The Brad Korb Team Celebrates 40 Years of Real Estate Service in the Community

# **Successfully serving thousands of families since 1979**





Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

**Circulation 26,672** 

Volume 17 #6

### **Brackorb REAL ESTATE GROUP** Focused on What Matters to You Real Estate Since 1979

CONTACT

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Email Brad@BradKorb.com www.BradKorb.com BRE #00698730

information on upcoming

open houses.

• FACEBOOK: Brad Korb

• TWITTER: @BradKorb

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2018

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SUPER SERVICE

2016

# Serving Those Who Serve: Korb Takes Part in LAPFCU Member Expo

Because it understands the unique challenges facing families of law enforcement professionals who put their lives on the line to protect and serve, the Los Angeles Police and Federal Credit Union (LAPFCU) strives to provide valuable exclusive services to its members. That includes having Brad Korb at its annual members-only Expo on April 6, where Korb and one of his buyers' agents, Naira Ambartsumyan, answered many real estate questions.

This is the third year Korb has participated in the invitation-only Expo, which he considers a huge honor. LAPFCU provides members throughout Los Angeles



throughout Los Angeles County amenities ranging from auto purchasing and insurance options to financial advisement and real estate services. LAPFCU officials say they especially appreciate realtors with experience in addressing the real estate needs of law enforcement families. "Members have a



fabulous resource in LAPFCU's Home Advantage program, where I'm a preferred agent," Korb said. "Most had questions about home purchases, but others asked about planning for retirement, selling their home and buying in a different area. We were happy to provide information to help them make smart decisions. I thank the LAPFCU for again giving us the opportunity to serve those who've served us so well."





Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

Call today to find out how



INSIDE



Page 6



FEATURED HOMES Page 10-11



Page 12 NEW

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www.BradKorbForeclosureHelp.com

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Boys & Girls Club of Burbank and Greater East Valley Hosted Its Annual Fundraising Gala and Auction



The Boys & Girls Club of Burbank and Greater East Valley hosted its 2019 Annual Gala, "Havana Nights" on Friday, May 3, 2019 at Lakeside Golf Club.

The Club recognized this year's honoree: The City of Burbank, with a surprise special tribute to City Manager, Ron Davis.

In addition, the Club's very own Creative Arts Program dance students and members of our D/HH (Deaf and Hard of Hearing) our Club and the kids we serve. Thank you all for being here and helping us ensure every child that walks through our doors has a chance to realize their full potential."

Proceeds from the evening will go directly to our Education programs, including but not limited to: After School Enrichment, Deaf and Hard of Hearing (DHH) program, Creative Arts, Athletics, College Bound, STEM, and Teen Programs.



program performed to "Havana" and "Bamboleo, both in keeping with the Cuban themed evening and the Youth of the Year, Dina Yahoum was also recognized.

More than 320 guests were welcomed by "Carmen Miranda" and friends and signature cocktails, cuba libres and mojitos, were available. Both a live and silent auction were held, and some spectacular items were for sale, including Eagles concert tickets in Las Vegas and an adorable Yorkie puppy named Baxter.

CEO, Shanna Warren, was also recognized for recently receiving the 2019 CEO of the Year Award from the Boys & Girls Clubs of America. Board Chairman Paul Herman surprised Shanna by announcing her accomplishment from the stage during the program. Gracious in accepting the accolades from the crowd, she thanked everyone and said "Tonight isn't about me, but all about The Board of Directors, Shanna and all the staff wish to thank all of our sponsors who helped make the night such a success: Warner Bros. Entertainment, Inc., The Cusumano Family Foundation, The Walt Disney Company, Burbank Water and Power, GoPogo, Inc., Dave and Pat Augustine, Bank of America, Burrtec Waste Industries, Inc., Cast & Crew Entertainment



## The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner<sup>TM</sup> practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC

Senior Vice President

UBS Financial Services

200 South Los Robles, Suite 600, Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

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200 South Los Robles, Suite 600, Pasadena, CA 91101, Tel. (800) 451-3954, Tel. (626) 405-4711 Direct, Fax (855) 203-6443, David.Escobar@ubs.com ■

## **Burbank African Violet Society**

The Burbank African Violet Society is having their next club meeting on Thursday morning June 20, 2019 @ 10:00 A.M. The location is The Little White Chapel Christian Church, 1711 North Avon Street in Burbank. The program will be "African Violet Leaf Bingo". All of the Members will be bringing individually wrapped named African violet leaves to the meeting. This program is a lot of



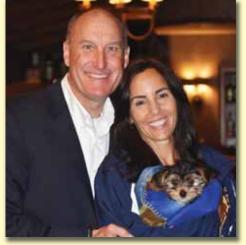
named African violet leaves to the meeting. This program is a lot of fun and the members and Guests go home with lots of leaves to grow and enjoy.

Refreshments are served and friendships are made. Guests, are always welcome to attend our meetings. For more information please telephone (323) 236-0104 or reference our website: www.burbankafricanviolets.weebly.com.



When: Thursday, June 20th, 2019 Where: Barragan's Mexican Restaurant 730 N. Victory Blvd., Burbank, CA 91502 (818) 848-2325 Time: 11 AM to 9:30 PM





Services, Gain Better Banking, Hasbro, Hollywood Burbank Airport, IBEW Local 18, JLK Rosenberger, Kathryn Barger, County Supervisor's Office, Kevin Karo, LaTerra Development, Nickelodeon Studios, Providence St. Joseph Medical Center, Rancho Foods, Inc., Walmart, Worthe Real Estate Group, Anilao Designs, Café La Llave Espresso and Lakeside Golf Club.



Enjoy delicious Mexican entrees, margaritas, and more

Bring family and friends for breakfast, lunch or dinner. The more the merrier!



