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Burbank Bulletin

Successfully serving thousands of families since 1979



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Focused on What Matters to You Real Estate Since 1979

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Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.

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INSIDE



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FEATURED HOMES Page 10-11



Page 12 **NEW**

Se Habla Español Մենը Խոսում Ենք հայերեն American Sign Language Мы говорим по-русски

私たちは日本語を話します 우리는 한국어로 말한다

Nagsasalita kami ng Tagalog

Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

Brad and Burbank Realtor CSF Present Scholarship to Harvard-Bound Sungjoo Yoon

Brad along with Burbank Realtor CSF are excited to announce Sungjoo Yoon as the recipient of the Brad Korb scholarship. Sungjoo, a first-generation immigrant from Korea and a standout student at Burbank High School, has been accepted to Harvard University, marking a momentous milestone in his academic journey.

Throughout his time at Burbank High, Sungjoo demonstrated exceptional leadership and academic excellence. He served as the president of the debate team, honing his critical thinking and persuasive skills. Under his guidance, the team achieved remarkable success, earning accolades and recognition.

As the editor-in-chief of the school newspaper, the Burbank Bulldog, Sungjoo showcased his talent for storytelling and journalistic integrity.

Sungjoo's commitment to community engagement was evident through his involvement in two

city commissions, where he advocated for the needs and concerns of the community. His dedication to making a positive impact on Burbank highlighted his sense of civic responsibility.

He was also a member of the U.S. National Debate Team, representing his school and community on a national level. His achievements showcased his ability to thrive under pressure and his relentless pursuit of personal growth.

As Sungjoo prepares to embark on his Harvard journey, the community celebrates his accomplishments and eagerly awaits his future success. His story serves as an inspiration to aspiring young individuals, demonstrating the transformative power of education, determination, and perseverance.

The collaboration between Burbank Realtor CSF and Brad reflects their commitment to supporting young talent and investing in the future leaders of tomorrow. Sungjoo's scholarship symbolizes



the community's belief in his potential and their unwavering support for his academic pursuits.

Congratulations to Sungjoo Yoon on this incredible achievement! As he sets foot on the prestigious grounds of Harvard University, he carries with him the hopes and dreams of his community. We have no doubt that Sungjoo will continue to make us proud, leaving an indelible mark on the world through his dedication and accomplishments. Good luck at Harvard, Sungjoo!

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The Ultimate Guide to the 818 Upcoming Events

Introducing a new feature to the Burbank Bulletin Clip and Save this Ultimate Guide to 818 / Food and Fun!

This Month:

July 4: The Rising, Hollywood U2, & Fireworks Display Starlight Bowl

July 4: Independence Day at Dodger Stadium

July 6: Moonlight Hikes Stough Canyon Nature Center

July 7 to August 18: Fridays Zoo Friday Nights LA Zoo

July 8: Los Angeles Brewsology California Science Center

July 8: Pacific Corp Drum Corps Rose Bowl, Pasadena

July 9: Rose Bowl Flea Market Rose Bowl, Pasadena

July 15: 42nd Los Angeles Lotus Festival Echo Park Lake

July 15: Colorado Street Bridge Party Defenders Park Pasadena

July 15: Yachtley Crew and Wayward Sons Starlight Bowl

July 21: Bram Brata Steel Drum Band Buena Vista Library Burbank

July 21-23: X Games California 2023 Ventura County Fairgrounds

July 21-23: Jurassic World Live! Tour Crypto.com Arena

July 22: The Fab Four and Monkee Men Starlight Bowl

July 22: Uncorked: LA Summer WineFest California Science Center

July 27: Family Magic Show Buena Vista Library Burbank

July 29: Chalk a Doodle Festival Glendale Marketplace

July 29: The Long Run and Ronstadt Revival Starlight Bowl

July 29: Los Angeles Salsa Festival Crypto.com Arena

July 30: Burbank Dodger Day Dodger Stadium

Looking Ahead:

August 1: Moonlight Hikes Stough Canyon Nature Center

August 5: Bruno & The Hooligans & Prince Again Starlight Bowl

August 5: NoHo Summer Nights Concert: Scot Bruce's Tribute to

Young Elvis North Hollywood Park

August 8: Family Bubble Night Northwest Branch Library

August 10-11: Backpack Giveaway Brad Korb Real Estate

August 12: Queen Nation and K-Tel All Stars Starlight Bowl

August 12: NoHo Summer Nights Movie: Encanto North

Hollywood Park

August 19: NoHo Summer Nights Movie: The Sandlot North

Hollywood Park

August 25-27: Monster Jam Crypto.com Arena

August 26: NoHo Summer Nights Concert: Queen Legion

(Tribute to Queen) North Hollywood Park

August 26-27: Euro Nights USA, Starlight Bowl

August 31: Moonlight Hikes Stough Canyon Nature Center

September 1: Kidz Bop Never Stop Tour YouTube Theatre

September 2: NoHo Summer Nights Movie: Grease North

Hollywood Park

September 21-24: Burbank International Film Festival AMC 16

Theatres Burbank

September 28: Moonlight Hikes Stough Canyon Nature Center October: Pumpkin Giveaway The Brad Korb Real Estate Group

November 16-19: CTN Animation Expo Los Angeles Marriott

*If you have an upcoming event you would like included in a future edition, please submit to events@bradkorb.com



Summer is FUN at the Boys & Girls Club of Burbank and Greater East Valley!!

Each summer, the Boys & Girls Club of Burbank and Greater East Valley offers a variety of youth programs designed to capture the imagination, build strong character, and develop a positive sense of self. Our weekly summer camp sessions, field trip options, and athletic programs provide an assortment of experiences for young people, guided by our trained staff and caring volunteers.

Enroll today!

Make the most memories that will last a lifetime. Summer camp is open now through August 8, 2023, for children ages 5-18.

To register, please visit: https://parentportal.bgcburbank.org/ Financial aid is also available.

