiled in the list below.

Estate Sales By Connor's Top Ten Items to Never Throw Away Until Assessed by an Estate Sale Company or Appraiser:

- 2. Old Cameras and Camera Equipment
- 3. Old Perfume Bottles
- 4. Old Clothing
- 5. Costume or "junk" Jewelry6. Anything to do with old Hollywood
- or Los Angeles
 - 7. Old Car parts
 - 8. Old tools
 - 9. Old Glass
 - 10. Old Linens

Instead of guessing what may be of value, give us a call and let us give your potenial estate sale a complimentary assessment...after all you can always throw things out, but you can't take them back!

For a Evaluation, Contact Stephen or Aime McCrory at 310-228-0943 or 818-848-3278 or email photos to americasyoungestpicker@gmail.com.

Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations. > Consignments and buy outs. ➤ Estate staging and organization ➤ Researching and valuing all items over \$50.00 through our network of appraisers, databases, auction houses and experts.
 - > Advertising and mailing to our 2000+ mailing list. Less than 48 hour notice clean outs (move-in ready).
 - > Security and a professional staff during the sale.
 - > Antique, art and collectibles consignment process. > Detailed accounting.
 - Clean up and packing services.No out of pocket fees. Professional References.

We aim to be of assistance to YOU /818-848-3278 or 818-422-0558

BURBANK-VALLEY GARDEN CLUB

The Burbank-Valley Garden Club will hold the next meeting on October 7, 2021 at the Little White Church located at 1711 N Avon St, Burbank, CA 91505. The meeting will begin at 10:00 a.m.

We are very excited to present Julie "Jamie" Uyehara who has recently been appointed the Angeles National Forest a new resource officer. She has been with the Forest Service for 11 years and has had extensive experience in programs such as managing reforestation, reducing invasive weeds, and hydrological/ water-cycle issues. She has also worked as an environmental scientist at Vandenberg Air Force Base, California, a wildlife biologist and manager for the Angeles, Los Padres, Cleveland and San Bernardino National Forests. She has a bachelor's degree in Animal Science from UC

Davis and a doctorate in behavioral ecology from UCLA.

T h e Burbank-V a 1 1 e y Garden Club participates in a reforestation program called Penny Pines. Many members donate the loose change in their pockets and that allows us to



make periodic \$68.00 donations to this program. That \$68.00 donation allows the National Forest Service to create a plantation of trees. Ms. Uyehara will tell us more about this program and how our Penny Pine donations are used.

Please join us not only to hear this amazing speaker but also to make a few new friends. We have a seat reserved for you!

Masks are required and in the event that indoor gatherings are prohibited, the meeting would take place on Zoom. . If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at annewhite1@aol.com.

THE BURBANK POLICE OFFICERS' ASSOCIATION

2021 ANNUAL GOLF TOURNAMENT FRIDAY, OCTOBER 8, 2021



DEBELL GOLF CLUB 1500 WALNUT AVENUE BURBANK, CALIFORNIA

Dear Community Friend,

The proceeds earned through this fundraising event are used to support various youth sports activities within the community, as well as law enforcement personnel that are stricken with catastrophic illness and injuries.

We depend on the generosity of citizens and businesses such as yours. We thank you for your past contribution and look forward to your continued support.

> Shotgun Start 9:00 a.m. Scramble Format

Continental Breakfast Porto's Bakery and Cafe

Lunch Provided by Honey Baked Ham Toluca Lake

Dinner and Awards Reception immediately following Trophies to First, Second and Third Place Teams in the All Safety and Open Divisions Closest to the Pin

Hole-N-One Contest New vehicle provided by Community Chervolet

> Tournament Sponsor \$2,500 Corporate Sponsor \$1,500 Individual Player \$150 Hole Sponsor \$150

To maintain the quality of our tournament, we must limit the number of player entrants to 144.

To assure your position, please register early. No walk-ins.

For more information please contact the BPOA

818-842-1133 • info@burbankpoa.com • www.burbankpoa.com

In The Community **Burbank News & Events**

Brad Did It Again!



Brad Did It Again with the sale of Fred Gehring's multi-family property in Glendale!

Are You Struggling to Make Ends Meet (You're Not Alone)

The Covid-19 Global Pandemic - has dramatically altered the financial well-being of many individuals and families.

Many are facing stressful times over their loss of financial independence and daily income security. You're not alone – we're here to help you through these "tough" times.

