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## THE BRAD KORB TEAM FEATURED PROPERTY!

unwrapped toys during October, November and December each year, and distribute those toys as Christmas gifts to less fortunate children in the community in which the campaign is conducted.

GOAL: The primary goal of Toys for Tots is to deliver, through a new toy at Christmas, a message of hope to less fortunate youngsters that will assist them in becoming responsible, productive, patriotic citi-

**OBJECTIVES:** The objectives of Toys for Tots are to help less fortunate children throughout the United States experience the joy of Christmas; to play an active role in the development of one of our nation's most valuable resources - our children; to unite all members of local communities in a common cause for three months each year during the annual toy collection and distribution campaign; and



to contribute to better communities in the future.

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www.LACountyPropertyInfo.com

## **Burbank News & Events**

# Bob Petersen and Brad Korb Expand Housing Choices for Older Americans

Bob Petersen, a Mutual of Omaha reverse mortgage professional, has shown many of Brad's clients how they can refinance their existing mortgage with a Home Equity Conversion Mortgage (HECM) loan or finance their new home with a HECM for Purchase

A HECM loan, commonly known as a reverse mortgage, allows borrowers to access their home equity and turn it into cash. The funds are distributed through one of six tax-free payout plans of the borrower's choice. This allows them to remain in their home with no monthly mortgage payments and, if borrowers choose, they do not have to repay their loan until they leave the home. However, they must continue paying their property taxes, homeowners' insurance, and home maintenance costs.

Like the proven performance of Brad and Bob over the years, using a reverse mortgage to purchase a new home has stood the test of time. The loan was introduced in 2008 as an offshoot of a traditional reverse mortgage. The HECM for Purchase allows borrowers to combine some of their equity, possibly from the sale of their previous home (funds can also come from savings and investments) with the proceeds from their new reverse mortgage loan to complete the new home purchase. With this kind of financing, buyers can often buy the house they want (downsizing or upsizing) without using all their cash. Again, they have no monthly mortgage payments to make. They are still responsible, however, for maintaining the home, paying property taxes and homeowners insurance, and complying with all loan terms.

"When clients work with Brad and his

team," Bob said, "they are going to find that special home they're looking for. And when they find out they can refinance their existing home or purchase their new home, without using all their cash or having to make any future monthly mortgage payments, they almost can't believe it.

"Once people find out how the HECM refinance and HECM for Purchase loans work and just how flexible they are, plus the extra cash flow it gives them, they're pretty amazed!"

Brad Korb Real Estate Group, BRE #00698730

Brad@BradKorb.com

3813 W. Magnolia Blvd., Burbank, CA

Bob Petersen, NMLS ID: 874762

Mutual of Omaha Reverse Mortgage Professional

RPetersen@mutualmortgage.com (714) 396-9512

Borrower must occupy home as primary residence and remain current on property taxes, homeowner's insurance, the costs of home maintenance, and any HOA fees. Mutual of Omaha Mortgage, Inc., NMLS ID 1025894. 3131 Camino Del Rio N 1100, San Diego, CA 92108. Subject to Credit Approval. These materials are not from HUD or FHA and the document was not approved by HUD, FHA or any Government Agency. For licensing information, go to: www.nmlsconsumeraccess.org Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act, License 4131356; Loans made or arranged pursuant to a California Finance Lender Law license, 60DBO93110; ■

## The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner<sup>TM</sup> practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends.'

Richard V. Bertain, CFP, CIMA, ChFC

Senior Vice President **UBS Financial Services** 

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## **Burbank Tournament of Roses Association**

**By Robert Hutt** 

We have finally begun the float construction phase of Burbank's entry in the 2022 Tournament of Roses Parade! As noted in a previous column, the 2021 parade has been cancelled. The 2020 Tournament of Roses president, Dr. Robert Miller (whose parade would normally happen on New Year's Day 2021) will continue as president for the 2021 year. All other volunteer officers will likewise extend their official terms for the next year.

To refresh our memories, Dr. Miller, had selected "Dream. Believe. Achieve." as the theme for the 2021 Rose Parade®. His intent was that the parade would celebrate education's ability to open doors, open minds and to change lives. "Education paves the path to success with a world of opportunities achieved through knowledge, compassion and determination. Education is the great equalizer," shared Miller. "As a community college educator, I have seen firsthand the life-changing miracle that education provides. As students visualize their future, education becomes the bridge to accomplish their aspirations and transform lives for generations to come." The delayed parade will be the 132nd and will mark Burbank's 87th float entry.

To further refresh our memories, in February of this year, the winner of our float Design Contest was Jonathan Friday. This will be Jonathan's first float design to be built by Burbank. With the title of "An Unlikely Tale," his entry depicts a young child whose imagination becomes reality while sharing a story of fantasy and enchantment with a friendly and caring dragon. Beyond creating the winning entry, Jonathan has further helped us with his artistic skills to create the full-color rendering. His effort puts us well ahead of schedule, since in a normal year, we would submit the rendering to Tournament officials in the August/September timeframe.

Now to the milestone that really marks the beginning of float construction. A few weeks

ago, we completed our Mechanical Inspection with Tournament's inspectors!

With the inspection complete, we reinstalled the "flight deck" and "running board." The Flight Deck is a pet name among the construction crew for the steel framework that sits above the drive engine, animation engine and the hydraulic reservoir. This framework defines a flat plane and is the foundation upon which most of the rest of the float structure is built. We remove it to give both Tournament inspectors and Burbank Water & Power mechanics full access to the engines and transmission. To reinstall it, we use our forklift to lift and position it, then secure it to the chassis with 60+ bolts!

The Running Board is another removeable structure that fits on the Driver's side of the chassis. It provides an easier step up for crew members that must climb in and out of the Driver's compartment. Plywood duct-work which directs hot air away from the Animation Engine is also part of the Running Board. The ability to remove and reinstall these two elements of float infrastructure, rather than rebuilding them every year, saves us both time and money.