For details: https://bgcburbank.org/membership/

Brad's Real Estate Team: Your Trusted Partner for Life's Transitions

In the ever-changing landscape of the real estate market, having a reliable and trustworthy partner by your side is crucial. Whether you're buying your first home, downsizing after retirement, or managing the sale of a family property, Brad's Real Estate Team is here to guide you through every step of the

Recently, Brad and his team had the privilege of assisting a client in selling their beloved family home. This client came to them through a referral from Silverado, a renowned Memory Care facility. The referral itself speaks volumes about the trust and confidence that both Silverado and the client had in Brad's

Selling a family home is an emotionally charged experience. It carries the weight of cherished memories, personal connections, and the transition to a new chapter in life. Understanding the sensitivity of such transactions, Brad's Real Estate Team takes a compassionate approach, ensuring their clients feel supported throughout the entire process.

What sets Brad and his team apart is their commitment to being there for their clients at any stage in life. Whether you're a first-time buyer looking for your dream home, a growing family needing more space, or a senior searching for a comfortable downsizing option, Brad's team has the expertise and dedication to cater to your unique needs.

They understand that life transitions can be challenging and overwhelming. That's why they offer comprehensive services, including market analysis, property evaluation, strategic marketing, negotiation, and transaction management. With Brad's team on standby, you can rest assured that you have a knowledgeable and experienced partner to navigate the complex world of real estate.

Furthermore, their collaboration with



Silverado showcases their commitment to building strong relationships with local communities and organizations that share their values. This connection not only emphasizes their dedication to helping families during life's transitions but also highlights their understanding of specialized housing needs, such as Memory Care

Whether you're buying or selling, Brad's Real Estate Team is ready to go above and beyond to meet your expectations. Their personalized approach, attention to detail, and extensive market knowledge ensure that you receive the best possible guidance and support throughout your real estate journey.

So, if you find yourself at a crossroads in life, wondering about the next step in your housing situation, look no further than Brad's Real Estate Team. With their unwavering commitment and expertise, they will be your trusted partner, helping you navigate the ever-changing real estate market with confidence and peace of

Burbank News & Events

Burbank-Valley Garden Club

The Burbank-Valley Garden Club will not have a meeting in July. Instead, please enjoy this article.

Attract the Bugs That Are Good for Plants!

Which are the most beneficial insects? We're talking about bugs that are good for plants in the garden and eat pests that would otherwise eat your plants. Find out and start thinking about which plants and flowers attract beneficial insects!

What Are Beneficial Insects?

The average backyard is home to thousands of insects, but you may be surprised to learn that only about a tenth of these are destructive. In fact, most are either beneficial or harmless. Beneficial insects fall into three main categories:

- 1. Pollinators: We depend on these insects—including bees, butterflies, flies, and moths—to pollinate our garden's flowers.
- 2. Predators: These insects eliminate pests by eating them. Things like ladybugs, praying mantids, and green lacewing larvae fall into this category.
- 3. Parasitizers: Like predators, parasitizers also prey upon other insects, but in a slightly different way. They lay their eggs on or in the bad bugs, and when the eggs hatch, the larvae feed on the host insects. Parasitic wasps are the main member of this category.

Meet the Beneficial Bugs in Your Backyard

Everyone knows their bees from their butterflies, but what about the many other beneficial bugs? It's likely that you've already seen these good guys in your garden, but maybe you weren't formally introduced. Here are a few you might want to become acquainted with:

Ladybugs

Despite their delightful name and appearance, ladybugs are ferocious predators! Before they get their bright red colors, they start out life as larvae (pictured below), cruising around on plants and feasting on aphids. Did you know that a ladybug larva can eat up to 40 aphids an hour?

Green Lacewings

Adult green lacewings feed on pollen and nectar, but their larvae, which look like a mix between a slug and an alligator, prey upon soft-bodied garden pests, including caterpillars and aphids.

Praying Mantids

A praying mantis will make short work of any grasshoppers that are troubling you; these fierce predators will also hunt many other insect pests that terrorize gardens, including moths, beetles, and flies. Note, however, that praying mantids are ruthless and will also eat other beneficials, like butterflies, bees, and humming-birds—and even each other!

These are but a few of the beneficial insects for the garden. For a complete list, please visit the source site listed.

Attracting Beneficial Insects

Like all living creatures, beneficial insects have a basic need for water, food, and shelter. By providing these things, your garden will become an inviting home for them.

A diversity of plants will attract a wide range of insects. Many beneficials appear in the garden before the pests do and need alternative food sources such as pollen and nectar if they are to stick around.



nttps://www.almanac.com/beneficial-insects-gard Ladybug larva



Adult green lacewing



Praying mantis

If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at annewhite1@aol.com. ■

Tailored financial planning

A lifetime of guidance built around your needs



Wealth doesn't manage itself; it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. These dedicated Certified finanCial PlannerTM practitioners, Korb says, consistently provide high-level customer service and extensive financial resource knowledge for planning and implementing long-term goals.

A good financial plan for your wealth isn't written in a day. In fact, a financial plan is never truly complete, because your life is not static. Even though there's no true end to the planning journey, it's clear to us where it should begin: with a deep conversation about what matters to you and your family. While each individual has their own unique objectives, the following five questions can help you start the conversation: What do you want to accomplish in your life? Who are the people that matter most to you? What do you want your legacy to be? What are your main concerns? How do you plan to achieve your life's vision?

These aren't easy questions, but the answers are key to uncovering the objectives and priorities that will form the basis of your financial plan. The next step is to use these principles and goals as a road map to build and maintain your financial plan through the UBS Wealth Way approach. The UBS Wealth Way manages wealth across three key strategies: a Liquidity strategy which helps provide cash flow for the next two to five years; a Longevity strategy that satisfies lifetime goals, such as retiring comfortably and on time or even early; and a Legacy strategy where you can earmark and invest capital for the goals that go beyond your own.

As life progresses, and your values and priorities evolve, it's important to make sure your financial plan can evolve with you. We suggest incorporating frequent financial health checkups into your routine to ensure your financial plan is both accommodative and reflective of your life's latest changes.

Bertain, Senior Vice President-Wealth

Management, has been providing sound financial advice to clients since 1983, earning the Certified Investment Management Analyst® designation from the Wharton School. He and Escobar, Senior Vice President—Weath Management, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

If you'd like a copy of our full Seasons of Planning report, with the checklist to keep you on the path to financial success, contact team member Taylor Moore at taylor.moore@ubs.com or 626-405-4735.

Bertain Escobar Wealth Management

UBS Financial Services Inc.

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HAVE YOU STOPPED PLAYING AROUND?

