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INSIDE

Supporters of Senior Services Board

The Supporters of the Senior Services board was established in 1997. The board's mission is to provide financial assistance, support and services to Burbank resident senior's age 55 years old and older.

As a 501 c3 organization, in the past Supporters of Senior Services has supported several programs for seniors such as:

• Burbank Senior Transportation program

- Burbank Volunteer Program
- Senior Games
- Senior Nutrition

• Holiday Home Delivered Meals

Senior Recreation Programs
 and services

The Board wanted to further expand their reach to help seniors in the community and started fundraising for the Grab Bar program in late 2015. The Grab Bar Program entitles low income senior home owners to receive 2 grab



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Brad Korb and Diana Fowler, City of Burbank Parks & Recreation, holding safety grab bars as part of a free program for Burbank residents over age 55. (see page 8).

bars installed in their bathroom. One by the toilet and one in the shower. We would like to get the word out to seniors and their families about this wonderful

. resource.

Applications are available at the Joslyn Adult Center and if you have any questions please call (818) 238-5353. *(See ad on page 8)*

THE BRAD KORB TEAM FEATURED PROPERTY!



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MARKET TRENDS Page 9



FEATURED HOMES Page 10-11



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Burbank Civitan Club Hosts the B.C.R. (A Place to Grow) Dance



Shown L-R: Always ready for action, President -Elect, Randy Garcia, DeeDee Ruhlow, Barbara Zagon, Elaine Paonessa, and Richard Bertain, (Picture courtesy – Elaine Paonessa)

Members of the Burbank Civitan Club hosted the last dance of the BCR, (A Place to Grow) school year, at McCambridge Center on Friday, June 8. More than 100 persons were served pizza, cookies, and a beverage, and music for dancing. A check was presented to Julie Larson, Executive Director of the BCR by Civitan President, Elaine Paonessa. Helping to keep the evening running smoothly were members of the BCR administrative staff, and Civitan members and guests. Those who are always there to help were Past California District Govenor Dee Dee Ruhlow, Shari Epstein, Randy Garcia, Richard Bertain, Elaine

Paonessa, and Barbara Zagon.

On Saturday, June 9, the Civitan Club held their annual Baseball Jamboree with the Park and Recreation Department, hosting more than 900 Hap Minor League and Ponytail Baseball players.

The Civitan Club was honored recently for serving the Burbank Community for 63 years. The Club is looking for men and women to help with their many annual projects and community services. Anyone wishing to learn more about the Burbank Civitan Club, or to become a member, may do so by calling DeeDee at (818)843-6950 or Elaine at (818) 845-6851. ■

Burbank Civitan Club Hosts Annual Baseball Jamboree



A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you!



Kiwanis Club of Burbank

is looking forward to an evening of fun, silent and live auctions, dancing to a D. J., and our annual reverse drawing opportunity ticket presented in a quick format.

The Kiwanis Club has been in continuous service since 1922. In our 96th year we continue to provide physical, moral, and financial support for projects, events, youth groups, and fundraisers throughout the community. By supporting our 21st annual GALA on August 25 at the Pickwick Gardens, you will be making many projects possible including our five Key Clubs at local high schools, Art, Music, and Drama at Burbank High, Eighth Grade Speech Programs in middle schools, Scholarships, Teacher Awards, Family Promise, Burbank Singing Star, and over fifty commendable Kiwanis projects.

Join us for an evening of fun, relaxation, camaradorie, good food, entertainment, and music from the 40's to the 90's.

Burbank Kiwanis Bandstand's 21st Annual Gala August 25, 6 p.m., Pickwick Gardens, Burbank

Tickets Now Available Online Visit us at https://www.facebook.com/burbank.kiwanis



The 62nd annual Burbank Civitan Baseball Jamboree was held on Saturday, June 9, at George Izay Park. Over 900 Hap Minor League and Pony Tail Ball Players competed in many baseball skills. Trophys, provided by the Burbank, and Burbank Civitan club were presented to the players by members of the Park and Recreation Department. Hot dogs were prepared and served to the young ball players by members of the Burbank and Foothill Civitan Clubs. Vice Mayor, Sharon Spinger. Council Member Bob Frutos, other City Officials, members of the Park and Recreation Board, and Staff of the Park and Recreation Department, helped to kick-off the very successful event. This year was the second year that both leagues played on the same day. Partipating in the event from both