What We Do - For Our Clients:

- Improve monthly cashflow month one
- Reduce/eliminate monthly cash spending to
- Reduce/eliminate out-of-pocket medical/dental cost
- Eliminate 10's of thousands of creditor debt
- Prevent Bankruptcy (BK)
- Save home from "must sell" situations
- Qualify for Mortgage Loan
- Improve Credit status/score



John Janis, Platinum Resources and **Brad Korb**

OUR GUARANTEE:

- There is NO Client Financial Downside Risk -You will not spend 1-cent until we get the results

- For additional information - Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John Janis toll free 800-706-1210, JohnJ@PlatinumResources.US

CLIENT REVIEW'S - click on this link https://platinumresources.us/testimonials/

#1 – "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri"

#2 – "John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you, I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life, which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob'

Burbank Temporary Aid Center Updates

Food Giveaway

Free food giveaway on Saturday October 9, 9-11 am. Contact BTAC for more

BTAC is here for YOU

Although things seem to be slowly improving, many of our friends and neighbors (and ourselves) are still struggling with growing utility and rent bills. BTAC has a bounty of food, ready to help you save money on your grocery bills, thanks to our generous community. Our staff and volunteers can help you access other resources including assistance with your BWP bills and sometimes, rent!

If you are struggling to make ends meet and have not yet begun receiving groceries from BTAC, please sign up. BTAC knows it is difficult to ask for help, but we try to make everyone feel welcome and at ease. BTAC's groceries consist of canned and packaged foods, as well as fresh fruits & veggies, often dairy and even meats (thanks to our local grocers). Picking up groceries every month at BTAC can help save money for use on other

How does someone sign up for services?

So many people are struggling to make ends meet and many have never had to ask for help. BTAC is here to help you. Burbank residents are welcome and encouraged to sign up for services. It is a simple process.

• Just gather the following for your household: ID's, proof of income (social security, unemployment, etc.) and a BWP or other bill that lets us know you live in Burbank.

• Take this information to BTAC on a Tuesday, Wednesday, or Thursday between 9 a.m. and 11 a.m. (we close at noon but need time to get everything into our system and your groceries gathered!)

• You will be signed up and on your way home with groceries before you know it!

Homeless Services

Mondays and Fridays are the days BTAC provides groceries, any case management support for those who are homeless. This is also when they can sign up for services.

Homeless clients can opt to receive either a very hearty daily (M-F) sack lunch OR monthly groceries for those who have access to cooking facilities.

Save the Date(s)

November is BTAC Month: If you would like your business, church, club, etc., to become involved, it can be very simple. Conduct a food drive or fundraiser to help provide services for people who are homeless or struggling to make ends meet. For more

information, contact bhowell@theBTAC.org.
• Friday, March 11, 2022: BTAC's Gala and Auction: Let's look forward to celebrating our ability to gather together, while we also celebrate members of the community who make a difference. The honorees will be announced soon. For information about sponsorship or tickets, please contact bhowell@theBTAC.org.

Calling All Crafters! We are looking for handcrafted items for an upcoming auction!

BTAC is planning on hosting an online auction featuring handcrafted items. This can be anything from fine art to quilts or yard signs to specialty food offers. If you think you might like to participate, contact Barbara at bhowell@theBTAC.org or call 818-848-2822 ext. 110. All auction items should be delivered to BTAC, along with a description about it and the maker(s), by October 22nd.

BTAC is planning a Trivia Contest!

The details aren't confirmed, but it is in the works! Think about who you would want on your team and watch for more details. To be notified when the details are confirmed, contact info@theBTAC.org and we will add you to our list!

BTAC Continues to Serve Record Numbers

As the need in the community has increased, so has the generosity of this wonderful community. Thanks to our supporters, BTAC has been able to offer two grocery orders for 6 months! This helps our friends in need put money they might have spent on groceries toward other household bills, such as car insurance and payments, utilities, and rent.

BTAC has received additional rental assistance funds.

Are you or someone you know struggling to catch up on rent accrued during the pandemic? BTAC may be able to help. Call 818-848-2822 ext. 100 or email info@theBTAC.org for more information.

BTAC continues to observe safety precautions.

Although many of the restrictions on masking are changing over this summer, BTAC will continue to require our guests, volunteers, donors, and staff to wear masks and observe social distancing. We continue to monitor information and will adjust, as necessary.

BTAC Donation Policy

As you can probably imagine, BTAC has had to make several adjustments during this pandemic. Several items BTAC could previously accept are now not allowed due to health

BTAC cannot accept any of the following items:

- Any used items: clothing, blankets, towels, etc.
- · Previously used grocery bags or any other pre-used bags
- Egg cartons
- Home grown fruits and vegetables.
- Hours for donations have changed:
- Weekdays, Monday Fridays: 8:00 a.m. 3:00 p.m.
- Weekends: by appointment only

Most Needed Items: When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially appreciate full-size hygiene items, such as toothpaste, body wash, deodorant, etc.

Monetary Donations are important, too: Many people are not aware that your monetary donations to BTAC help support BTAC's Bill Assistance program. Whether helping with rent, a BWP or Gas Co. bill or subsidizing transportation – just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code. To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / LINKEDIN: Brad Korb / TWITTER: @BradKorb

MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.



Your Home Sold Guaranteed or I'll Buy It!