Please donate your games, consoles, accessories or other unwanted items to Kids' Community Dental Clinic

100% of the proceeds from the sale of your donated items benefits people in need, providing low-cost or no-cost dental services for children ages infant to 18. Call to arrange pickup or drop off (818) 841-8010 ~ we also accept nice books, movies, cameras, collectibles, dolls, handbags, jewelry, phones, antiques + more



How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing," Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. The capital gains taxes would be calculated on the money received rather than full purchase price.

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that is new to them,

but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract

Spread Out the Gain

Spread Out the Gain
When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes.

Burbank News & Events

BRAD KORB TEAM RECENT LISTINGS AND SALES

24-hour Recorded Info at 1-800-473-0599

LISTINGS	
3111 La Corona	2238
9529 Las Tunas	2578
5403 Woodman	2768
537 E. Maple #2	2748
8720 Penridge	2788
1921 Jackson	2808
12806 League	2738
39943 Dyott	2848
833 N. Mariposa	2818
14703 W. Rose	2828
13131 Aztec	2838
38015 30th St E Sp 7	2898
1615 Silia	2858
44041 Chaparral	2918
18646 Superior	2968
43441 Buena Vista	2878
526 N. Fairview	2958
2275 E. Oris	2888
10350 Glory	3008
1502 Crenshaw	2998

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SALES	
35501 Brinville	2428
500 E. Valencia #103	2558
1824 S. Marengo #29	2588
19451 Sherman #407	2488
7137 Shoup #33	2668
919 N. Buena Vista	2438
15370 Kadota	2458
6636 Clybourn #47	2388
6120 Rodgerton	2708
537 E. Maple #2, Seller	2748
537 E. Maple #2, Buyer	2748
39943 Dyott	2848
36424 37th St E	6058
14860 Nordhoff	6048
17043 Mayall	6068
740 W. Huntington Unit A	6078
2529 Abbot Kinney	6088
285 W. 6th #221	6118
38603 Malby	6108
13126 Hart	6098
13727 Sierra	6128

SALESContinued	
12411 Osborne #28	6158
5123 Arlington	6148
5460 White Oak Unit C103	6138
18447 W. Montage	6168

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Brad Did It Again!



Brad Did It Again with the purchase of Iris's home in Sylmar!

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Steve Palmer (below) show how much

they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

In The Community Burbank News & Events







Burbank Temporary Aid Center Updates

There's still time to attend BTAC's Bingo, Bubbly and Brunch

Who can resist this trio of activities? On Saturday, July 22nd, 10 a.m. – 12 noon, BTAC will host its first Bingo, Bubbly and Brunch event at Charlie & Friends. Check our website (www.theBTAC.org) for more information. We hope to see you there!

BTAC Turns 50!

Burbank Temporary Aid Center is entering its 50th year. Watch a variety of events and activities in 2024 to celebrate the milestone.

- BTAC's **Golden Anniversary Gala** will be held on Friday, March 15, 2024! Be sure to mark your calendars to share in the celebration!
- Share your story: Have you been involved with BTAC as a volunteer or recipient of assistance? Would you be willing to share your story? We are gathering stories and photos to commemorate BTAC's history and reconnect with some of our friends who were involved over the past 50 years. Send your story to bhowell@theBTAC.org.

Donations Often Slow in the Summertime

With school out and focusses changing toward summer vacations, summer jobs and summer camps, we often forget that people still need help with groceries. BTAC welcomes your support year-round, including the summer months. Groceries (canned and packaged goods) as well as full-size hygiene items are always needed.

How does someone sign up for services?

With rising food costs, many people are still struggling to make ends meet. BTAC's volunteers and staff know that it isn't easy to ask for help, but BTAC is here and would like to help you. Burbank residents are welcome and encouraged to sign up for services. It is a simple process.

- Just gather the following for your household: ID's (birth certificates work for children), proof of income (social security, unemployment, etc.) and a BWP or lease that lets us know you live in Burbank.
- Take this information to BTAC on a Tuesday, Wednesday, or Thursday between 9 a.m. and 11 a.m. (we close at noon but need time to get everything into our system and your groceries gathered!)
 - You'll be signed up and, on your way, home with groceries before you know it!

Homeless Services

Mondays and Fridays are the days when homeless individuals can sign up for BTAC services. Once someone is in the system, they can make appointments to take showers or do their laundry, pick up daily sack lunches or receive twice-monthly groceries, and learn more about other services, get referrals, if necessary.

BTAC Donation Policy

BTAC can always use nonperishable foods (canned and packaged), as well as hygiene items.

Due to Health Dept. requirements, as well as storage capacity, for non-food items, it is highly recommended that you check with BTAC prior to bringing your donation . . . just in case.

BTAC cannot accept any of the following items:

- Any used items: clothing, blankets, towels, etc.
- Previously used grocery bags or any other pre-used bags
- Home grown fruits and vegetables.
- Socks and out-of-season clothing

Hours for donations:

- Weekdays, Monday Fridays: 8:00 a.m. 3:00 p.m.
- Weekends: by appointment only

Most Needed Items: When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Most recently we have had many requests for cooking oil and coffee. Also, our families especially appreciate full-size hygiene items, such as toothpaste, body wash, deodorant, etc.

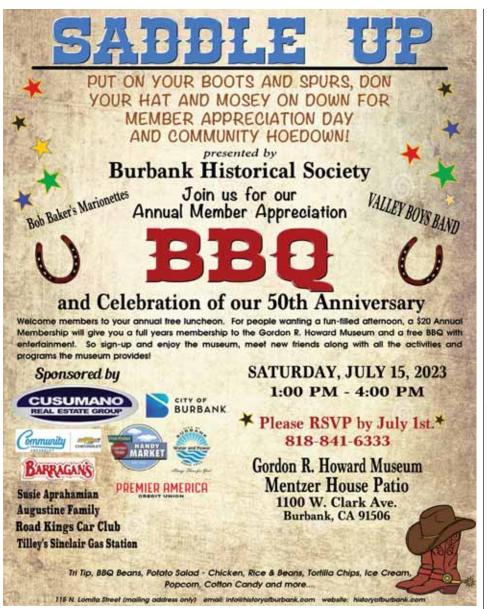
Monetary Donations are important, too: Many people are not aware that your monetary donations to BTAC help support BTAC's Bill Assistance program. Whether helping with rent, a BWP or Gas Co. bill or subsidizing transportation – just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

• BTAC is located at 1304 W. Burbank Blvd., Burbank, CA 91506. For general information, email info@theBTAC.org or call 818-848-2822.