While we appreciate the help that our many volunteers have provided in previous years during the Thanksgiving weekend, this year everyone can take the weekend off to dish themselves a second or third helping of turkey and pumpkin pie. We will NOT be in a panic to cover the float with chicken wire and bedsheets in preparation for float foaming. In fact, the float will barely have the beginnings of the Dragon supports built. But it is a beginning and it is progress!

Our workdays are short: from 10 AM until about 2 PM on Wednesdays and Saturdays. Everyone is required to wear a face mask, maintain safe social distance and use hand sanitizer while inside the Barn. Please call the Barn at 818-840-0060 before coming to be sure someone is there.

Stay Safe! Stay Healthy!

## BURBANK-VALLEY GARDEN CLUB PUBLIC



Photo credit: Giselle Schoniger

The Burbank-Valley Garden Club will hold a ZOOM MEETING on Thursday, NOVEMBER 5, 2020 at 10:00 a.m. Meeting is free but Pre-registration neces-

Gisele Schoniger, Organic Gardening



Photo credit: Giselle Schoniger

Education for Kellogg Gardening Products, will be presenting a program showing how using organic practices and feed of our garden soil properly will allow us to grow delectable fruits, flowers, vegetables and herbs. She says that "at the core of great gardens is how we care for our soil." Gisele will help us "get back to the basics" by learning not only how to care for your soil but what to feed it and how to maximize our efforts in the garden by using organic prac-

This program will give some insight in how making small but important changes in the garden will be of great benefit over the years to come. The meeting will last about an hour with additional time for questions to be answered. This meeting is open to every-

NOTE: THIS ZOOM PROGRAM IS FREE BUT YOU WILL NEED TO PRE-**REGISTER.** Please email Kathy Itomura for Registration information and the Zoom Link at KathyItomura@protonmail.com We look forward to having you join us. ■

## To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) The Brad Korb Team (fan site) LINKEDIN: Brad Korb // TWITTER: @BradKorb

## In The Community **Burbank News & Events**

## How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing," Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it.'

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. The capital gains taxes would be calculated on the money received rather than full purchase price.

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us." Korb invites anyone who wants to know more about owner-will-carry struc-

turing to call him at (818) 953-5300. When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing

date and then gives you regular payments

over the life of the contract. Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes.

## The Brad Korb Team is Growing!

ue to our growth, The Brad Korb Real Estate Group in Burbank has a unique opportunity for talented Buyer's Agents. In addition to being endorsed by Barbara Corcoran, we are the only company in our area that offers an iron-clad guarantee - we either sell the home or we buy it. Please email us for details on

this new and exciting career for you. Mention that you saw the ad in the Burbank Bulletin! courtney@bradkorb.

> We look forward to hearing from you.



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## 2020 How to Get Your Affairs in Order...'NO MATTER WHAT DOCUMENTS'

Advanced Health Care Directive, Power of Attorney, HIPAA Release Form, Will and/or Trust

Attorney Joseph McHugh is LA Law Center's founder. As an Estate Planning / Elder Law / Special Needs Attorney, Joe feel strongly that every adult, must have a selection of these 'NO MATTER WHAT DOCUMENTS' to stay in control of their

Sadly, death or mental incapacity due to illness or accident may strike at any time, and now with the COVID 19 epidemic getting your affairs in order should be an even more important consideration. Executing these documents NOW, while healthy and competent will prevent the need for unnecessary court intrusion and expense, and unintended consequences!

With respect to having these 'NO



MATTER WHAT DOCUMENTS' in place... there is no time like the present! Do not wait until you do not have the ability to make choices about your body and your

The following are the Top 10 Reasons to protect yourself and your family with personal legal documents.

### 1. Choosing a Personal Representative for Health Care Decisions

Executing an Advanced Health Care Directive (medical durable power of attorney) assigns the person of YOUR CHOICE to act on your behalf to make medical decisions if you are mentally or physically incapable of making those decisions yourself. Having this document can prevent the need for someone having the need to proceed to court to be appointed conservator of your Person.

### 2. Choosing a Personal Representative for Financial Decisions

Executing a Durable Power of Attorney identifies the person of YOUR



CHOICE to act on your behalf to make financial and administrative decisions for you, if you are mentally or physically incapable of making those decisions yourself. Again, having this document can prevent the need for someone having the need to proceed to court to be appointed conservator of your Estate (assets).

### 3. Allow Person(s) You Choose to Communicate with Doctors and **Medical Facilities**

Under the HIPAA Privacy Rule, an individual may authorize release of his or her protected health information (PHI) to only a specific person(s). Executing a HIPAA Release Form allows your doctor to speak with those you designate regarding your health issues if you are mentally incapable... even for a short time.

### 4. Appointing Guardians for Minor **Children**

Executing a Will is extremely important if you have children under 18 of age. Creating your Will gives you the opportunity to assign guardians to care for your minor children in the event of your incapacity or death. Choosing the right person(s) to care for your children and possibly raise your children is one of the most important decisions you make.

### 5. Having Peace of Mind

A Will gives your loved one's peace of mind that you have recorded you wishes for after your death. Your Will allows you to put in writing who you want to administrate your estate, and how you want your estate distributed. Even with small estates, giving your property to specific loved ones allows you to stay in control even after death. A Will can prevent your family from fighting over the estate. The last thing you probably want is a family battle after your death. A Will does not avoid Probate if your assets are more than \$166,000 (without beneficiaries on accounts) or a house in your name.

### 6. Avoid Probate!

Creating a properly drafted Trust will avoid putting your loved ones through the complicated court ordered Probate process ESPECIALLY IF YOU OWN REAL PROPERTY. Instead of paying thousands of dollars in probate costs, fees, and attorney charges, a trust allows your estate to be administered without necessary court involvement and distributed according to your direction upon your death. Instead of taking months or even years, with a Trust, your estate can be settled with no court or judicial interferences. In the event of your incapacity, your Successor Trustee immediately takes control of your estate for your benefit. There will be NO court Conservatorship required.