#### Please mention "Emblem Fundraiser " when ordering!

Barragan's generously donates a percentage of your food and beverage purchases to Emblem to benefit Burbank Emblem Club's charity & scholarship funds. Your support is greatly appreciated~Thank you!

For more information contact: Barbara 818-558-1966

## 2019 and Beyond... Critical Planning for Long Term Care in California!

Joseph McHugh is the founder and managing attorney at LA Law Center specialized in elder law, asset protection and estate planning (wills, Trusts and Probate). Kathy McHugh (his wife) is the Triage Director & Certified Senior Advisor that helps clients with Medi-CAL qualifications and recovery issues. Together with their staff, they can help you understand your options in doing long term care planning and basically "Getting Your Affairs in Order"! Their biggest passion at this time is educating people about their legal rights to transfer and protect their assets in case they need Medi-Cal in the future.



No one ever wants to be in a nursing home, but unless you can pay \$25 an hour for in-home care (\$18,000 a month for 24/7 care) you should do pre-planning JUST IN CASE!! Today many people want to

stay in their home (typically paid off), but do not have enough money or income to do that if they need assistance with their activities of daily living or medical care. The Medi-Cal laws are changing soon. SO...we are standing on the rooftop screaming to anyone that will listen...

#### "IF YOU MAY NEED MEDI-CAL LONG TERM CARE BENEFITS IN THE NEXT 5 YEARS...CALL LA LAW CENTER TODAY!"

Today, until the Medi-CAL (Medicaid) laws change we can save almost 100% of all assets by moving them into a Medi-CAL Asset Protection Irrevocable Trust, but we are expecting to be limited to being able to save 50% or less when new law come in (expected to be adopted in California within next 18 months). If you think someone in your family is at risk of needing long term care in the next 5 years, it is critical that you totally understand how an ill person's estate can be moved and be able to qualify for Medi-CAL if it becomes the only way this person can afford to be cared for 24/7.

Currently there are multiple ways to meet



the rules and exemptions made for families to qualify for Medi-Cal. Under the rules in California, applicants are permitted to transfer assets out of their name during the lookback period without incurring a penalty (time where applicant will not get Medi-CAL benefits). Less fortunately, these rules are often confusing and difficult to implement without the expertise of an experienced Elder Law Attorney. Most traditional Estate Planning Attorneys do not understand this area of law.

Most professionals assume you cannot gift assets & must spend money on medical needs. This is not true, and has resulted in impoverishing a well spouse, and spending down needed assets that were not necessary!

Soon California will fall in line with the Federal Medicaid laws, so California will get more money from federal government to pay Medi-CAL disbursements...this means the rules will change and they will be much stricter! But if you do gifting now, it will be grandfathered in! The current laws are specific, and you really need an elder law firm to guide you through this process to ensure you create the least amount of penalties for Medi-CAL qualifications.

For example, in 2019, we can protect a house from Medi-CAL estate recovery... when the new Federal Laws come into California there will be a limit to how much equity can be in the house to be moved... it is expected to be no more than \$750,000 of equity. This is problem in California as starter houses are around \$600,000. It is critical you understand your options if you may be facing care needs in next 5 years!!

Joe and Kathy offer free phone or office consultations and can tell you your options before it is too late! Call 818.241.4238.

## How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing," Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. *The capital gains taxes would be calculated on the money received rather than full purchase price.* 

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the seller gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes.

## Introducing BWP's New Online Account Manager

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- O Conveniently manage your payment options.
- Ø Add your spouse, parent, or roommate as a guest user!

Register for an online account at BurbankWaterAndPower.com



Gary LeVox of Rascal Flatts says, Call the agent who makes DREAMS COME TRUE!

#### Hello my friends in Los Angeles it's your boy Gary LeVox of Rascal Flatts. when you're buying or selling a home, you need a real estate agent you can trust to make your move easy and stress free. That's why you need to call Brad Korb. The 3 'aa \0 REAL ESTATE GROUP Focused on What Matters to You YOUR HOME Real Estate Since 1979 AT A PRICE ACCEPTABLE TO YOU R 818-953-5300 | BradKorb.com OR I'LL BUY IT! // 0 / ビー C- BRE License # 00698730

## LISTINGS AND SALES ... JUST IN TIME FOR SUMMER

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#### BRAD KORB'S RECENT LISTINGS

5414 Newcastle #13	2458
10915 Crockett	2788
9715 Amanita	3328
2669 Greenwood	2348
910 E. Valencia	3268
1210 Broadway	3308
9552 Via Venezia	2078
1031 N. Keystone	2338
10418 McVine	3488
14325 Foothill #19	3508
225 N. Whitnall	2328
4864 Embassy #8	2108
5334 Lindley #224	2068
10015 Glory	2928
2144 N. Buena Vista	2898
11453 Delano	3148

#### **USE THIS TRUCK FREE!**



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Call the Brad Korb Team (818) 953-5300 We Sell or List a Property Every 40 Hours!