Thanks for your support! ■



Burbank News & Events









Burbank Public Library

knowledge • discovery • community

Summer at Your Library

Looking for new and engaging activities this summer? The Burbank Public Library has a full calendar of programs and events for all ages to enjoy. Check out just some of the ways you can fill your summer with fun! The events highlighted here are free to attend with no registration required.

Andrew & Polly Concert for Kids! – For Children and Their Caregivers

Wednesday, June 28 from 6:30 – 7:30 pm at the Buena Vista Branch Library

Andrew & Polly are award-winning music makers and the hosts of Ear Snacks, a podcast for young kids. Their seriously catchy earworms and inventive re-imaginings of classic favorites are smart, quirky, and full of heart. Their silly songwriting is sure to inspire kids of all ages to dance, laugh, and sing along!





Bram Bratá: Steel Drum Band - For All Ages Friday, July 21 from 10 – 11 am at the Buena Vista Branch Library.

Get ready to dance to Bram Bratá, a steel drum band made up of high school seniors! Playing music from around the world, the name Bram Bratá is derived from two Trinidadian slang words meaning "an unexpected party." This percussive performance is perfect for all ages, so bring a friend and have an unexpected party!

Family Magic Show featuring Wacko the Magician - For Children and Their Caregivers

Thursday, July 27 from 4 – 4:45 pm at the Buena Vista Branch Library

Join us for an afternoon of magic tricks, hilarious jokes, and lots of laughs with Wacko The Magician! Winner of LA's Best Family Show Entertainer, Wacko is part magician, part comedian, and all infectiously entertaining fun! Magic shows are a combination of science, art, and comedy. They can awaken curiosity and capture a child's attention with jokes, stories, and seemingly impossible tricks. Best of all, it's a unique way to

engage a child's critical thinking skills - how DID they do that?





Women Writing LA - Panel Discussion - For Adults

Saturday, July 29 from 2 – 4 pm at the Buena Vista Branch Library

Writers and poets will not want to miss this conversation with contributors to the HINCHAS Press anthology, X LA Poets, featuring Arminé Iknadossian, Linda Ravenswood, Teresa Mei Chuc, Viva Padilla, and Los Angeles Poet Laureate Lynne Thompson. Discussion topics include the writing life, the questions that run through it, and how LA's varied landscapes and diverse communities have shaped their work. HINCHAS Press edi-

tors and publishers will also answer your questions about independent publishing, lack of BIPOC in the industry, and how to put together your own books.

Check out the event calendar on our website burbanklibrary.org/events to learn more

Burbank Central Library 110 N. Glenoaks Blvd.

Buena Vista Branch Library 300 N. Buena Vista St.

Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

Police Dispatch 818-238-3000	The Brad I Your Realto	Fire Info 818-238-3473	
Police Detectives 818-238-3210	818-95 www.Brad		Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

In The Community Burbank News & Events

Meet Joe and Kathy McHugh...

I have been friends with Joe and Kathy McHugh since our children were six years old and we enjoyed being in the Burbank YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection.

Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning. He is the founder and principal attorney of LA Law Center,PC, located near my office in Burbank, California (www.la-lawcenter.com). Kathy works with Joe in the law firm as the Triage Director and Medi-CAL Expert.

If you have questions about your estate or final wishes, call them at (818)241-4238 and let them know Brad Korb referred you for a free phone consultation. They updated this article so you can understand "how to get your affairs in order" and to easily see what estate planning services they offer to our community.

LA LAW CENTER, PC Protecting You, Your Family & Your Legacy Why is Protecting Your Assets and Legacy with a Trust Important?

Right now, if you were asked, "What would happen to your assets if you were gone tomorrow? would you really have a clear answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan, may not distribute your assets or handle your remaining obligations as you think. You should have your documents reviewed at least every 7 years to reflect changes in the laws and in your family situations. We have seen ex-spouses legally, but unintended, get assets due to poor follow-up to estate planning after a divorce!

Attorney Joseph McHugh has over 30 years of experience in asset protection, estate planning, special needs planning and probates. He is proud to offer these legal services to the Southern California community and throughout the state. The laws in California are constantly changing and he keeps up to date on the changes and how they affect

**An example of California's new real estate laws is PROP 19 (implemented in 2021). This law potentially destroys your plans to give your children your real estate when you die. In the past (before Prop19) the state allowed children to keep the parent's current Prop 13 property taxes. Prop 19 only allows your children to keep your property tax rate if one of them lives in the house as their primary residence! All other properties will be reassessed. Your family needs to understand options.

"I AM NOT RICH... Why Do I Need Estate Planning"?

Estate Planning is not just about what happens to your assets after you die. Effective Estate Planning addresses many family issues, from initial planning to ensure you avoid Probate by setting up a trust; to taking steps to avoid possible Conservatorships if you become incapacitated; to preparing for the potential need for Medi-Cal to help pay for Long Term Care.

We have found that, to most people, Estate Planning (Living Trusts) can be simply defined as

- 1. "I want to control my assets while I am alive & well.
- 2. "I want to provide for myself & my loved ones if I become disabled."
- 3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want
- 4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a Revocable Living Trust is important. It accomplishes the fol-

- 1. Eliminates the need for your heirs or surviving spouse to be subjected to the very expensive costs of the Probate Court process, which can take more than 12 months to close.
- 2. Allows for a trusted person or your choice to manage your trust assets if you become incapacitated (avoids Conservatorships).
- 3. Provides the vehicle to potentially eliminate or reduce estate or inheritance taxes for high value
- 4. Provides a means for your appreciable assets (real estate or investments) to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would mitigated or be avoided.



5. ***Allows you to give (or not give) assets to who you want them to go to when you die!! Asset Protection Trusts for Californians!... DO YOU NEED ONE?