Civitan Clubs were Burbank Club President, Elaine Paonessa, Vice-President, Randy Garcia, Master of Ceremonies, Past President, Richard Bertain, Past California District Govenor, Dee Dee Ruhlow, and other Burbank, and Foothill Civitan club members that prepared and served hot dogs and cold water to the players. Our thanks to all members of both Civitan Clubs, all of the City workers, and participants that worked so hard to make this another successful historical event. Both the Burbank and Foothill Civitan Clubs are always looking for more members to help with their many annual projects and events. Anyone wishing to know more about the Burbank Civitan Club, or to join, may do so by calling Elaine at (818)845-6851, or DeeDee at (818) 843-6950.

The Brad Korb Team is Growing!

ue to growth, The Brad Korb Real Estate Group in Burbank has a unique opportunity for talented Buyer's Agents. In addition to being endorsed by Barbara Corcoran, we are the only company in our area that offers an iron-clad guarantee – we either sell the home or we buy it. The ideal person should be decisive, self-motivated & have a consultative style. Should be aggressive, competitive & a high performer. Must be a persuasive, outgoing, people-person. We have more qualified leads than we can handle & therefore we need you! Income is commission with no ceiling. Please send your resume to court-REAL ESTATE GROUP ney@bradkorb. We look forward to hear-Focused on What Matters to You ing from you. Real Estate Since 1979

The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends.'

Richard V. Bertain, CFP, CIMA, ChFC Senior Vice President

UBS Financial Services

200 South Los Robles, Suite 600, Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

David E. Escobar, CFP® First Vice President – Wealth Management UBS Financial Services,

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Shark Tank's Barbara Corcoran says, Partner with the agent



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Burbank Temporary Aid Center Updates

BTAC's Success Story of the Month From living in a car to having a permanent

home in an apartment, this month's impact story client is an inspiration to us all. The BTAC's case management team first met this client in December of 2016. When the client, a 54-year-old female, had enrolled in BTAC's Case Management program, she was without a permanent home and was back and forth between different living situations. During her monthly visits to BTAC through the grocery program, she discovered the Permanent Supportive Housing (PSH) program. She took it upon herself to take the next step and took the CES assessment which gave her eligibility for Burbank's PSH program. While working towards her housing goal through the PSH program, the client experienced multiple setbacks including health issues and even having her personal items stolen. Despite feeling like giving up due to these hindrances, she gathered the strength to persist and was encouraged by friends and her case manager



until she had completed her application to the housing program. Even after being approved for an apartment, the path to stability was still rocky and full of obstacles. Many apartments throughout Los Angeles had turned her down and she even felt like she had experienced racism that held back her search and success.

This client was able to rise above adversity and her effort came to fruition in May of 2018 when she found an apartment which would become her new home. With news of her housing success, BTAC volunteers were beyond excited for her and even donated household items like towels, bed sheets and shower curtains. With the help of friends, volunteers, and her own perseverance, this client, having the odds stacked against her, gave herself the opportunity for a better life.

Volunteer Spotlight

This month's volunteer spotlight goes to Rick and Nora of the BTAC pantry team! This husband and wife duo dedicate their time to working in the BTAC pantry, sorting food and helping clients get their groceries. Together, Rick and Nora have been volunteering at The BTAC for about 3 months and they have enjoyed every fulfilling moment. The BTAC is very grateful for the continued efforts from our great volunteers.

To inquire about volunteering, please contact awestfall@thebtac.org

Department of Public Social Services Visits BTAC Do you have questions regarding Cal fresh grocery services or Medi-Cal benefits? A

Do you have questions regarding Cal fresh grocery services or Medi-Cal benefits? A representative from the Department of Public Social Services will be at The Burbank Temporary Aid center to help you!

Stop by The BTAC on the third Thursday of each month to speak to a representative who can answer your questions about their many services.