BRAD KORB'S	
RECENT SALES	

5629 Riverton	3088
6528 Babcock, Seller	2468
6528 Babcock, Buyer	2468
2844 Stevens, Seller	3338
2844 Stevens, Buyer	3338
27664 Haskell Canyon Unit H	2198
9054 Willis #5	3218
1020 N. Orchard, Seller	3138
1020 N. Orchard, Buyer	3138
8823 Sunland, Seller	2028
8823 Sunland, Buyer	2028
11438 Orcas, Seller	3358
11438 Orcas, Buyer	3358
801 Delaware, Seller	2588
801 Delaware, Buyer	2588
8719 Wentworth, Seller	2218
8719 Wentworth, Buyer	2218
1821 Keeler, Seller	2968
1821 Keeler, Buyer	2968
1938 N. Kenwood	2288
9183 Patrick, Seller	3368
9183 Patrick, Buyer	3368
13739 Erwin	3168
2665 Glenrose	3428
4140 Warner #212	2168
9959 Rancho Caballo	2058
10231 Stonehurst, Seller	3208
10231 Stonehurst, Buyer	3208
1911 W. Victory	2558
22455 Needles	2098
5414 Newcastle #13	2458
1801 W. Clark	3188
22040 Strathern #5 1033 N. Kenwood	2158
2944 N. Buena Vista	2398 3028
2344 IN. DUEHA VISIA	3020

#### BRAD KORB'S RECENT SALES...Continued

12411 Osborne #18	2018
601 N. Evergreen, Seller	2418
601 N. Evergreen, Buyer	2418
324 N. Louise #12	2408
1210 Broadway	3308
1801 N. Buena Vista	2008
9552 Via Venezia	2078
1107 N. Rose	2228
9950 Topanga Canyon #38	2208
10418 McVine	3488
4253 Farmdale	2998
511 N. Shelton, Seller	5538
511 N. Shelton, Buyer	5538
8418 La Sierra	5468
10708 Sable	5338
13540 Hubbard #32	5318
2289 Sequoia	5328
23812 Toscana	5348
20829 Marshall	5418
2137 N. Evergreen	5358
9201 Johnell	5368
21133 Ingomar	5378
8851 Independence #31	5398
3500 S. Greenville Unit C	5408
16614 Hamlin	5388
15155 Sherman #34	5428
102 S. Manhattan #107	5438
3042 Highview	5458
2009 Woodacre	5508
37334 50th St E	5548
1158 Tivoli #178	5448
8500 Sunland #3	5498
2135 Prosser	5488
13825 Beaver #79	5518
18530 Hatteras #211	5478
1404 De Garmo	5558
11138 Aqua Vista #41	5528

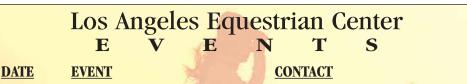
## **City of Burbank's**

**BEST Program / WorkForce Connection** 

Are you a student looking for employment? Come to the Youth Employment office to pick up an application







#### Are you interested in EXPANDING your support of Burbank's youth? Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!



Are you an Adult looking for employment? Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)

City of Burbank Youth Employment/WorkForce Connection 301 E. Olive Avenue Ste. 101, Burbank, CA 91502 (818) 238-5021



May 29 June 2	Hollywood Charity Horse Show	Track One Events (714) 444-2918
June 7-9	CRHA Reiner Shine Horse Show	Marilyn Scheffers (951) 600-8999
June 16	Latino Fest	Jose Hernandez (818) 581-1624
June 21-23	ETI Convention & Horse Show	Dawn Suprenant (661) 433-9096
June 26-30	USHJA Emerging Athlete Program	LAEC Events Office (818) 333-141
June 29-30	Star Spangled Dressage Show	Cornerstone Event Management (818) 841-3554
<b>July 6-7</b>	LA Chapter Dressage Show	Cornerstone Event Management (818) 841-3554
July 19-21	Gold Coast Series July Horse Show	Langer Equestrian Group (818) 563-3250
July 27-28	CSHA Coto Cup Drill Team	Jill Kraut (661) 254-0132
For more	information, call us at 818-84 www.la-equestrian	

| 4 |



The reputation of the company prompted me to call. I delivered mail on a route in the Hollywood Hills for twenty-seven years and observed the constant selling and purchases over that period of time. If I were to purchase a home again, I would call the Brad Korb Team. **Robert** Forrest Home Seller, Burbank, CA

Our home was listed with another real estate office, but was not sold. I received a recommendation from very satisfied past clients of yours. You sold my property in less time than I expected for a price I was pleased with.

> -Jose Rogel Home Seller, Burbank, CA

I am very pleased with the decision to acquire your assistance in the sale and purchase of my properties. You contacted me regularly, keeping me informed. Your buyer agent was instrumental in my not giving up the search for my home!

> -Burchell Jacobs Home Buyer and Seller, Woodland Hills, CA

## **The Brad Korb Team is Growing!**

ue to growth, The Brad Korb Real Estate Group in Burbank has a unique opportunity for talented Buyer's Agents. In addition to being endorsed by Barbara Corcoran, we are the only company in our area that offers an iron-clad guarantee – we either sell the home or we buy it. The ideal person should be decisive, self-motivated & have a consultative style. Should be aggressive, competitive & a high performer. Must be a persuasive, outgoing, people-person. We have more qual-

ified leads than we can handle & therefore we need you! Income is commission with no ceiling. Please send your resume to courtney@bradkorb.



Matters to You

Real Estate Since 1979

We look forward to hearing from you.

## **BURBANK ADULT CENTERS**

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER 1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✔ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more.

**Retirement Plans: What you don't know** Wednesday, June 12 @ 1:00PM Ever wonder what happened to that old retirement plan you had? What if the company you worked for went out of business? Where do you start? Who is ultimately responsible for the administration of a union or private sector employer's retirement plan? These questions and more will be addressed by Marvin Fernandez of the Employee Benefits Security Administration, an agency of the U.S. Department of Labor. 🖌

#### **Adventures with Doug**

Wednesday, June 19 @ 1:15PM Come join our travel and adventure enthusiast Doug MacKenzie as he takes us on another one of his travel expeditions across our picturesque country. This month we will take the trek up the "Mist Trail" to Vernal Falls in beautiful Yosemite National Park. 🗸

Liz Daniels- The Gift of Music Friday, June 21 @ 10:00AM Come join us for a fun morning of music! Married musicians Liz and Francis Daniels love to share their passion with others while performing popular love ballads from the 1960's! Come along as Francis plays his guitar and Liz plays her flute to some classic musical favorites.