As for California Business Owners, those in risky professions (i.e. Attorneys, Doctors, Engineers, etc), Landlords and/or Investors (including Cryptocurrencies) or just crazy drivers, it is essential that you make specific plans to protect yourself and your assets from potential lawsuits and in some cases you can reduce high taxes! This is critical, especially if you have assets you do not want to lose and are a target for personal injury lawsuits. LA Law Center has several different Asset Protection Trusts that can provide many needed asset protection solutions, with proven track records of successful results.

You can also set up a Land Trust to protect your privacy so the public cannot easily find out where you live or what property you own (this is particularly important for celebrities, business owners, law enforcement and landlords). It is critical to understand

Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protec-

If You Have Too Many Assets... How Do You **Qualify For Medi-Cal LTC?**

As we get older, many families are faced with difficult and important decisions regarding about the safe long-term care of loved one that is physically failing and need help, especially 24/7, around the clock. This can be very expensive, and many people do not look into qualifying for Medi-Cal to help pay for this care.

IT IS IMPORTANT To Only Seek Counsel From An Experienced Elder Law Attorney

"Do not believe everything you hear about Medi-CAL, Spend Downs or 5 Year Look Back from Social Workers, Financial Planners, CPAs, or try to file a Medi-CAL application on your own, until you have a consultation to an experienced Elder Law

There are more care options that an experienced Elder Law Attorney can suggest for these pressing family issues when they have saved for retirement and have assets.

Joseph McHugh (highly experienced Elder Law Attorney) and his wife Kathy McHugh (Medi-Cal Expert), offer a free consultation and you will be amazed at what strategies are legally available for Medi-CAL Qualifications by gifting assets!

Joe and Kathy can help you plan for both the present and the future through the establishment of Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary. The Medi-Cal laws are always changing, but the good news is that Joe and Kathy stay up to date on latest changes and can explain how they will affect their clients and Long-Term Care Options.

This is a quick overview of LA Law Center's legal services to help you protect your assets and legacy.

Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals.

Just call 818.241.4238 to schedule a free 30minute appointment. The LA LAW Center web site has more infor-

mation about many of these legal services... Go to www.la-lawcenter.com for more

detailed information. All legal work is exclusively provided by LA Law Center, PC which is licensed to practice law in the State of California only.

This information is based on California law. This article has been created only to provide general information and advertising regarding LA Law Center's services.

This information shall not be considered formal legal advice or the formation of an attorneyclient relationship.

BURBANK ADULT CENTERS Events and activities for those age 55 and over

(unless indicated otherwise).

Contact the Joslyn Adult Center Monday-Thursday between 8am-8pm; and Friday between 8am-6pm, to request the most up-to-date information regarding facility hours and programs. Updated information on classes and activities are available at www.burbankca.gov/adults55

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353 Check out these events/programs at the Joslyn Adult Center.

Where there is a ☑ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Virtual and In-person Activities

Advance sign-up is required for all virtual activities. Contact the Joslyn Adult Center at 818-238-5353. For more information regarding all activities, both in-person and virtual, please feel free to look on our website www.burbankca.gov/adults55 or visit the Joslyn Center.

FITNESS

Kundalini Chair Yoga – (Live Streamed/ In Person) **

Mondays from 9:00-10:00am

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5minute meditation. This class is both inperson as well as livestreamed for Zoom.

Fleet Feet Outdoor Walking Group -(In Person) ** Mondays from 10:00-11:00am

Walking 1-3 miles, starting/ending point being Joslyn Adult Center. friends/meet new friends as you walk and talk through beautiful Burbank. Distance depends on weather and ability.

Basic Fitness - (In Person) ** Tuesdays from 9:00-10:00am

Designed for all fitness levels. It focuses on every joint, working your body from head to toe. No equipment is needed, and chair is provided. Instructor leads class with instructional CD.

Tai Chi (All Levels) – (In Person) ** Tuesdays from 10:00-11:00am & Wednesdays from 8:30-9:30am

Tai Chi is a low-impact exercise system developed in ancient China. It enhances balance, agility, joint and muscle strength, and may reduce chronic symptoms. Tai Chi's slow-motion form enhances memory and concentration.

Full Body Conditioning – (Live Streamed/In Person) ** Tuesdays from 10:45-11:30am

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance. This class is both in-person as well as livestreamed for Zoom.

T'ai Chi Chih - (In Person) ** **Tuesdays from 10:00-11:00am**

T'ai Chi Chih is a tool for self-healing. The 19 movements and one pose are designed to stimulate, circulate, and balance the energy within us. T'ai Chi Chih is often thought of as moving mediation because of the calming effects on the mind and emotions, and the release of tension throughout the body.

Strength and Balance with Harry (Live Streamed/ In Person) *

Thursdays from 10:00-11:00am

Build strength, decrease body fat, and improve balance and flexibility. This class

will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates, and circuit training. This class is both inperson as well as livestreamed for Zoom.

Shao Chi with Harry (Live Streamed/ In Person) **

Thursdays from 11:30-12:15pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for

Indoor Chair Volleyball with Harry (In Person) **

Thursdays from 12:45-1:45pm

It's just like volleyball, but in a chair using a beach ball. This is a great way to enjoy some exercise and socialize! There are many benefits to chair volleyball, such as reducing stress, improving cardiovascular fitness, increasing flexibility, and toning muscles. Join in on the fun!

Ballet Workout (In Person) ** **Fridays from 9:00-10:30am**

This fitness class incorporates the fundamentals of Ballet, with barre and center work exercises, in a safe and gentle format geared towards older adults.

** Instructor In-person status subject to change

DANCING

Hula Dancing

Thursdays from 9:45-11:30am

Come Hula in an atmosphere of friendship, fun, and Aloha spirit! Beginners meet at 9:45am to learn some basic step patterns. From 10:00am-10:30am they work on one of their easier dances. From 10:30am-11:30am, the intermediate/advanced class learns and practices more beautiful intricate dances. You will learn form and style, the meaning of the dances, and Hawaiian culture and tradition.

Ballroom Dancing - (Live Music) Thursdays from 7:00-9:30pm

Cost of activity WITH activity card will be

Coast of activity WITHOUT activity card will be \$12.00

Line Dancing

Saturdays from 10:30-11:30am

Cost of class WITH activity card will be

Cost of class WITHOUT activity card will be \$7.00

<u>Line Dance Workshop – (Beginners)</u> 1st & 2nd Saturday of every month from 10:00-10:30am

Continued on page 9

Burbank News & Events

Burbank Chorale

Burbank Chorale will start rehearsals for the Fall Semester on September 12, 2023, at St. Matthew's Lutheran Church 1920 W Glenoaks Blvd, Glendale, CA 91201.