## 7. You Keep Control!

Your **Trust** has your personal instructions for managing your assets, and the use of your funds in the event of your incapacity or death. Your Trust also gives more detailed instructions about who will be in charge and how your estate will be managed if you become incapacitated or die. While you have capacity, you still have full control to buy, use, spend, or even give away your property as you wish. You can sell property, change your beneficiaries, or your trustee, or even revoke the trust if you should decide to do so.

### 8. Your privacy is protected

A **Trust** is private and does not have to be made a part of public records (Wills must be filed and are available to the public). If you become incapacitated, it will remain a private family matter. Your beneficiaries need not be made public.

### 9. Be Proactive with Medi-Cal Planning for Long Term Care and Lawsuits

By creating an Irrevocable Trust in advance, you can protect your assets from Medi-Cal and Personal Injury Lawsuits (car accidents as you get older become a potential problem). This allows client to more quickly qualify for Medi-Cal if they need nursing home care.

10. Protect Those with Special Needs If you or other family members wish to leave an inheritance to a disabled or aged family member on SSI, Medi-Cal, Veteran's Benefits, Section 8 housing, etc., it is critical to set up a system to have the inheritance or any distributions sent to a 1st party or 3rd Party Special Needs Trust. This ensures the person will not

public need benefits programs. If you have questions about your plan, see an experienced attorney. Joe's firm is happy to offer a free consultation, so you know your affairs are in order!

become disqualified from government



"True success is found when you stay focused on what's really important—family, friends and community." — Brad Korb

## **Burbank News & Events**

## LISTINGS AND SALES ... JUST IN TIME FOR FALL

## 24-hour Recorded Info at 1-800-473-0599

BRAD KORB'S RECENT LISTINGS	
238 S. Lincoln	3678
10112 Keswick	3648
33325 Wallace	3628
2190 Eucalyptus	3728
436 N. Shelton	3718
2219 Montana	3578
906 Andover	3748
310 N. Parish	3758
5125 Harold #104	3708
14837 Maple	3788
917 N. Clybourn	3798
2206 N. 6th	3658
635 E. Elmwood #306	3108
1701 N. San Fernando	3608
10831 Roycroft #87	3668
6710 Denny	3878
3401 Green Vista	3818
15220 Morrison	3918
11256 Elkwood	3888
5850 Benner #206	3808
11205 Mount Gleason	3898
314 N. Griffith Park	3828
931 N. Cordova	3848
3216 W. 74th	3948
7100 Balboa #1104	3908
2905 Montrose #518	3838
202 N. Florence	3968
11486 Bessemer	3928
27608 Seco Canyon	3958

BRAD KORB'S RECENT SALES	
915 N. Cordova	2718
10175 Sunland	2638
14331 Cohasset	3098
3612 Brunswick, Seller	3118
3612 Brunswick, Buyer	3118
1234 Wilshire #521 7038 De Celis #15	3058 3228
28029 Redwood Glen	3568
13938 Olive Grove	3388
10112 Keswick	3648
231 Bethany #309	3618
1330 Hillside	3588
9105 Lanigan	2618
33325 Wallace	3628
2190 Eucalyptus	3728
230 Bethany #335	3458
2219 Montana	3578
32724 Coastsite #304	3638
14837 Maple, Seller	3788
14837 Maple, Buyer	3788
436 N. Shelton 314 N. Griffith Park	3718 3828
1730 N. Evergreen, Seller	5678
1730 N. Evergreen, Buyer	5678
7631 Vanalden	5478
14395 Nordhoff Unit B	5468
9950 Topanga Canyon #63	5528
333 S. Berkeley	5418
410 S. Glenwood	5428
5259 Calderon	5438
887 Endicott	5498
5946 Costello	5448
2912 N. Keystone	5488
4425 Whitsett #217	5458
17601 Cohasset	5608
17900 Sherman #107	5728
17226 Welby	5518

16332 Duchess

## USE THIS TRUCK FREE!



Call 1-800-473-0599 / Enter Code 4408

## BRAD KORB'S RECENT SALES...Continued

37846 Sweetbrush	5548
12257 Willowbend	5558
5412 Lindley #118	5538
38733 Ambiente	5568
3749 Cimarron	5508
15015 Sherman Way #105	5578
11150 Glenoaks #225	5668
2970 Kodiak	5638
11872 Eldridge	5628
22226 Cohasset	5698
12500 Huston #104	5618
1268 Corto	5598
4332 Torreon	5658
7259 Hillside #101	5648
6301 Berquist	5688
2076 Vera	5758
206 E. Avenue 41	5718
5347 Indian Hills	5708
5026 Agate	5788
18645 Hatteras #274	5738
310 S. Keystone	5768
5251 Tyrone	5828
10711 Sherman Gove #72	5748
18418 Friar	5818
2606 Brindle, Seller	5778
2606 Brindle, Buyer	5778
14115 W. Monroe	5808

## Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Maria Mendias (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

## To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

## City of Glendale Parks, Recreation and Community Services Department

2798

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

## Los Angeles Equestrian Center E V E N T S

DATE	EVENT	CONTACT
Nov. 14	ETI Route 101 Horse Show	Kim Estrada (818) 497-4730
Nov. 19-22	Camelot Autumn Jubilee	Camelot Events (818) 259-4364
Dec. 5-6	Thoroughbred Classic Holiday Horse Show	Lucinda Mandella (626) 328-0190
Dec. 12-13	Dressage Holiday Special	Cornerstone Event Management (818) 841-3554
Dec. 12-13	Anne Kursinski Jumping	Stacie Ryan/Karen Perlow (818) 309-5001
T		114 010 0/0 00/2

For more information, call us at 818-840-9063 or visit us online at: www.la-equestriancenter.com

## In The Community **Burbank News & Events**

## Brad Did It Again!



Brad Did It Again with the sale of the McDonald's condo in Burbank!

## Surbank Chorale



If you are interested in obtaining tickets, please email tickets@burbankchorale.org or call 818-759-9177.