#### Metabolism the M Word Friday, June 21 @ 1:00PM

Metabolism is the process/rate by which your body converts calories from food into energy. This program will go over tips for speeding up your metabolism, weight gain and loss, the aging factor and how your hormones help. The power of the 10 minute resistance training workout to increase your RMR (Resting Metabolic Rate) will also be demonstrated.

#### **Coin and Stamp Appraisal**

Saturday, June 22 @ 10:00AM The Burbank Coin Group will hold their coin version of the "Antique Road Show" at Joslyn. They will offer verbal appraisals of U.S. coins and currency as well as stamps, regarding their condition, mintage, and value on a first-come, first served basis. 🗸

#### Interested in playing Canasta or **Bunko?**

Please come sign up at the Travel Office. Once we have enough players we will set up a time and location.

Shark Tank's Barbara Corcoran says, Partner with the agent TRU

### **C**In Los Angeles I would hire Brad Korb. He knows how to attract the right kind of buyers and he creates so much demand that if your home doesn't sell at a price and deadline you agree to... Brad will BUY IT! >>



Focused on What Matters to You Real Estate Since 1979

YOUR HOME AT A PRICE ACCEPTABLE TO YOU IARA OR I'LL BUY IT!

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### Burbank Public Library! News & Events

Summer Reading at your Library Sign up now for any program at burbanklibrary.org

**Summer Reading Club for Grown-Ups:** Free programs, movies, and live music. Register online and your name will automatically be entered in our six random prize drawings for local gift cards. Track your reading and submit book reviews online to qualify for our grand prize drawing! Play our Summer Challenge Game for a cool coffee mug and an extra chance to win.

**Teen Summer Reading Program, for grades 7-12:** Meet LEGO experts and design your own universe, team up for Kahoot! Trivia Night, Sign up for Coding Workshops, and get locked in the Library for a Scavenger Hunt! Sign up to qualify for prize drawings and read and review 5 books for a gift card.

**Summer Reading Club, for grades 1-6:** Sign up online for this FREE summer program that encourages kids to read for fun and win prizes. Read books and submit short book reports online. Weekly entertainment and prizes at your library!

**Family Shows,** for toddlers and pre-school age. Special weekly performances for younger children. Music, magic, puppets, and more! Check the library website for program dates & locations. Family Shows make learning fun!

**Summer Storytimes** will be offered at each branch. Sessions and days vary at each location. Pick up a summer or check our website, burbanklibrary.org.

#### FREE Outdoor Concerts

Bring a blanket or a lawn chair and join us for our first Sounds of Summer Concert the Burbank Central Library on June 4 featuring the king of organic deep fried, fatback blues – **Brother Yusef!**. The concerts continue on July 9 at the Buena Vista Branch with **Daniel Bennet Group** and **Marc Berger and RIDE** will perform at the Northwest Branch Library on August 2 to finish the series. All concerts begin at 6:30 p.m.



Check out the event calendar on our website burbanklibrary.org/events to learn more about library events this summer!

Burbank Central Library<br/>110 N. Glenoaks Blvd.Buena Vista Branch Library<br/>300 N. Buena Vista St.Northwest Branch Library<br/>3323 W. Victory Blvd.

burbanklibrary.org

## Burbank Elks Lodge Collecting Old U.S. Flags

### **MY FAVORITE MARTIAN**

#### By Susie Hodgson

In the 1950s, the United States went through a flying saucer craze. People everywhere were "sure" they'd seen spacemen. This was undoubtedly a reaction to the nuclear bombs that had gone off over Japan, and the very strong fear that our Cold War enemy Russia would not only spy on us, but also bomb us. All eyes were on the sky. Even in Burbank.

It was the spring of 1952 and a quiet but friendly Lockheed employee was working the night shift as usual. His name was Orfeo Angelucci. His name "Orfeo" was a variation of Orpheus, from the Greek myth Orpheus and Eurydice, where Orpheus travels to the underworld to retrieve his beloved Eurydice. Angelucci meant little angel (essentially). This name turned out to be quite fitting.

Orfeo later wrote about that fateful night – specifically about his drive home from work: "I took my car from the Lockheed parking lot and headed southeast on Victory... At Alameda Boulevard I stopped... It was then they I noticed my eyesight was glazed and the sounds of traffic were oddly muffled. I continued on Victory Blvd.... I had the illusion that the night was growing brighter... [And then] I saw a faintly red-glowing, oval-shaped object... Gradually it increased in brilliance."

Orfeo followed the red object, eventually going down Forest Lawn Drive. Suddenly, two green shapes emerged from the red oval and said, "Don't be afraid, Orfeo! We are friends." Orfeo thought, "I'm so thirsty," and though he did not speak, the shapes knew and told him to drink from the goblet that magically appeared. Orfeo drank and never tasted anything so delicious. When he finished, the goblet disappeared, as did his new friends. Orfeo rushed home and told his wife his incredible story. She said she believed him.

Orfeo heard from the aliens again and he was invited to fly in their spacecraft. Later still, Orfeo "lost" an entire week while he lived on their alien planet assuming the identity of a spaceman named Neptune. Orfeo claimed his human body was left at Lockheed to aimlessly wander around the aircraft plant the whole time.

Orfeo wrote a book about his encounters called "The Secret of the Saucers." The sincere-seeming Orfeo swore the spacemen were kind, extremely good-looking and in search of peace. As an aside, it was actually a spaceman and a spacewoman that Orfeo met. (More about that spacewoman later.)