Rehearsals are conducted as a hybrid between in-person and via Zoom.
The choice is up to the singers on how they would like to participate.
If you are interested in auditioning, please email membership@burbank-chorale.org or call 818-759-9177.

Estate Sales By Connor - Planning and Honoring The Process of a Liquidation

Estate Sales by Connor

www.estatesalesbyconnor.com

310-228-0943

In times of uncertainty, it is now, more than ever, a time to assess, reflect and re-group. Observing the current economic landscape, Estate Sales by Connor, like most small businesses, has streamlined a business model to suit

business model to suit current market trends. With over 50 years of combined experience, spanning three generations, Estate Sales By Connor has an expansive knowledge about how to transition your life's belongings into profitable



Estate Sales By Connor is a small boutique, independent, Estate Sale and Liquidation company with a focus on customer service. As they serve the greater LA community in its entirety, they encourage clients to look at the timelines for which to execute a game plan to liquidate, downsize, or resell their possessions. Conducting an estate sale can be overwhelming and hiring the right estate sale company can make all the difference.

Steve McCrory states "although each estate is uniquely diverse, the process of liquidating it is universally similar. 90% of our estate sales are currently in the form of referrals, trustee or

beneficiary holders. We take time to run a formula that works for each particular estate and this planning makes a difference of not only honoring the items collected by the loss of a loved one over the course of their life's journey, but

also provides financial benefits which offsets some of the burdening costs."

Taking the time to call in experts to assess your situation is a step often missed by trustees and however much stress you may be

going through, it's a step that can alleviate the overwhelming feeling of having to deal with the task at hand.

Estate Sales by Connor has an extensive mailing list, supported by advertising and marketing campaigns. All of which have been honed into a well-crafted science, and encompasses all of their services and the attributes you need when looking for in an Estate Sale company.

Instead of guessing what may be of value, give us a call and let us give you a free complimentary assessment.

For a Evaluation, Contact Stephen or Connor McCrory at 310-228-0943 or 818-848-3278 or email us at thebusinessmuse@gmail.com. ■

Estate Sales by Connor is a family run company that was featured on The Queen Latifah Show and ABC7 Los Angeles. We offer the perfect combination of an experienced hard working staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing a quality service that ensures a

for over 50 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale and belongings, as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

smooth transaction. Not only are we estate sale professionals, who have been working within the industry

- Some of the more recent or popular sales:

 Norton Simon Museum (Beverly Hills)

 Famous Hollywood Choreographer ~ Tony Charmoli (Hollywood Hills)

 Tom Jones (Singer) Late Wife Estate (Hollywood Hills)
- Our Services:

 Free appraisals and estate consultations. > Consignments and buy outs.

 Estate sale staging and organization.
- Researching and valuing through our network of appraisers, databases, auction houses & experts.
 Advertising and mailing with 2500+ emails list.
 Less than 48 hour notice clean outs (move-in ready).
 - > Secure and professional staff before and during the sale days.
 > Antique, art, and collectibles consignment process.
- Accounting with daily totals. > No out-of-pocket fees.
 Professional References. > Licensed and insured. Members of ACNA.
 We aim to be of assistance to YOU 818-848-3278 or 310-228-0943

Burbank Tournament of Roses Association

By Robert Hutt

Burbank's first float entry in the annual Tournament of Roses parade was way back in 1914. It was built by volunteers from the Chamber of Commerce. With a history of nearly 110 years, I thought it would be fun to look back at our float entries from 25 and 50 years ago.

I want to thank our historian, Erik C. Andersen, for providing much of the raw materials for this look back in time. Erik also asks that our readers please check with parents, grandparents, aunts, uncles, anyone for photos of Burbank's floats in past parades. We can digitize slides, negatives or prints and return them if desired. Our archives become very sparse in the '60s and earlier. If you have something, send him an email at info@FilmsInFocus.com.

Twenty-five years ago, Pasadena Tournament of Roses president, Gareth A. Dorn settled on the theme of "Hav'n Fun" for the 1998 parade. Carol Burnett was selected to be the Grand Marshal. In Burbank, the president of the Burbank Tournament of Roses Association (BTORA) was Teri Bastian. She served as the organization's president for a total of seven years. Our float was designed by a pair of puppeteers, Lynette Eklund and Terri Hardin. Both women were also talented artists and sculptors.

The float was titled "Mama's Day Off" and depicted the chaos that reigns when papa bear falls asleep on the job as mama bear takes a day off. Papa's plan was to read a story to the little bear cubs who would soon fall asleep. Unfortunately, papa was the one to doze off.

The approximate size of the float was 55 ft long, 18 ft wide and 25 ft high.

Animations included a pivot at carpet level to allow the lamp to teeter as the ballerina bear holds tightly on a pull chain while swinging. The hydraulic system retracts and raises the teetering lamp to avoid obstructions. The kitty also extends and retracts as she leans on the pedestal causing the pedestal and fishbowl to tilt.

Today we often reuse mechanisms from previous parades and building the float 25 years ago was no different. The post for the antique lamp was previously used as the mast on our 1995 float, "Reach for the Wind." It was also the foundation for the dragon's tail on our 1996 float, "Dreamflight."

Fifty years ago the Tournament's president was Otis H. Blasingham and his parade theme was "Movie Memories." Appropriately, John Wayne reigned as Grand Marshal that year. Burbank's entry in the 1973 parade was titled "Neptune's Daughter" and was designed by, a then 17 year old, Clark Jellison, from Burbank High School.

According to the 1973 BTORA president Steve Eberle, the name was taken from a movie starring Esther Williams. The movie was released in 1949 as a romantic comedy and featured Red Skelton, Ricardo Montalban, Keenan Wynn and Mel Blanc, among others.

The parade program describes Burbank's float as "an undersea garden strewn with the remains of a once proud pirate galleon with plunder of the Spanish Main bursting forth from its shattered hull. Presiding over his domain in all of its regal splendor is King Neptune. Nearby are three lovely maidens of the briny deep."

maidens of the briny deep."