Burbank Chorale Auditions for the Fall Semester Tuesday Sept. 11, 2018

Tea Party at the Kids' Community Dental Clinic



n early June, Emily Gabel-Luddy, Mayor of Burbank welcomed 19 young ladies to a Tea Party at the Kids' Community Dental Clinic. Staff, Board, volunteers, friends of the clinic and National Charity League, Inc. Burbank Chapter mothers and daughters helped provide and serve refreshments, activities, music, games, prizes, and fun to local Burbank children. Along with the Kids' Community Dental Clinic, NCL, Logix, Cari Pelayo (and friends) hosted a wonderful event for these lucky young ladies!

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER 1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more. porosis, what is osteopenia and ways to slow down the disease and test for symptoms.

Fall Risk Assessment with Nurse Next Door, Thursday, July 12th at 9:30am

Fatty Liver Presentation on

Tuesday Sept. 18, 2018 Tuesday Sept. 25, 2018 **Rehearsals begin at 7pm.** Auditions will be held at the end of rehearsal. Auditions and rehearsals will be held in the Auditorium of Lycée International de Los Angeles 1105 W. Riverside Dr., Burbank, CA 91506 To set up an appointment please contact the Burbank Chorale either by voicemail or email. Voicemail: (818) 759-9177 Email: membership@burbankchorale.org

Bullying Presentation, Wednesday July 11th at 3:00pm

Bullying can occur at any time throughout our lives. Learn how to recognize it and tips on what to do if you feel it's happening to you.

<u>Healthy Bone Talk with</u> <u>Regal/Lakeside, Time and Date To</u> <u>Be Announced</u>

Every 50 seconds someone in America has a bone fracture caused by osteoporosis. During this class we will discuss the makeup of bones and the skeletal system, what is osteo-

International NASH Day, Wednesday, July 18th at 1:00pm A Health Educator will be present to discuss risks, symptoms, screening, and treatment options. Fatty liver is most common in people who have high blood pressure, high cholesterol, type 2 diabetes, or are overweight. ✓

Doc Talk – Arthritis Management, Wednesday, July 25th at 1:00pm Dr. Jose Luis Hernandez will give an overview of what arthritis is, most common forms of arthritis, treatments, and tips for prevention. ✓

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LISTINGS AND SALES ... JUST IN TIME FOR SUMMER

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BRAD KORB'S RECENT LISTINGS

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|-------------------------------|------|
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| 4833 Willowcrest | 3268 |
| 13006 Hartland | 2868 |
| 905 E. Windsor | 2378 |
| 837 Amherst | 2588 |
| 1711 Grismer #43 | 2788 |
| 420 N. Sparks | 2268 |
| 1028 N. Valley | 2348 |
| 7730 Shadyspring | 2328 |
| 4960 McClintock | 3508 |
| 12448 Crystal Ranch | 2048 |
| 6056 Shadyglade | 2748 |
| 2108 N. Manning | 3188 |
| 7663 Shadyglade | 3448 |
| 23617 Golden Springs Unit 24K | 2108 |
| 706 N. Kenwood | 2208 |
| 7745 Shadyspring | 2478 |
| 639 N. Priscilla | 2898 |
| 11651 Rincon | 3228 |
| 5335 Cartwright #4 | 3148 |
| 8775 Monte Vista | 2928 |
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| 9419 Via Patricia, Seller | 2358 |
| 9419 Via Patricia, Buyer | 2358 |
| 708 Elmira | 2398 |
| 324 N. Fairview | 2558 |
| 15050 Sherman Way #115 | 2448 |
| 5740-5742 Lankershim, Seller | 3378 |
| 5740-5742 Lankershim, Buyer | 3378 |
| 7909 Mary Ellen | 3288 |
| 1715 Landis | 3208 |
| 6638 Clybourn #40 | 3348 |
| 701 Tufts | 3138 |
| 936 N. Reese | 3028 |
| 1200 N. Hollywood Way | 2018 |
| 7632 Whitsett | 3078 |
| 7918 Apperson, Seller | 2158 |
| 7918 Apperson, Buyer | 2158 |
| 5500 Lindley #121 | 2408 |
| 635 E. Magnolia Unit C, Seller | 3358 |
| 635 E. Magnolia Unit C, Buyer | 3358 |
| 329 Parkwood | 2998 |
| 1806 N. Screenland | 3008 |
| 9957 Glencrest, Seller | 3168 |
| 9957 Glencrest, Buyer | 3168 |
| 9135 Langdon | 3368 |
| 1925 N. Screenland | 3428 |
| 837 Amherst | 2588 |
| 905 E. Windsor | 2378 |
| 14837 W. Maple | 5168 |
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| 6204 Gretna | 5188 |
| 14422 Aztec | 5208 |
| 12858 Avenida Bonita | 5198 |
| 18319 Calvert | 5218 |
| 4647 Willis #106 | 5258 |
| 14984 Astoria | 5228 |
| 11258 Califa | 5248 |
| 6634 Clybourn #55 | 5238 |
| 705 E. Providencia | 5278 |
| 12330 Osborne #66 | 5268 |
| | |