## **Burbank Temporary Aid** Center Updates

Thanks for your support
As we continue to navigate these very unusual and difficult times, we have been touched at the outpouring of support BTAC has received from this wonderful community. Whether supporting a socially distanced food drive or making donations of food or funds, we appreciate what you are all doing for BTAC.

## As the holidays approach

It is hard to believe that Thanksgiving will soon be here and Christmas will follow shortly. We are often asked what kinds of foods we need most. At this time of year, we always need the traditional holiday foods, such as stuffing, yams, potatoes and even turkeys. Yes! BTAC will need approximately 500 turkeys to make it through Thanksgiving!

## Let's Talk Turkey(s)

Lots of times, as we do our shopping for Thanksgiving, we will qualify for the store-brand turkey, but would prefer the Butterball or other name brand turkey. Take the name brand turkey home for yourselves, but accept the store brand turkey for BTAC. Simply drop it off and it will go straight into our freezers. Each turkey will be given a good home in Burbank and will help continue the traditions of the season for many who are struggling.

## November is BTAC Month

Would your neighborhood, church or service club like to help BTAC serve the community? Perhaps collect donations of food or funds during November. Not only will it support BTAC's mission and work, but it will help others learn more about BTAC and our services in the community. And if you hear of a group doing a food drive for BTAC, please show your support for their efforts.

## Want to keep up with BTAC happenings?

BTAC tries to update its Facebook page with news and information about BTAC services, community food drives and other interesting information. Be sure to "like" BTAC's Facebook page to stay up-to-date on our news.

## BIAC is here for YOU

Over the past several months, BTAC has seen a large increase in the number of households turning to us for help. If you are struggling to make ends meet and have not yet begun receiving groceries from BTAC, please sign up. BTAC knows it is difficult to ask for help, but we try to make everyone feel welcome and at ease. BTAC's groceries consist of canned and packaged foods, as well as fresh fruits & veggies, often dairy and even meats (thanks to our local grocers). Picking up groceries every month at BTAC can help save money for use on other bills.

BTAC Hours:

For those with housing: Tuesday, Wednesday and Thursday from 9:00 a.m. – 12 noon Homeless services: Monday and Friday from 9:00 a.m. – 12 noon.

For information about signing up, utility assistance, etc. please call 818-848-2822 ext. 100.

We hope to hear from you soon!

## Save the Date(s)

We don't know what form these events will take but mark your calendars and watch for more

- November is BTAC Month: If you would like your business, church, club, etc., to become involved, it can be very simple. Conduct a food drive or fundraiser to help provide services for people who are homeless or struggling to make ends meet. For more information, contact bhowell@theBTAC.org.
- Friday, March 12, 2021: BTAC's Gala and Auction: We don't quite know what form it will take, be we plan to continue celebrating members of the community who make a difference at this annual event. The honorees will be announced soon. For information about sponsorship or tickets, please contact bhowell@theBTAC.org.



Partner with the agent | TRU

## <sup>CC</sup>In Los Angeles I would hire Brad Korb.

He knows how to attract the right kind of buyers and he creates so much demand that if your home doesn't sell at a price and deadline you agree to... Brad will BUY IT! >>



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## **Burbank News & Events**

## WHO THE HECK WAS JOHN BURROUGHS ANYWAY?

By Susie Hodgson

Burbank is an interesting city. Known for its state-of-the-art studios, you could call Burbank a modern metropolis. But the treelined streets, with its many 1950s era homes, belies this idea. So you could call Burbank an old-fashioned, friendly, sweet self-sustaining town. I know I would.

One particularly telling sign of this is the way Burbankers feel about their high schools. From cradle to grave, locals forever identify with being a Bulldog or an Indian. It's not like that everywhere. As one who went to high school in Woodland Hills, I can guarantee you I didn't know my high school's team names. And I certainly didn't know that of our rivals'! (Note: But before you label me an outsider, fear not! I've been in Burbank for 32 years!)

We probably all know where Burbank High got its name - from Burbank! (Dr. David Burbank, dentist, who founded our fair city, not botanist Luther Burbank.) But where did John Burroughs High School get its name? Who the heck was John Burroughs anyway?

Let's see. There was the Burroughs Adding Machine Company, founded in 1886 and renamed the Burroughs Corporation in 1953. It was founded by William Seward Burroughs. Was he John Burroughs' Dad? Gramps? Uncle? Brother? None of the above. They were not related. Sorry.

Then there was the famous beatnik writer and beatnik leader, William S. Burroughs II. Now he WAS related to the Burroughs family of Burroughs Adding Machine Company fame. It was his grandfather who founded the adding machine company. Needless to say, William S. Burroughs II was born into wealth. His most famous book, "The Naked Lunch," was labeled risqué in its time – it might even be today! Legend has it he was disowned because of it. William S. Burroughs II wrote graphically from his own personal experience - as a junkie and a gay man in a time when that was still considered a mental illness. But writer Burroughs was also acclaimed by many others, especially

John (NOT either William) Burroughs was a naturalist, born in 1837, the seventh of ten children who lived in the Catskills in NY. He lived on a family farm and was captivated by the fauna and flora that populated it. But that sweet, fairy-tale-like upbringing was not to last. As a teenager, John's father presented him with an INVOICE for what it cost to raise him! Dad also refused to pay for his son's extra books or higher education. John Burroughs got a teaching job, paid his father back and never talked to him again.

For a while, John alternated between teaching and going to college. At first he attended a seminary, but he dropped out when he realized how much he missed the girl he left behind. He later finished college and married his girlfriend, Ursula. And then he got his big break: In 1860, John Burroughs wrote an essay for the then-new magazine, the Atlantic Monthly. A few years later, he got a "day job" as a bank clerk, later followed by the job of bank examiner. He also befriended poet Walt Whitman. In 1873 he built an estate called Riverby on nine acres in NY where he grew various crops. It's now a historic landmark. Later he bought additional land on which he and his son Julian built a cabin they called Slabsides, also a historic landmark. Later still, he bought an old farmhouse he called Woodchuck - yet another historic landmark. How he got the money, we don't know. But we do know that John Burroughs wrote 27 books. (Guess nature was popular!)