The "lovely maidens," all selected from Burbank High School, were Cathe Drain (17), Debby Ellis (17), Mary

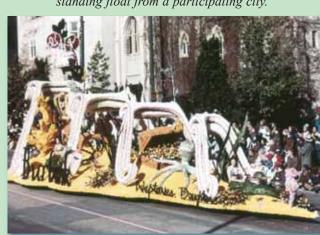
Downum (16) and Teri Jones (17) selected as alternate. Roy Skaggs, a Burbank City employee and four-term president of BTORA, was selected to portray King Neptune by a unanimous vote of the Association.

The City had originally budgeted \$5,500 for the float's construction. Shortly thereafter, Mr. Eberle again appeared before Burbank's city council to request an additional \$1,250 to cover the costs of materials and flowers. The costs associated with building Burbank's 2024 float, "Caterpillar Melody," are considerably higher. The parade entry fee alone is \$5,000!

Workdays at the site are Wednesdays and Saturdays from 10 AM until about 4 PM. Call the float site at 818-840-0060 and we will be happy to answer any questions. The site is located at 123 W. Olive Avenue, adjacent to the MetroLink parking lot. Check our website at BurbankRoseFloat.com any upcoming events.



"Mama's Day Off" was Burbank's entry in the 1998 Rose Parade®. Designed by Lynette Eklund and Terri Hardin, it went on to win the Mayor's Trophy as the "most outstanding float from a participating city."



Burbank's entry in the 1973 Rose Parade was "Neptune's Daughter." It was designed by Burbank High School student Clark Jellison who went on to design several more floats for Burbank. The float won the 1st Place Award for cities with a population of 90,000 to 100,000.

In The Community Burbank News & Events

Burbank University Women

embers of BUW meet on the 2nd Thursday of each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work and are at least 55 years of age to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth.

Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities and furnishing college scholarships to graduates of Burbank high schools.

For membership information, please call Jeri Primm (818)843-2610 or Marcia Baroda at (818) 848-2825. ■

50 million Adults are faced with Overwhelming Money Worries and UNCERTAIN - WHAT to DO ...in order to Avoid Financial Insecurity Are You Struggling With Economy Fears...?

(You're Not Alone)











Of Course You're Concerned

- Inflation highest in decades
- *Costley* interest rate hikes
- **Debt Ceiling** confusing compromises
- Global Uncertainty Ukraine, Russia, China
- *Recession* possibilities



What to Do Next...Contact Us

We have 12 successful years fixing client's needs throughout the U.S. - in these AREAS:

(AZ, CA, FL, NV, NY, OH, TX, WA, WI)

- 1. Fixed/or Reduced Income...difficulty making ends meet
- 2. Retirement Funds...have to be used to make monthly ends meet
- 3. Loss of Business...due to COVID-19/other factors
- **4. Need Mortgage Approval...**WHY to purchase home/refinance (however, do not qualify)
- **5. Need Equity/Cash from home...**WHY need the income, but cannot get approved
- **6. We Pay Customer Monthly Mortgage Payments...**so, they can remain in home and have additional income
- 7. Eliminate Expensive Credit Card Debt...interest rates are continuing to go up to 29.99%
- **8.** Eliminate Medical Debt...unexpected medical needs yet, costly
- **9. Divorce/Mediation...**eliminate spouse separation agreement expenses
- 10. Federal/State Tax Liens/Judgements...ability to protect your assets
- 11. Considered Bankruptcy...we have a far greater solution, without damaging your credit
- **12. Our Guarantee.**..you will not pay 1 cent until we get the desired result

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution and peace of mind, please contact Brad at 818-953-5300, Brad@BradKorb.com, or JohnJ at 949-706-7509, JohnJ@PlatinumResources.US.



John Janis, Platinum Resources and Brad Korb

JOSLYN ADULT CENTER

Continued from page 7

<u>Line Dance Workshop – (Advanced)</u> 3rd & 4th Saturday of every month from 10:00-10:30am

OTHER

Brain Booster Live – Virtual Only 2nd & 4th Monday of every month from 4:30-5:30pm

In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

<u>Karaoke – In-Person</u> <u>Mondays from 12:00-2:00pm</u>

Come and enjoy great musical performances by Stan, who leads this fun group of singers! Become a star, or just be a part of the audience! If you can carry a tune, or not, ALL are welcome to sing their heart out!

<u>Bridge – In-Person</u> <u>Wednesdays from 10:30-2:00pm</u>

You can come alone or bring a group! You MUST already know how to play Bridge. If you would like more information, please call Elena (President of Wednesday Bridge) at 323-656-7945.

Genetics, Psychology & Forensics Discussion Group – In-Person Wednesdays from 3:00-5:00pm

This group is facilitated by James L. Atwell, MA, author of How to Improve Your Life: Dreams, Self-Therapy & Genetics. Come by and share your questions and thoughts related to genetics, psychology, and forensics.

Bingo – In-person

Thursdays from 1:00-3:00pm

Live Bingo that allows anyone the chance to win prizes and Joslyn bucks. With activity card, there is a \$1 fee for the game.

Soulful Seniors – In-person Fridays from 2:00-4:00pm

This group explores well-known world religions, including Native American spiritual practices and other spiritual communities and their philosophies. Individuals of the group volunteer to explore and present weekly topics. No one is expected to be an expert in what they present, but rather to share what has piqued their interest and curiosity.

SUPPORT GROUPS

Safe Space Discussion Group – Virtual Only

Mondays from 11:00am-12:30pm
This support group addresses life challen

This support group addresses life challenges introduced by COVID-19.

Men's Support Group – In-person Thursdays from 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

<u>Let's Talk Discussion Group - Virtual</u> <u>Only</u>

Tuesdays from 2:00-3:30pm

This group allows seniors to meet virtually and discuss life challenges and events.

SERVICES

Gadget/Computer Tutoring

Weekly - various times (1-hour sessions)

Need help with your cell phone, tablet, or learning how to use a computer/laptop? One on one help throughout the week to help with your gadget/computer needs. Call for appointment 818-238-5353

Hearing Screening 1st Wednesday of every month from 9:00-11:00am

Provided by Hear USA. Appointments are strongly recommended. Walk-ins if time permits

Call for appointment 818-238-5353

Notary

3rd Wednesday of every month @ 9:30am By appointment only. Kenneth Barnes is offering a FREE notary service for those 55+ with a BSAC card, \$5 for those without. One document per appointment.