City of Burbank's

BEST Program / WorkForce Connection

Are you a student looking for employment? Come to the Youth Employment office to pick up an application



City of Glendale Parks, Recreation and Community Services Department Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at: www.parks.ci.glendale.ca

Los Angeles Equestrian Center

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Are you interested in EXPANDING your support of Burbank's youth? Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!



Are you an Adult looking for employment? Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)

City of Burbank Youth Employment/WorkForce Connection 301 E. Olive Avenue Ste. 101, Burbank, CA 91502 (818) 238-5021



June 28- USHJA EAP Clinic July 1

EVENT

DATE

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V

July 7-8 L.A. Chapter Dressage Show

July 20-22 Gold Coast Series July Hunter/Jumper Show

Aug. 3-5Camelot Summer Show

Aug. 16-19 Classic Championship Western: The Pink Show

Aug. 23-26 Cool August Nights Dressage Show

Events Desk (818) 333-1412

Τ

CONTACT

S

Cornerstone Event Management (818) 841-3554

Langer Equestrian Group (818) 563-3250

Camelot Events (818) 259-4364

Track One Events (714) 444-2918

Cornerstone Event Management (818) 841-3554

Aug. 31-
Sept. 2Gold Coast Series Labor Day
Hunter/Jumper Show

Langer Equestrian Group (818) 563-3250

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

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Start Your Summer at the Burbank Public Library! Library News & Events



Summer Reading at the Library Sign up now for any program at burbanklibrary.org

Summer Reading Club for Grown-Ups: Reading Takes You Everywhere. Register online and turn in a Book Bingo card to qualify for our grand prize drawing! Programs, movies, and concerts continue. On July 17 at the Buena Vista Branch with Petrella and her

Band Mixed Influence. Petrella made history as the first African-American female country singer to make the cover of Cashbox Magazine. Mariachi Divas de Cindy Shea will perform at the Northwest Branch Library on



August 1, our final summer event. All concerts are from 7-8:00 p.m.

Teen Summer Reading Program, for grades 7-12: Reading Takes You Everywhere: Meet Digital Game Designers, Map-Making Workshops, Book Café, "Death on Deck"-an interactive mystery, and more! Earn points for prizes and qualify for our grand prize drawing. Find out more in the Teen Blog. (http://yathinkbpl.blogspot.com/). Final event is on July 28.

Summer Reading Club, for grades 1-6: Libraries Rock! Sign up online for this FREE summer program that encourages kids to read for fun and prizes. Read books and submit short book reports online. Weekly entertainment and prizes @ your library! Final events take place the week of July 9.

Family Shows and Family Storytimes, for toddlers and pre-school age. Special weekly programs for younger children. Sessions and days vary at each location. Pick up a flier or check our website, burbanklibrary.org. Final events take place the week of July 9.

Are you traveling in July? Take the Library with You Download the Libby app and use your library card

and PIN to access FREE eBooks and audio books.

your library card and PIN you're on your way to learning a new language, or accessing translation help as you travel.



Visit our website burbanklibrary.org to learn more about library events and available resources at the library!

Check out the event calendar on our website burbanklibrary.org/events to learn more about library events this summer!

Burbank Central Library 110 N. Glenoaks Blvd.

300 N. Buena Vista St. burbanklibrary.org

Buena Vista Branch Library

A Rose By Any Other Name...

One day, we received a disturbing phone call at the Burbank Historical Society.

The caller was agitated, if not furious. Her voice was raised and filled with anger.

'Since when don't you have information about the Rosa Floribunda?!!" she demanded.

Rosa who? Was she looking for a long-lost relative? A Lockheed worker? A starlet?