And he made friends – VIPs even. Teddy Roosevelt, John Muir, Harvey Firestone, EH Harriman and Thomas Edison to name a few. How he made such fancy friends, we don't know. All of them achieved truly great accomplishments, BUT today we also know a few not-so-nice facts about some of these buddies, such as....

Teddy Roosevelt (while still a hero) was a big-game hunter and hawk. John Muir, nature lover, is now called a racist and ardent believer in eugenics. Genius Henry Ford was a raging anti-semite. Harvey Firestone lived on a 90-acre site developed by Henry Ford. EH Harrison was a not-always-ethical railroad executive and the patriarch of a wealthy family. (Note: Pamela Harriman, ambassadors to many countries, was EH Harriman's daughter-in-law. She also married: Winston Churchill's son, Randolph, an alcoholic; Leland Hayward, a renowned producer who was once married to Margaret Sullavan, who played the female lead in old-time cult classic film, "The Shop Around the Corner". She was also married to Henry Fonda, and she later committed suicide as did two of her kids.) Finally Pamela wed the rich W. Averill Harriman, a man with whom she carried on an affair for years while still married to Hayward. And another John Burroughs' friend, Thomas Edison, although he had thousands of inventions, had virtually no education, and made a film showing the literal electrocution of an elephant. Edison also toyed with making chemicals, including aspirin, which he eventually sold to Bayer. Bayer provided the gas for the ovens in the Holocaust.

John Burroughs married twice, oops make that once. Remember first wife Ursula? Ursula grew sick of John. She claimed he --AND his, um, physical demands, if you know what I mean! -- were immoral and intolerable. She died at 29 and no one is sure what killed her. Then he met Clara Burrus. Clara was a physician who worked in a mental hospital. She was 37 years old – nearly half the age of John Burroughs, yet to him, she was his greatest love. She was his intellectual equal -- plus his lover. When Ursula died, Clara moved in.

But going back, when John Burroughs first started college, he attended seminary. That changed. In fact, he became a devout atheist. A pantheist even - and that means believing that, "God is all around you. It's nature." AND he stated, "Leap and the net will appear." And then there's this quote, "There is no God."

As mentioned, John Burroughs wrote a LOT. Clara Burrus also published their letters and his biography. Did you notice Clara's surname stayed Burrus? That's because they never married. Some said she slept in the guest room downstairs. But people in-theknow said, uh, not quite! They lived together! Not exactly kosher for the times. John Burroughs died at age 84, while enjoying himself at the foot of the same rock he played

And now you know who John Burroughs was! A brilliant naturalist, a stubborn son, a friend of many famous people - and you might say, a sinner! (A semi-sinner? A sorta sinner?! You pick!)

Burbank Historical Society/Gordon R. Howard Museum ~ Web site: www.burbankhistoricalsoc.org



## **Burbank Public Library**

knowledge · discovery · community **Help for Job-Seekers** 

Whether you are just starting out in the world of employment or are looking to enhance your existing career, we are here to help. Your Burbank Public Library card gives you free access to a number of helpful online resources. Many can be accessed 24/7 through our library website by scrolling through our Research menu.

#### JOB SEARCH

Brainfuse JobNow & VetNow is an all-in-one suite of services offering free online assistance. It is designed to cover a wide range of career or veteran needs, from beginning your job search to learning more about your eligibility for VA benefits. Live tutors are available to help every day from 1-10 pm.



### **RESUME WRITING**

- Testing & Education Reference Center (TERC) contains a handy resume builder. Simply hover your mouse over CAREER in the top menu and select "Resume Writing." In
- TERC's "Virtual Career Library" there are tips for writing cover letters as well.
- Brainfuse JobNow provides live assistance and feedback on your resume and cover
- Universal Class offers a course in using Microsoft Word templates under "Computer Training." Creating an account allows you to pick up where you left off each time you log

In Microsoft Word, available on our Library public computers, select File: New from the top left menu. In the templates search field, type in "resume" and you will see many available templates.

### **JOB SKILLS**

• Universal Class offers more than 500 courses on a wide range of career skills: accounting, computers, office skills, real estate, social work and even bartending. It also offers a course in Basic English Speaking Skills.

• Many employers covet employees who are bi-lingual. Mango is a free app that teaches over 70 languages. Set up an account with your Library card and keep track of your progress.

### **SMALL BUSINESS**

• SCORE small business mentoring: Burbank Public Library, in partnership with City of Burbank Economic Development, provides free one-hour appointments with a mentor

for assistance developing business plans, identifying seed funding, and more. Make an appointment through our website event calendar or call t=818-238-5580.

- SCORE / FOR THE LIFE OF YOUR BUSINESS
- Universal Classes offers more than 100 courses in small business, entrepreneurship, and finance.
- Flipster offers four business-oriented magazines: Fast Company, Entrepreneur, Home Business and Kiplinger's Personal

The Library has many business and employment books in print and eBook format. Use search terms like resumé, cover letter, or interviews in the Library catalog or the eBook services OverDrive and hoopla.

The City of Burbank WorkForce Connection is a self-serve job resource center, where you can utilize any of the available resources free of charge. Computers with Internet access and Microsoft Office, telephones, a copier, scan and a fax machine are available for job search-related activities. Workforce Connection is satellite office of the Verdugo Jobs Center (VJC), which is part of the Department of Labor America's Jobs Center. Located at 301 East Olive Avenue, you can call 818-238-5021 to schedule an appointment.

### **eLibrary Access for All**

If you don't have a Library card we can instantly create one for you. This will give you access to our eLibrary which includes Flipster (magazines), hoopla (movies, music, eBooks & more), Libby (eBooks and eAudiobooks), and Tumblebooks (picture, nonfiction & read-along books, puzzles, games & much more for kids). There is a link on our website burbanklibrary.org/eLibrarycard or you can call your Burbank Library.

As of this writing Burbank Public Library buildings are closed, but we are here to answer questions over the phone and we are offering curbside pickup for Library items placed on hold.