Call for appointment 818-238-5353

Medicare (HICAP) Counseling Monthly 11:30am & 12:30pm

By appointment only. For assistance with all things Medicare or health insurance related. Call for appointment 818-238-5353

Free Fall Risk Assessments 3rd Thursday of every month from 11:00-12:00pm

Provided by Happier Home care. Takes place in the lobby of the Joslyn Adult Center.

Ongoing Programming

Home Delivered Meals ☑ Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you need assistance with any of these services that Project Hope provides, or if you are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

Phone Pals Currently Open for Enro

Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programing at the Joslyn Adult Center resume.

Where there is a ☑ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / LINKEDIN: Brad Korb / TWITTER: @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.



Your Home Sold Guaranteed or I'll Buy It!



BURBANK Call 1-800-473-0599 \$979,979 Enter Code 2988







Call 1-800-473-0599, Enter Code 2768





















Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit **www.BradKorb.com** and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

"True success is found when you stay focused on what's really important—family, friends and community." — Brad Korb

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial 1.800.473.0599 and enter the 4-digit code.



VISIT THE BRAD KORB TEAM WEBSITE AND VIEW ALL OF OUR LISTING ON YOUR STORES



Don't Make a Move Without Us!

Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call I-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



LOS ANGELES \$925,529 Call 1-800-473-0599, Enter Code 2908



BURBANK \$898,898 Call 1-800-473-0599, Enter Code 2818



HIGHLAND PARK \$849,948 Call 1-800-473-0599, Enter Code 2798



WINNETKA \$849,948 Call 1-800-473-0599, Enter Code 2728



BURBANK \$839,938 Call 1-800-473-0599, Enter Code 2598



VAN NUYS \$819,918
Call 1-800-473-0599, Enter Code 2828



NORTH HOLLYWOOD \$799,997 Call 1-800-473-0599, Enter Code 2698



INGLEWOOD \$799,997 Call 1-800-473-0599, Enter Code 2788



CABRINI VILLAS \$799,997 Call 1-800-473-0599, Enter Code 2978



VAN NUYS \$799,997 Call 1-800-473-0599, Enter Code 2688



ESEDA \$749,947 Call 1-800-473-0599, Enter Code 2648



LOS ANGELES \$619,916 Call 1-800-473-0599, Enter Code 2628



GLENDALE \$599,995

Call 1-800-473-0599, Enter Code 3018



LANCASTER \$589,985 Call 1-800-473-0599, Enter Code 2878



AN NUYS \$549,94 Call 1-800-473-0599, Enter Code 2948



LANCASTER \$519,915 Call 1-800-473-0599, Enter Code 2858



TEMPLE CITY \$499,994 Call 1-800-473-0599, Enter Code 2578



PACOIMA \$449,944 Call 1-800-473-0599, Enter Code 2678



Call 1-800-473-0599, Enter Code 2888



DS ANGELES \$299,992 Call 1-800-473-0599, Enter Code 2508

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Market Trends

	Burbank													
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market			
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$300,001 to \$400,000	0	2	NA	0	0	0	NA	\$0	\$0	NA	0			
\$400,001 to \$500,000	1	2	200.0%	1	4	1	1.5	\$484,000	\$484,500	100.1%	74			
\$500,001 to \$600,000	1	0	NA	2	8	1	0.8	\$537,000	\$548,625	102.2%	48			
\$600,001 to \$700,000	3	6	200.0%	6	19	3	0.9	\$666,713	\$657,142	98.6%	60			
\$700,001 to \$800,000	0	1	NA	6	29	5	0.0	\$765,062	\$764,419	99.9%	43			
\$800,001 to \$900,000	3	9	300.0%	3	28	5	0.6	\$850,901	\$859,089	101.0%	29			
\$900,001 to \$1,000,000	2	8	400.0%	11	28	5	0.4	\$943,347	\$952,697	101.0%	25			
\$1,000,000+	24	0	NA	0	158	26	0.9	\$1,405,883	\$1,423,466	101.3%	26			
Market	34	28	82.4%	29	274	46	0.7	\$1,143,996	\$1,155,542	101.0%	32			

Lake	e \	/iev	w T	eri	rac	ee	H	orse]	Prop	er	ty
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,165,000	\$1,110,000	95.3%	96
Market Totals	0	0	NA	0	1	0	0.0	\$1,165,000	\$1,110,500	95.3%	96

	Sylmar Horse Property													
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market			
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0			
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA			
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA			
\$900,001 to \$1,000,000	0	0	NA	0	3	1	0.0	\$949,663	\$976,663	102.8%	35			
\$1,000,000+	2	0	NA	0	0	NA	NA	NA	NA	NA	NA			
Market Totals	2	0	0.0%	0	3	1	4.0	\$949,663	\$976,663	102.8%	35			

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PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$875,000	\$770,000	88.0%	73
\$800,001 to \$900,000	0	0	NA	0	1	0	0.0	\$900,000	\$850,000	94.4%	40
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	2	0	NA	0	5	1	2.4	\$1,609,600	\$1,611,200	100.1%	11
Market Totals	2	0	0.0%	0	7	1	1.7	\$1,403,286	\$1,382,286	98.5%	24

Shadow Hills Horse Property

S	Sul	n V	all	ey	H	or	se	Prop	perty	Y	
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	1	0	0.0	\$1,085,000	\$1,000,000	92.2%	113
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	0	0	NA	0	1	0	0.0	\$1,085,000	\$1,000,000	92.2%	113

			Su	n V	al	ley	y I	Hills			
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	(Solu	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	2	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	1	0	NA	0	2	0	3.0	\$794,500	\$745,000	93.8%	13
\$800,001 to \$900,000	0	0	NA	0	4	1	0.0	\$848,998	\$842,563	99.2%	46
\$900,001 to \$1,000,000	0	1	NA	2	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	5	1	1.2	\$1,313,580	\$1,285,600	97.9%	22
Market Totals	2	1	50.0%	4	11	2	1.1	\$1,050,263	\$1,026,205	97.7%	29