She kept scolding – for what felt like a long time. And then we realized.

She thought she was calling the LUTHER Burbank Historical Society! (It's actually the Luther Burbank Home & Gardens Association in Santa Rosa, California.) We get that a lot. Many people think our city was named for Luther Burbank. We've heard that there are even employees at City Hall who think SO.

We can't speak for City Hall, but we did clear up the mystery with the upset caller. She even ended up laughing at her mistake. It's an easy mistake to make. After all, we even have a school right here in Burbank named for Luther Burbank!

Luther Burbank made his name in the world of plants - you know botany and horticulture. At the age of 21, Luther Burbank, who lived in Massachusetts, inherited some money and bought land there where he started "playing" with plant strains. Due to the Irish potato famine, there was a need for a heartier potato. Luther Burbank developed such a thing. The "Burbank Russet," as it was later called, was his first claim to fame. Burbank sold the rights to his stronger potato for \$150 and moved to the west coast - Santa Rosa, California to be

Luve



exact, where he bought a 4-acre plot. (That plot is a beautiful city park now that offers tours of Burbank's home and gardens.)

Luther Burbank was known as a genius inventor and slightly eccentric showman. He developed literally hundreds of strains of plants – more than 800 in fact! He toyed with all types, from flowers to vegetables. But he wasn't much of a note-keeper and was criticized for not being a true scientist who documented his methods. Still, what he did was remarkable and his partnership with Stark Brothers Nurseries helped promote and ensure the success of Burbank's plants.

Have you ever seen a Shasta Daisy? We bet you have and that means you've seen Burbank's work.

But even more importantly, have you ever eaten a McDonald's French fry? We KNOW you have. And that means you've eaten Burbank's work!

Just remember this: our city was NOT named for Luther Burbank. We were named for a dentist named David. A dentist who just happened to have the money to buy the land that is now our city. It may not be as flowery a tale, but don't yell at us when you can't find your Rosa Floribunda!

Want to learn more about Beautiful Downtown Burbank? Come visit us!

The Burbank Historical Society/Gordon R. Howard Museum **OPEN SATURDAYS & SUNDAYS, 1 to 4 pm / FREE Admission** Located in George Izay (Olive Rec) Park, **Right next to the Creative Arts Center** Free parking behind the museum off Clark Street Phone: (818) 841-6333 Web site: www.burbankhistoricalsoc.org



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Northwest Branch Library 3323 W. Victory Blvd.

> You run a first class Real Estate company!! You can't get better than that! Your team did a great job and was very easy to work with! Thank you!

> > -Kenneth & Mary Everhart Home Seller, Shadow Hills, CA

niewe

I would like to say the buyer's agent I worked with was always on top of things and kept me informed of what I should do as far as the process of buying a house. This is my second house that I have bought in Burbank, my first was in 1988. My agent was very knowledgeable about the area and the market conditions as this is a buyers market. She helped negotiate a fair price which was only 10K above our original lowest offer and worked with the seller to split the costs associated with work that needed to be done for a FHA loan. I would recommend the Brad Korb team to friends and family who would need a real estate agent. Thank you very much for your professionalism and dedication.

-Eric Gomez Home Buyer, Burbank, CA

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Burbank Tournament of Roses Association

By Robert Hutt

As we enter the month of July, various tasks are beginning to converge to accomplish some real float work. Last month's formal Mechanical Inspection of our bare-bones chassis by Tournament inspectors was our first successful milestone. We've completed our spring time weld-

ing classes. We can now begin cutting and welding some steel! After much haggling and three rounds of voting by our General Membership, Burbank's float has its official title: "Stompin' Good Time." The color scheme for the rendering is set and the final version should be ready for presentation to the City Council later this month. (Check our website or Facebook page for the date and time.)

The Deco Committee, under the direction of Linda Cozakos, has been busy defining the various floral materials that will be used to decorate each of the elements of the float. The committee must be mindful of the colors in the rendering as they select floral items. Although no materials have been ordered yet, we do have materials that must be processed before they can be used on this year's float. At the top of the list for summer work are combing out cocoa palm fibers for "bear hair" and splitting melaleuca bark which will be used to decorate the Shack.