Soon Orfeo was something of a phenomenon. He was dubbed a "contactee," the term that was used at the time to describe humans who were contacted by spacemen. The spacecraft was almost always called a "flying saucer" as the term "UFO" wasn't even coined until 1953. Lockheed's company newsletter wrote about Orfeo and he also began speaking publicly about what happened to him. He attended the very popular 'Giant Rock Spacecraft/Interplanetary Convention" out in the Mojave Desert hosted by a fellow contactee - AND one-time Lockheed worker - George Van Tassel. Since childhood, George Van Tassel was intrigued by space and he later made a career working in the aircraft industry. But in 1947, George quit his (good) job at Lockheed and dragged his wife and children to live out at Giant Rock in the Mojave Desert, about 20 miles from Joshua Tree. It was an area that mesmerized George. To this day, people are



convinced it has mystical, super magnetic powers. And Giant Rock was just that – a huge boulder steeped in superstition. George held weekly meditations at the Rock. One night, George was awakened in his sleep by a Venusian – a spaceman from Venus who welcomed George onto his spacecraft.

More Venusians would visit George. They warned him of the dangers of nuclear power and they pitied humans their short life span. Then they taught George how to produce a building that would extend humans' lives through time travel. George started building the edifice, which was a dome, made almost entirely of wood. George also started hosting the annual Interplanetary Conventions. Life Magazine ran a full photo spread about George Van Tassel, only increasing his popularity to the point where nearly 11,000 people made the trek to the desert to attend the convention!

George wrote many books and was the subject of several interviews over the years. (Some of his interviews can still be seen on YouTube.) It took years to complete building the dome, which was dubbed "The Integraton" – a name given to George by the aliens. But just before it was supposed to open to the public, baam! Out of nowhere, the ever-healthy George suffered a heart attack and died. He was just 67. Many people were sure it was a conspiracy. J. Edgar Hoover had a file on him, after all.

The Great Rock is still there, although it has since split, as if a slice was cut off it. The Integraton is also still there and it's even open to the public; see its web site, www.integraton.com. For a fee, you too can lie down in the dome and be surrounded by healing sounds. They also have a gift store. (T-shirt, anyone?) The acoustics in the Integraton are considered "perfect." Robert Plant, Moby and The Smashing Pumpkins are just a few of the musicians said to have recorded there. In addition, Huell Howser visited the Integraton, the Smithsonian Magazine wrote about it, the NY Times covered it, as has NPR, and the list goes on. A documentary was made about it ("Calling All Earthlings," 2018) and the Integraton is registered as a historic monument.

Orfeo Angelucci's popularity tapered off after the flying saucer craze of the 50s and he died in 1993 a relative unknown. George Van Tassel's legacy lives on in the Integraton.

orn-out, torn or otherwise unserviceable American flags can be dropped off during normal business hours at the Burbank Elks Lodge #1497 located at 2232 N. Hollywood Way (across from Fry's). A project of the Burbank Elks Lodge Veterans Committee, unservicable flags will be retired (burned) in a proper manner. Flags can also be



picked up by contacting lodge member Don Schilling at (818) 903-4451.



Visit www.BradKorb.com For All Your Real Estate Needs! Two last pieces of trivia: According to the 2018 documentary, George Van Tassel was also the father-in-law of musician Eric Burdon (whose hits included "We Gotta Get Out of this Place" – great title, eh?!) Also, Orfeo Angelucci swears that while he lived on the alien planet for a week as the spaceman Neptune, he enjoyed "relations" with a striking spacewoman named Lyra and exclaimed it was the most amazing experience of his entire life. Wonder how his understanding, loyal little Earth wife felt about that!

Want to learn more about Burbank? Come visit us!

The Burbank Historical Society/Gordon R. Howard Museum OPEN SATURDAYS & SUNDAYS, 1 TO 4 pm - FREE Admission! Located in George Izay (Olive Rec) Park, right next to the Creative Arts Center BEHIND the blue Victorian home • Free parking Phone: (818) 841-6333/ Web site: www.burbankhistoricalsoc.org ■

| **6** |

### Burbank Tournament of Roses Association

#### By Robert Hutt

The float chassis has returned from is annual maintenance work and we are ready to get busy! In less than six months a group of volunteers needs to create a worldclass float for Burbank's entry in the Rose Parade!

The Decoration Committee is putting the finishing touches on the color version of our float illustration. This is a critical schedule item because the colors are the driving factor for the flower selections. However, certain flowers are only available in a limited range of colors. In addition to color, the committee also considers where (and whether) to use fresh flowers or dried materials to achieve fluffy or smooth textures.

Floral colors are not the only item that impacts committee decisions. The California Department of Food & Agriculture has established a quarantine area due to Huanglongbing (HLB) infected citrus trees that have been found in the San Gabriel area of Los Angeles County. The quarantine area covers more than 200 square miles and includes parts of Pasadena and most of the parade route. HLB is carried by the Asian citrus psyllid which spreads the disease from tree to tree as it feeds on juices in the flowers, leaves and stems. The bottom line is that all plants from the Rutaceae family (ie. lemon, lime, orange, mandarin, kumquat, and 50+ others) will not be allowed to be used on any floats! Only completely dried stems, leaves, peels, seeds and whole fruit



TOURNAMENT OF ROSES ASSOCIATION

without stems and leaves may be used. The quarantine also applies to private citizens who should not remove any of these fruits from within the zone.

After we decide what flowers we will need, we must order them. The earlier we can place our orders for fresh flowers, the better! We try

for the June/July time frame. The flowers are grown especially for us and early orders get better prices! There are also more than 40 other floats that all will need flowers in late December. If several builders need loads of a particular flower, the entire harvest may already be committed by the time a latecomer tries to place an order!