Burbank Central Library 110 N. Glenoaks Blvd.

Buena Vista Branch Library 300 N. Buena Vista St.

Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

## **Burbank News & Events**

## BOYS & GIRLS CLUB OF BURBANK AND GREATER EAST VALLEY ANNOUNCEMENT MILLION DOLLAR GIFT

The Boys & Girls Club of Burbank and Greater East Valley is pleased to announce that the Cusumano Family has committed to a ONE MILLION DOLLAR GIFT to the Club for its Capital Campaign to purchase a new Main Clubhouse.

"We are excited that the Cusumano Family saw the intrinsic value of the Salvation Army building in Burbank and concurred with our belief that it is perfectly suited to become the home of our new Main Club House," said Board Chair of the Boys & Girls Club of Burbank and GEV, Paul Herman.

"The Cusumano Family becomes the latest major donor for this endeavor," said CEO Shanna Warren. "The family has been staunch supporters of the Club since our inception 25 years ago and has always recognized the service we provide in our community. I am both thrilled and humbled by their continued support."

The search to find a new Main Clubhouse has taken more than a decade. While perfectly adequate 25 years ago, when the Club served a total of 75 members, now more than 200 members and 70 employees walked through our Main Clubhouse doors. When the Salvation Army building became available, the board of directors decided that purchasing the \$5.3 million building would be more economically advantageous than building from the ground up, which was the original plan in 2018.

"On behalf of our family, we are pleased to be able to continue our support for The Boys & Girls Club of Burbank and Greater East Valley," said Charles Cusumano, "and are especially excited about being a part of



the effort to secure this new Main Club House in Downtown Burbank which will allow the Club to extend its mission of providing critical resources to the youth of our community."

The Club is currently in escrow with plans to move into the space in the first quarter of 2021. "The space is almost twice the size of the current Main Clubhouse. "To say we're excited to finally have an indoor gymnasium, dance and art studios, a STEAM lab, and industrial kitchen, a dedicated teen space, a beautiful outdoor courtyard, an auditorium, separate executive office space and parking, is an understatement," added Warren.

"More than \$3 million has been secured for the purchase and renovations of the new building," said Herman, "Our Capital Campaign has officially moved from its quiet phase to the public phase."

"It is so gratifying to know we will finally have a Main Clubhouse that can grow and change to meet the needs of generations of club members for years to come," said Warren. "The youth of our community deserve nothing less."

## THE KIDS' COMMUNITY DENTAL CLINIC needs your donations!

- new/used video games
- new/used software
  - CD's
  - DVD's
  - VHS
  - Blu-Ray movies
  - -music for resale
- unwanted watches
  - mobile phones - cameras
- -musical instruments

\*Please drop off all donations into the collection box outside of the clinic on MONDAYS between 8:30 AM- 3:00 PM (OPEN FOR EMERGENCIES)





400 W. Elmwood Ave., Burbank CA 91506

(818) 841-8010

WWW.KIDSCLINIC.ORG

## **Burbank Agents Number of Sales** January 1, 2019 through December 31, 2019 **Brad Korb** 182 Competing Agent 1\* 56 Competing Agent 2\* 41 37 Competing Agent 3\* 29 Competing Agent 4\* 60 70 80 90 100 110 120 130 140 150 20 50 Number of total sales Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy,

and statistics from The Brad Korb Team. Analysis dates are January 1, 2019 through December 31, 2019. May not reflect all activity in the marketplace.

\* Agent names available upon request. Current CRMLS members.

## **Burbank News & Events**

## **Helping Seniors Preserve Assets** & Improve Quality of Life



John Janis's compassion for helping seniors and families in a tough spot with financial challenges led him to founding Platinum Resources.

## The Company Provides Financial Relief to Clients:

- Who are retired and faced with reduced or fixed-income
- Overwhelmed with out-of-pocket medical expenses
- Overwhelmed with high balance credit/card usage
- Unfortunately, lost a loved one (widow/widower)
- Experiencing an emotional, financial divorce/separation
- Served a law suit and concerned about outcome
- Buying a home but cannot qualify due to credit
- Afraid to lose their home due to affordability
- Preventing Seniors from Bankruptcy

Added Client Value - John's unique Business Guarantee doesn't charge upfront fees/costs or monthly costs of any kind until they get desired results. This Guarantee eliminates any downside financial risk concerns for the client.

Should you, other family members or friends be experiencing similar "tough spot" situations and are seeking a proven solution we can help. Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John at toll free 800-706-1210, JohnJ@PlatinumResources.US.



John Janis, Platinum Resources and Brad Korb

## **CLIENT - REVIEWS**

#1 – "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri"

#2 – "Hi John, I feel so lucky and fortunate to have been introduced to your debt elimination program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars and the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley'

#3 – "John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you, I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob

## Burbank University Women

embers of BUW meet on the 2nd Thursday at 6:00 pm each month at Joslyn Adult Center. The group invites all women who have .completed 60 units or more of college work to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth. Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities, and furnishing college scholarships to graduates of Burbank high schools. For membership information, please call Jeri Primm at 818-843-2610 or Marcia Baroda at 818-848-2825.

## BURBANK COORDINATING COUNCIL

\* Next Meeting, November 2nd.

Members may announce their upcoming events. The meeting will include all but lunch and hugs. Mark your calendar, bring a sandwich, and a friend!! Annual Membership is \$20 for individuals, or \$30 for organizations and may be paid on website www.burbankcc.org or by check to PO Box. Bring your friends and neighbors to our meeting and enjoy hearing announcements about upcoming events in Burbank. Speaker will be Mickey DePalo, Captain of VFW 8310 The Gudgeon, to share about



Memorial Day....what it means in these covid times, and in our hearts. City Clerk Zizette Mullins will tell us about voting....how and where!!!