BURBANK Call 1-800-473-0599 \$1,149,941 Enter Code 2918

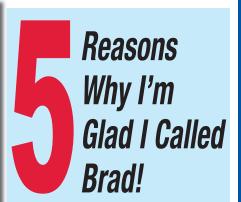






Call 1-800-473-0599, Enter Code 3288

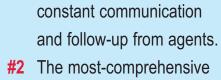












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The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit **www.BradKorb.com** and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

"True success is found when you stay focused on what's really important—family, friends and community." — Brad Korb

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code.





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Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



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ARLETA \$859,958 Call 1-800-473-0599, Enter Code 2548



Call 1-800-473-0599, Enter Code 3208



Call 1-800-473-0599, Enter Code 3138



Call 1-800-473-0599, Enter Code 2198



\$689,986 Call 1-800-473-0599, Enter Code 3148



SYLMAR \$659,956 Call 1-800-473-0599, Enter Code 3088



ARLETA \$649,946 Call 1-800-473-0599, Enter Code 2268



BURBANK HILLS \$649,946 Call 1-800-473-0599, Enter Code 3318



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GLENDALE \$639,936 Call 1-800-473-0599, Enter Code 3228



Call 1-800-473-0599, Enter Code 3278



Call 1-800-473-0599, Enter Code 3128



\$599,995 Call 1-800-473-0599. Enter Code 2998



Call 1-800-473-0599, Enter Code 3218



Call 1-800-473-0599, Enter Code 2158

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Market Trends

	Burbank													
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t			
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$300,001 to \$400,000	0	1	NA	0	2	0	0.0	\$369,450	\$370,000	100.1%	30			
\$400,001 to \$500,000	0	0	NA	0	6	1	0.0	\$447,667	\$451,667	100.9%	21			
\$500,001 to \$600,000	5	5	100.0%	2	25	4	1.2	\$551,832	\$556,548	100.9%	29			
\$600,001 to \$700,000	10	7	70.0%	3	50	8	1.2	\$641,453	\$662,112	103.2%	18			
\$700,001 to \$800,000	2	8	400.0%	6	40	7	0.3	\$721,231	\$748,075	103.7%	18			
\$800,001 to \$900,000	6	13	216.7%	8	53	9	0.7	\$804,192	\$851,452	105.9%	15			
\$900,001 to \$1,000,000	13	16	123.1%	9	58	10	1.3	\$913,745	\$955,589	104.6%	12			
\$1,000,000+	37	0	NA	0	248	41	0.9	\$1,281,608	\$1,371,928	107.0%	15			
Market Totals	73	50	68.5%	28	482	80	0.9	\$1,019,919	\$1,081,290	106.0%	16			

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Day on Marl t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	1	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	N.A
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	N.A
\$900,001 to \$1,000,000	1	0	NA	0	0	NA	NA	NA	NA	NA	N A
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	2	0	0.0%	0	0	NA	NA	NA	NA	NA	N.

	Sylmar Horse Property												
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t		
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$799,999	\$740,000	92.5%	26		
\$800,001 to \$900,000	0	1	NA	0	4	1	0.0	\$863,000	\$892,750	103.4%	15		
\$900,001 to \$1,000,000	0	1	NA	0	2	0	0.0	\$1,024,000	\$969,555	94.7%	6		
\$1,000,000+	4	0	NA	0	4	1	6.0	\$1,023,720	\$1,135,250	110.9%	13		
Market Totals	4	2	50.0%	0	11	2	2.2	\$944,989	\$981,010	103.8%	14		

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	(50.00	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	1	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	1	0	NA	0	2	0	3.0	\$818,250	\$836,250	102.2%	33
\$900,001 to \$1,000,000	0	0	NA	0	1	0	0.0	\$950,000	\$940,000	98.9%	0
\$1,000,000+	4	0	NA	0	9	2	2.7	\$1,263,765	\$1,363,578	107.9%	9
Market Totals	5	1	20.0%	0	12	2	2.5	\$1,163,365	\$1,240,392	106.6%	12

S	Sul	n V	all	ey	H	ors	se	Prop	perty	y	
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	1	NA	0	2	0	0.0	\$774,499	\$765,000	98.8%	32
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	2	0	0.0	\$912,000	\$985,000	108.0%	15
\$1,000,000+	0	0	NA	0	5	1	0.0	\$1,928,600	\$1,880,000	97.5%	91
Market Totals	0	1	NA	0	9	2	0.0	\$1,446,222	\$1,433,333	99.1%	61

			Su	n V	al	ley	y I	Hills			
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	4	1	0.0	\$739,998	\$766,250	103.5%	32
\$800,001 to \$900,000	0	1	NA	1	2	0	0.0	\$824,000	\$854,750	103.7%	11
\$900,001 to \$1,000,000	1	0	NA	1	8	1	0.8	\$875,750	\$942,281	107.6%	18
\$1,000,000+	2	0	NA	0	10	2	1.2	\$1,106,590	\$1,209,900	109.3%	18
Market Totals	3	1	33.3%	3	24	4	0.8	\$944,996	\$1,017,156	107.6%	20