Before we can place our orders, we need to know how much we need! This is where the Decoration and Construction Committees need to work together! The construction folks provide estimates of the sizes and surface areas for all the elements on the float. It is better to over-estimate because a percentage of blossoms get damaged during shipping and handling. We really don't want to discover that 1000 more flowers are needed when the parade is just two days away!

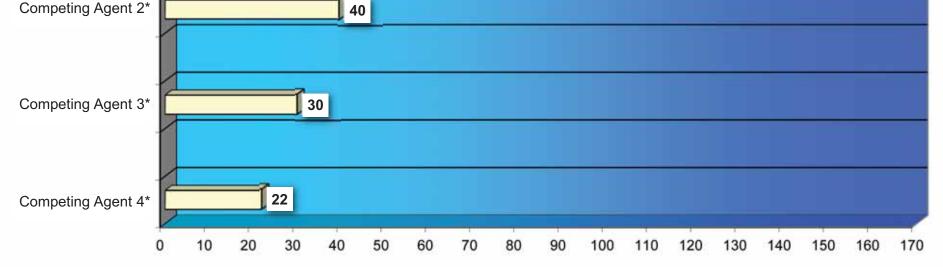
Interested in helping? Need service hours? Have questions? Our current work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The float construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Call the Barn at 818-840-0060 and leave a message or visit our website at: www.BurbankRoseFloat.com!

## Brad Did It Again!



Brad Did It Again with the sale of the MacMartin Family home in Burbank!

Burbank Agents Number of Sales January 1, 2018 through December 31, 2018



#### Number of total sales

Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2018 through December 31, 2018. May not reflect all activity in the marketplace. \* Agent names available upon request. Current CRMLS members.

## Are You Struggling to Make Ends Meet...? (You're Not Alone)



("Here is a proven solution – that works")

John Janis's compassion for helping individuals and families experiencing financial challenges led him to founding Platinum Resources. John's services help find solutions to loss of income, fixed income, divorce/separation, high credit/card usage, medical/dental expenses, educational expense and other monthly cash flow issues.

Over the years, John has had the privilege of helping people save 10's of thousands while also improving their overall credit standing. In addition, John's unique business...doesn't charge upfront fees/costs nor monthly costs of any kind until they get results.

#### "What We Do - For Our Clients"

- Reduce/eliminate monthly cash spending to creditors
- Reduce/eliminate out-of-pocket medical/dental cost
- Eliminate 10's of thousands of credit/retail debt
- Prevent Bankruptcy (BK)
- Save home from "must sell" situations
- Credit status/score improvement

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution, and peace of mind we can help. Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John Janis toll free 800-706-1210, JohnJ@PlatinumResources.US.



Resources and

Brad Korb

#### **CLIENT - REVIEWS**

#1 – "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri"

#2 – "Hi John, I feel so lucky and fortunate to have been introduced to your debt elimination program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars and the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley"

#3 – "John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you,

### BTAC **Burbank Temporary** Burbank Temporary Aid Center Updates

ecently, our CEO Barbara Howell received the Community Service Award from the Kiwanis Club of Burbank. The BTAC would love to recognize and show gratitude for everything Barbara does for the community. The BTAC would not be the same without her!

ue to the efforts of our staff and pantry manager, Edward Stapleton, The BTAC was chosen as "March 2019 Featured Agency of the Month"! Thank you to the Los Angeles Regional Food Bank and our supporters who continue to make The BTAC a great place.



long with food donations, monetary donations help The BTAC serve the community! From running our fridges to offering laundry service, we offer many free services to our clients and donations help us maintain these services.

For more information on how to donate to The BTAC, please visit our website (www.burbanktemporaryaidcenter.org).

## Burbank Choral

#### **Burbank Chorale Auditions for the Fall Semester**

Tues., Sept. 10, 2019 • Tues., Sept. 17, 2019 • Tues., Sept. 24, 2019 Rehearsals begin at 7pm. Auditions will be held at the end of rehearsal. Auditions and rehearsals will be held in the Sanctuary of St. Matthews Lutheran Church 1920 W. Glenoaks Blvd., Glendale, CA 91201 To set up an appointment please contact the Burbank Chorale either by voicemail or email. Voicemail: (818) 759-9177 • Email: membership@burbankchorale. Burbank Chorale Holiday Concert Saturday December 07, 2019 7:30 pm American Lutheran Church 755 N. Whitnall Highway, Burbank, CA 91505 For Tickets email: tickets@burbankchorale.org • or call: (818) 759-9177

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A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria.

Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

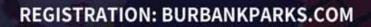




I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob

Police Dispatch 818-238-3000	The Brad D Your Realte	Fire Info 818-238-3473	
Police Detectives 818-238-3210	818-95 www.Braa	Parks & Recreation 818-238-5300	
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

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**8** 

### McCrory's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made movein ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrory, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients.'

Stephen McCrory enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrory at (310) 228-0943.

Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company Our Services:

➤ Free appraisals and estate consultations. ➤ Consignments and buy outs. > Estate staging and organization >> Researching and valuing all items over \$50.00 through our network of appraisers, databases, auction houses and experts. Advertising and mailing to our 2000+ mailing list. > Less than 48 hour notice clean outs (move-in ready). > Security and a professional staff during the sale. Antique, art and collectibles consignment process. > Detailed accounting.
> Clean up and packing services. > No out of pocket fees.
> Professional References. We aim to be of assistance to YOU 818-848-3278 or 818-422-0558

### HERE'S HOW PUTTING OFF BUYING A HOME COULD END UP COSTING YOU

TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE	\$ 2,530	\$ 3,017	\$ 3,503	\$ 3,989	\$ 4,475	\$ 4,961	\$ 5,447
P & I PAYMENT:	\$ 1,910	\$ 2,292	\$ 2,674	\$ 3,055	\$ 3,437	\$ 3,819	\$ 4,201
ESTIMATED APR:	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%
INTEREST RATE	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%
LOAN AMOUNT	\$ 400,000	\$ 480,000	\$ 560,000	\$ 640,000	\$720,000	\$ 800,000	\$ 880,000
DOWN PAYMENT (20%)	\$ 100,000	\$ 120,000	\$ 140,000	\$ 160,000	\$ 180,000	\$ 200,000	\$ 220,000
PURCHASE PRICE	\$ 500,000	\$ 600,000	\$ 700,000	\$ 800,000	\$ 900,000	\$ 1,000,000	\$ 1,100,000

## Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Patricia Sullivan (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

### To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com



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signs for his garage sale.