Join Zoom Meeting:

https://us02web.zoom.us/j/82418225599?pwd=NTI2YXYwKzAzNWtKSW1ROTN OUk40Zz09

Meeting ID: 824 1822 5599 Passcode: 635288 One tap mobile Find your local number: https://us02web.zoom.us/u/kEQ



Election is November 3rd....cast your vote to share your

Veterans Day... Remember those who served to protect our country!! Though there isn't a normal ceremony at the park, this year, write a note to say thank you

to a friend or relative! It means a lot to each man or woman who has seen active duty!!



Thanks to all who have sewn masks, written cards to senior citizens, and are writing their personal Covid experiences to share. We need more of all....call or email us for details!!

Please consider donating to the Holiday Basket Program. Since 1946 we've served over 550 families annually. We need your help! If you or your family are on free or reduced price lunches, go to our website www.Burbankcc.org and find the family application under menu. Download, fill it out and email ccholidaybaskets@aol.com, or mail it to BCC, PO Box 10126, Burbank, CA 91510. FINAL DEADLINE FOR APPLICATIONS IS NOVEMBER 1st.

You may adopt a family and prepare a complete basket of food and gifts and even deliver it to the family on Saturday, December 12th. Adoption Information form on website, has suggestions of what to include.



Donate fast food or store gift

cards for teens, or gifts from amazon wish https://www.amazon.com/hz/wishlist/ls/2ZOFDYU7RLKPI?ref\_=wl\_share

Reach us anytime by email ccholidaybaskets@aol.com, or phone 818-216-9377. Fill food bags with items using lists below and drive thru to drop off (no contact) at South Hills

either Nov. 14th or 21st from 4-6pm Drive thru pick-up day for unadopted families: Saturday, December 12th from 9am to 12. ■







DATMEAL

CANNED FRUITS
CRANBERRY SAUCE
CANNED SWEET POTATOES



## **Burbank News & Events**



I was referred to The Brad Korb Team and am very pleased! My property sold quickly and I am quite satisfied with the price. The team is great; you and your team did wonderful jobs! I will definitely refer your services to others in the future!

> —Alan Nicholson Home Seller, Burbank, CA

I was referred to you and wanted to say thanks for helping me buy my home! I am so excited about the closing of escrow and appreciate all of your assistance. Thank -Irena Ong

Property Buyer, Pasadena, CA

We really liked how the transaction was handled. Your team was always available when we had any questions or needed assistance. The professionalism of your team was super! We will definitely refer your services in the future!

-Moses Martin & Anna Khachatryan Home Seller, Burbank, CA

## McCrory's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage,



Korb recommends Stephen and Aime McCrory, owners of Estate Sales by Connor. "Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrory enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrory at 818-848-3278. ■

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## Burbank based, Estate Sales by Connor

is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

### We are a Licensed, Bonded and Insured California Estate Sale Company Our Services:

- > Free appraisals and estate consultations. > Consignments and buy outs. ➤ Estate staging and organization ➤ Researching and valuing all items over \$50.00 through our network of appraisers, databases, auction houses and experts.
  - > Advertising and mailing to our 2000+ mailing list. Less than 48 hour notice clean outs (move-in ready).
  - > Security and a professional staff during the sale.
  - > Antique, art and collectibles consignment process. > Detailed accounting. Clean up and packing services. > No out of pocket fees. Professional References.

We aim to be of assistance to YOU / 818-848-3278 or 818-422-0558

## **BURBANK ADULT CENTERS**

Events and activities for those age 55 and over (unless indicated otherwise).



The Joslyn Adult Center is currently closed as a precautionary measure for COVID-19 and, as a result, all in-person activities held in the facility are suspended. Contact the Joslyn Adult Center Monday-Friday between 8am-5pm to request the most up-to-date information regarding reopening.

## **JOSLYN ADULT CENTER**

1301 W. Olive Ave., Burbank, (818) 238-5353 Check out these events/programs at the Joslyn Adult Center.

Where there is a ✔ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

### **Virtual Activities**

Advance sign-up is required for all virtual activities. To reserve your spot contact the Joslyn Adult Center at 818-238-

#### **NEW**

## Fall Prevention with Harry Tuesdays 12:30-1:30pm

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability move-

### Joslyn Virtual Bingo Wednesday November 28th from 2:00pm-3:00pm

Join us once a month for FREE BINGO! Sponsored by Regal Medical Group, Inc.

### **FITNESS**

### Kundalini Chair Yoga Mondays from 8:30am-9:30am

Kundalini Yoga is the yoga of selfawareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

## Strength and Balance with Harry Wednesdays from 11:00am- 12:00pm

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates and circuit training.

### Shao Chi & Yoga

### Thursdays from 11:00am- 12:00pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities.

### **Chair Strength Training** Fridays from 11:00am-12:00pm

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

### **CLASSES**

#### **Brain Booster Live** Mondays 2:30-3:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

### **SUPPORT GROUPS**

### **Coping with COVID-19**

Mondays from 11:00am-12:30pm This support group addresses life challenges introduced by COVID-19.

### Men's Support Group Thursdays 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

## **TECHNOLOGY**

### **Zoom Coaching Appointments**

Tuesdays & Thursdays 9am & 10am Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

## **Ongoing Programming**

### **Home Delivered Meals** 🗸 **Currently Open for Enrollment**

During the Covid-10 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

### **Project Hope** ✓ **Currently Open for Enrollment**

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: over-the-phone companionship, grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

### **Day Trips**

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programing at the Joslyn Adult Center resume.

# Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code. To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / LINKEDIN: Brad Korb / TWITTER: @BradKorb

MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.



## Your Home Sold Guaranteed or I'll Buy It!



**BURBANK** Call 1-800-473-0599

\$849,948 **Enter Code 3938** 





Call 1-800-473-0599, Enter Code 3818



















Call 1-800-473-0599, Enter Code 3878





nication and follow-up from agents. The most-comprehensive marketing

- plan in town! A team business model to help you with all of your real estate needs!
- Seven-day-a-week access to 39 years of real estate experience!
  - A professional, friendly, expert team of real estate consultants!