HouseAmerica Financial Brian McKim



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PURCHASE PRICE	\$ 550,000	\$ 660,000	\$770,000	\$ 880,000	\$ 990,000	\$ 1,100,000	\$ 1,210,000
DOWN PAYMENT (20%)	\$ 110,000	\$ 132,000	\$154,000	\$176,000	\$ 198,000	\$ 220,000	\$ 242,000
LOAN AMOUNT	\$ 440,000	\$ 528,000	\$ 616,000	\$ 704,000	\$ 792,000	\$ 880,000	\$ 968,000
INTEREST RATE	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%
ESTIMATED APR:	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%
P & I PAYMENT:	\$ 2,229	\$ 2,675	\$ 3,121	\$ 3,567	\$ 4,013	\$ 4,459	\$ 4,905



#### Brian McKim

Senior Mortgage Advisor brian@houseamericafinancial.com

(818) 844-8207 office (818) 421-4737 mobile (818) 484-2014 fax

#### NMLS ID# 381742

		-		area and	States -	and the second	
TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,902	\$ 3,463	\$ 4,023	\$ 4,584	\$ 5,144	\$ 5,705	\$ 6,265
DOWN PAYMENT INCREASE	\$ 10,000	\$12,000	\$14,000	\$16,000	\$ 18,000	\$ 20,000	\$ 22,000
PAYMENT INCREASE PER MONTH	\$ 372	\$ 446	\$ 521	\$ 595	\$ 669	\$744	\$ 818
TOTAL INCREASE OVER 30 YEARS	\$ 133,862	\$ 160,634	\$ 187,406	\$214,178	\$ 240,951	\$ 267,723	\$ 294,495

## **HouseAmerica** NANCIAL

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# Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code. To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / LINKEDIN: Brad Korb / TWITTER: @BradKorb

MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.



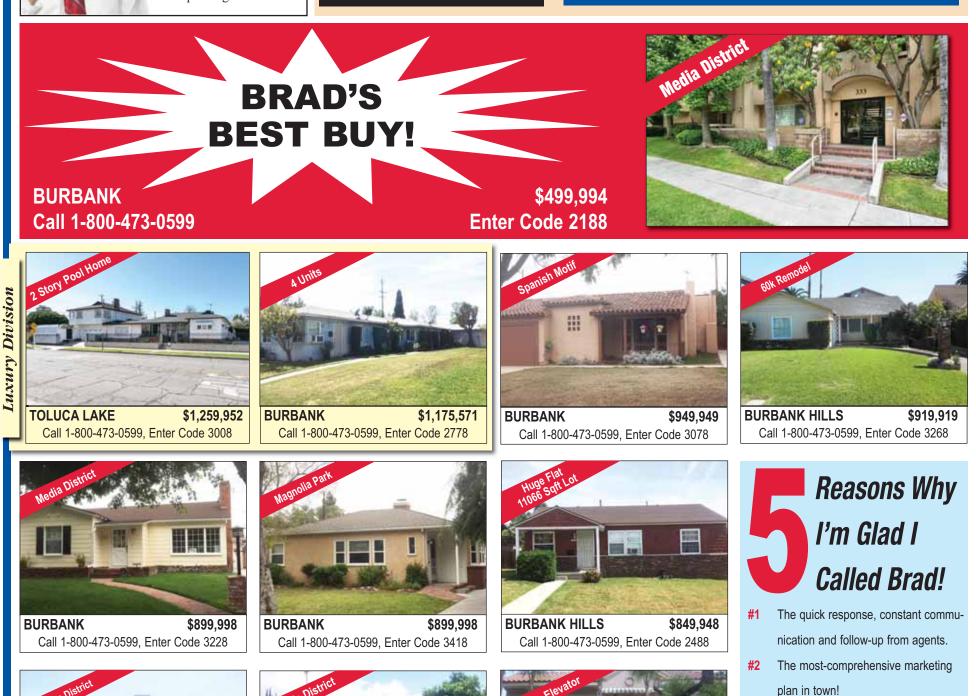
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#3





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The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit **www.BradKorb.com** and click on *Thinking About a Career in Real Estate*? and complete the online form or call our office at (818) 953-5300.

"True success is found when you stay focused on what's really important family, friends and community." — *Brad Korb* 