## **Join Our Top-Rated Team Now!**

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit www.BradKorb.com and click on Thinking About a Career in Real Estate? and complete the online form or call our office at (818) 953-5300.

"True success is found when you stay focused on what's really important family, friends and community." — Brad Korb

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

# Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code.





# Don't Make a **Move Without Us!**

Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



NORTH HOLLYWOOD \$899,998 Call 1-800-473-0599, Enter Code 3928



**SUNLAND** \$829,928 Call 1-800-473-0599, Enter Code 3898



**BURBANK** \$809,908 Call 1-800-473-0599, Enter Code 3768



Call 1-800-473-0599, Enter Code 3918



\$699,996 Call 1-800-473-0599, Enter Code 3778



**SUN VALLEY** \$679,976 Call 1-800-473-0599, Enter Code 3888



**LOS ANGELES** \$649,946 Call 1-800-473-0599, Enter Code 3558



**BURBANK HILLS** \$625.526 Call 1-800-473-0599, Enter Code 3108



SANTA CLARITA \$589,985 Call 1-800-473-0599, Enter Code 3958



Call 1-800-473-0599, Enter Code 3668



Call 1-800-473-0599, Enter Code 3838



\$519,915 Call 1-800-473-0599, Enter Code 3908



HOLLYWOOD / LOS FELIZ \$515,515 Call 1-800-473-0599, Enter Code 3708



**BURBANK** \$449,944 Call 1-800-473-0599, Enter Code 3978



office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

## Market Trends

	Burbank													
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t			
0 to \$300,000	0	1	NA	1	0	0	NA	\$0	\$0	NA	0			
\$300,001 to \$400,000	0	0	NA	0	1	0	0.0	\$389,000	\$400,000	102.8%	6			
\$400,001 to \$500,000	3	0	NA	1	12	2	1.5	\$454,917	\$456,708	100.4%	26			
\$500,001 to \$600,000	6	11	183.3%	9	30	5	1.2	\$540,186	\$548,716	101.6%	25			
\$600,001 to \$700,000	5	19	380.0%	12	29	5	1.0	\$649,852	\$654,517	100.7%	21			
\$700,001 to \$800,000	11	10	90.9%	13	57	10	1.2	\$748,025	\$758,037	101.3%	21			
\$800,001 to \$900,000	11	15	136.4%	5	56	9	1.2	\$825,525	\$848,343	102.8%	23			
\$900,001 to \$1,000,000	9	4	155.6%	6	42	7	1.3	\$931,899	\$953,791	102.3%	18			
\$1,000,000+	27	0	NA	0	107	18	1.5	\$1,282,649	\$1,300,908	101.4%	25			
Market	72	70	97.2%	47	334	56	1.3	\$916,615	\$932,020	101.7%	23			

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	NA	0	2	0	0.0	\$692,000	\$692,000	100.0%	33
\$700,001 to \$800,000	0	1	NA	0	2	0	0.0	\$759,450	\$754,500	99.3%	8
\$800,001 to \$900,000	0	1	NA	0	1	0	0.0	\$919,000	\$840,000	91.4%	8
\$900,001 to \$1,000,000	0	0	NA	0	1	0	0.0	\$999,000	\$999,000	100.0%	177
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	0	4	NA	0	6	1	0.0	\$803,650	\$788,833	98.2%	45

	Sylmar Horse Property												
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t		
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$300,001 to \$400,000	0	0	NA	0	1	0	0.0	\$349,000	\$355,000	101.7%	63		
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$500,001 to \$600,000	0	0	NA	2	0	0	NA	\$0	\$0	NA	0		
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$700,001 to \$800,000	0	4	NA	1	3	1	0.0	\$766,667	\$755,000	98.5%	10		
\$800,001 to \$900,000	0	0	NA	2	3	1	0.0	\$844,667	\$860,000	101.8%	22		
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA		
\$1,000,000+	2	0	NA	0	0	NA	NA	NA	NA	NA	NA		
Market Totals	2	4	200.0%	5	7	1	1.7	\$740,429	\$742,857	100.3%	23		

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	(50.0	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	2	NA	0	2	0	0.0	\$649,950	\$637,500	98.1%	38
\$700,001 to \$800,000	0	0	NA	0	3	1	0.0	\$712,649	\$763,333	107.1%	30
\$800,001 to \$900,000	1	1	100.0%	0	4	1	1.5	\$829,249	\$867,000	104.6%	30
\$900,001 to \$1,000,000	0	0	NA	0	2	0	0.0	\$936,000	\$960,000	102.6%	9
\$1,000,000+	3	0	NA	0	7	1	2.6	\$1,409,984	\$1,359,286	96.4%	34
Market Totals	4	3	75.0%	0	18	3	1.3	\$1,027,596	\$1,026,000	99.8%	30

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	NA	0	1	0	0.0	\$575,000	\$585,000	101.7%	38
\$600,001 to \$700,000	1	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	1	NA	0	1	0	0.0	\$729,000	\$740,000	101.5%	10
\$800,001 to \$900,000	0	1	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	3	1	2.0	\$1,174,990	\$1,205,000	102.6%	26
Market Totals	2	3	150.0%	0	5	1	2.4	\$965,794	\$988,000	102.3%	25

	Sun Valley Hills												
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Marke t		
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$400,001 to \$500,000	0	0	NA	0	1	0	0.0	\$450,000	\$500,000	111.1%	0		
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0		
\$600,001 to \$700,000	0	1	NA	0	1	0	0.0	\$669,000	\$675,000	100.9%	8		
\$700,001 to \$800,000	0	2	NA	0	5	1	0.0	\$721,600	\$750,000	103.9%	33		
\$800,001 to \$900,000	0	2	NA	0	4	1	0.0	\$852,213	\$846,250	99.3%	14		
\$900,001 to \$1,000,000	1	1	100.0%	0	2	0	3.0	\$992,000	\$980,000	98.8%	88		
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,099,000	\$1,050,000	95.5%	162		
Market Totals	1	6	600.0%	0	14	2	0.4	\$801,347	\$808,571	100.9%	41		