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

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# Featured Homes

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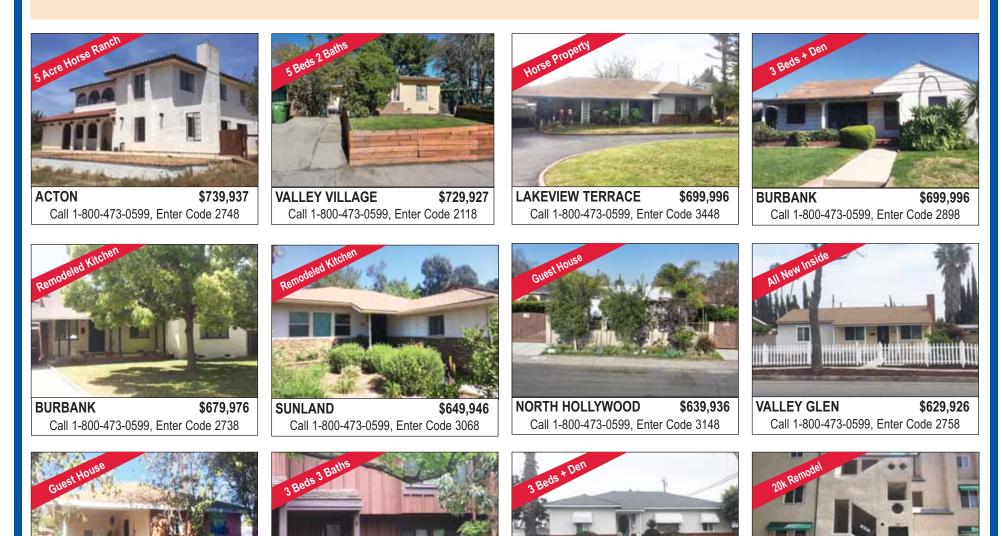
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office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

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## Market Trends

Burbank											
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	1	#DIV/0!	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	1	#DIV/0!	0	4	1	0.0	\$373,000	\$367,000	98.4%	85
\$400,001 to \$500,000	3	5	166.7%	4	16	3	1.1	\$452,324	\$454,246	100.4%	32
\$500,001 to \$600,000	11	6	54.5%	7	38	6	1.7	\$555,885	\$557,232	100.2%	34
\$600,001 to \$700,000	11	10	90.9%	16	39	7	1.7	\$654,406	\$649,547	99.3%	43
\$700,001 to \$800,000	13	10	76.9%	21	50	8	1.6	\$754,157	\$750,090	99.5%	36
\$800,001 to \$900,000	17	11	64.7%	19	59	10	1.7	\$847,473	\$847,962	100.1%	36
\$900,001 to \$1,000,000	10	7	70.0%	15	43	7	1.4	\$953,132	\$948,627	99.5%	34
\$1,000,000+	31	0	NA	0	65	11	2.9	\$1,382,933	\$1,352,362	97.8%	44
Market Totals	96	51	53.1%	82	314	52	1.8	\$872,480	\$864,560	99.1%	38

## Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	3	1	0.0	\$639,648	\$642,667	100.5%	31
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,499,999	\$1,080,000	72.0%	137
Market Totals	0	1	#DIV/0!	0	4	1	0.0	\$854,736	\$752,000	88.0%	58

## **Sylmar Horse Property**

						<u> </u>	$\bullet$				
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0 NA		0	2	0	0.0	\$332,450	\$334,950	100.8%	44
\$400,001 to \$500,000	0	0 NA		0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	0 NA		0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	#DIV/0!	0	0	0	NA	<b>\$0</b>	\$0	NA	0
\$700,001 to \$800,000	0	1	#DIV/0!	1	2	0	0.0	\$783,000	\$772,000	98.6%	4
\$800,001 to \$900,000	1	0	NA	1	2	0	3.0	\$810,000	\$819,000	101.1%	92
\$900,001 to \$1,000,000	0	0	NA	1	1	0	0.0	\$949,000	\$940,000	99.1%	77
\$1,000,000+	1	0	NA	0	1	0	6.0	\$1,250,000	\$1,401,500	112.1%	1
Market Totals	2	2	100.0%	5	8	1	1.5	\$756,238	\$774,175	102.4%	45

## **Sun Vallev Horse Property**

								<u> </u>			
PRICE RANGE	Active Listings	Pendings	Pendings	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market

## **Shadow Hills Horse Property**

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$759,000	\$650,000	85.6%	87
\$700,001 to \$800,000	0	0	NA	0	3	1	0.0	\$772,633	\$781,667	101.2%	42
\$800,001 to \$900,000	1	1	100.0%	1	3	1	2.0	\$854,609	\$860,000	100.6%	60
\$900,001 to \$1,000,000	0	0	NA	3	2	0	0.0	\$1,022,500	\$972,500	95.1%	85
\$1,000,000+	3	0	NA	0	4	1	4.5	\$1,568,750	\$1,582,500	100.9%	11
Market Totals	4	1	25.0%	4	13	2	1.8	\$1,073,902	\$1,065,385	99.2%	47

## **Sun Valley Hills**

~	Sun vancy norse i roperty																						
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market	PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0	0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	<b>\$0</b>	\$0	NA	0	\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0	\$400,001 to \$500,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	#DIV/0!	0	0	0	NA	\$0	\$0	NA	0	\$500,001 to \$600,000	0	0	NA	0	1	0	0.0	\$579,000	\$579,000	100.0%	22
\$600,001 to \$700,000	0	0	#DIV/0!	0	1	0	0.0	\$709,999	\$645,000	90.8%	124	\$600,001 to \$700,000	2	0	NA	3	5	1	2.4	\$645,380	\$643,000	99.6%	39
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA	\$700,001 to \$800,000	0	0	NA	1	3	1	0.0	\$759,000	\$753,333	99.3%	66
\$800,001 to \$900,000	1	0	NA	2	2	0	3.0	\$884,484	\$865,000	97.8%	20	\$800,001 to \$900,000	0	0	#DIV/0!	1	2	0	0.0	\$839,950	\$835,000	99.4%	6
\$900,001 to \$1,000,000	0	0	NA	1	1	0	0.0	\$899,000	\$935,000	104.0%	10	\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA	\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,199,000	\$1,275,000	106.3%	7
Market Totals	1	2	200.0%	3	4	1	1.5	\$844,492	\$827,500	98.4%	44	Market Totals	2	1	50.0%	6	12	2	1.0	\$746,817	\$749,917	100.4%	36

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