The Construction Team, headed by Bob Hutt and assisted by returning team members and our newly trained welders, will begin with the foundation of the Shack. Other welders can begin pre-fabricating the walls which will be covered with thin plywood. With the steel framework of the foundation in position, the



OURNAMENT OF ROSES ASSOCIATION general gridwork at the rear of the float can begin. A few sheets of thicker plywood will finish the flooring of the Shack. The wall sections can then be assembled on the floor. The Shack will eventually provide a work space for the animation control box, sound system amplifier, some special effects and the crew member that will be running them!

At the front of the float, work on

the observer's compartment can begin. The observer's seat and expanded steel mesh floor comprise an assembly that will be located at the right-front corner of the float. The roof and sides of this compartment will largely be formed by the upside-down washtub upon which our saxophone playing pig will sit.

The beginning welders can hone their skills by building holders for floral arrangements. Florists use cardboard containers that come in standardized sizes. At this point we don't know the exact sizes of the arrangements, but they can generally be categorized as "small," "medium" or "large." Our new welders can build frames for these standard sizes. The frames will be installed at a later date, once their locations on the float gridwork are defined. During Deco Week, the beautiful floral arrangements can just be dropped into the frames that were built several months before!

If you would like to lend a hand to help build Burbank's float, visit the float Barn on any Wednesday or Saturday between 10:00 AM and 4:00 PM. The Barn is located at 123 W. Olive Ave. (under the Olive Ave overpass). The phone number at the Barn is 818-840-0060. Visit our website: www.BurbankRoseFloat.com and follow us on Facebook!

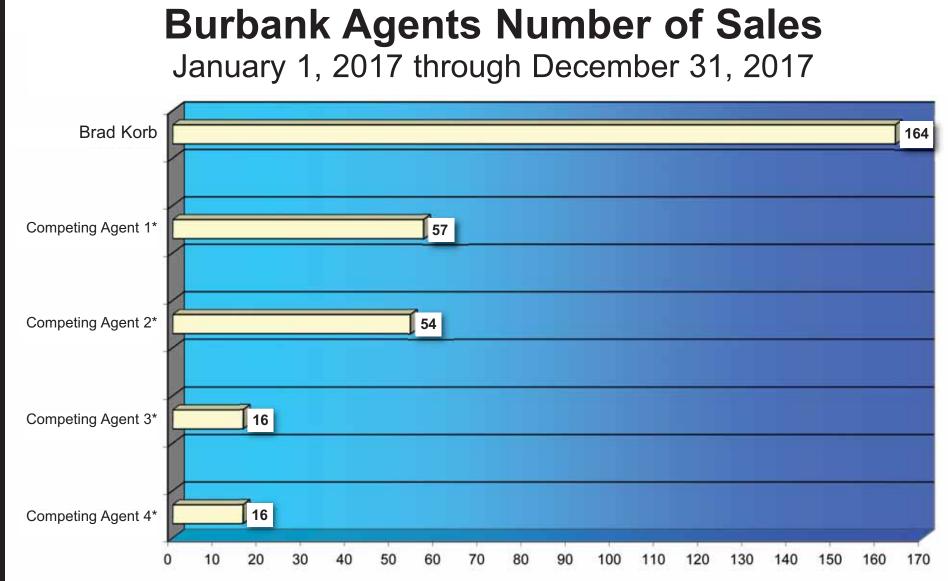
Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Daniel Kennedy (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com



Number of total sales

Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2017 through December 31, 2017. May not reflect all activity in the marketplace. * Agent names available upon request. Current SoCal MLS members.

Proven Financial Solutions (We Help Many Individuals and Families)

Platinum Resources US - was formed in 2011 based on our compassion to help Individuals and Families resolve their financial burdens.

NO UPFRONT COST OR MONTHLY FEES – NO DOWNSIDE RISK TO CLIENT

Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student loans, higher living expenses or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...the best news is that we have a proven solution that works. (www.PlatinumResources.US)

"What We Do" - (Proven Solutions for our Clients)

- Reduce monthly cash outlay beginning month 1
- Offset out-of-pocket health care expense
- Save them 10's of thousands of credit/retail debt
- Credit status/score improvement
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)

- John Janis, Platinum Resources and Brad Korb
- Save their home from "must sell" situations • Regain their peace of mind

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John Janis toll free 800-706-1210, johnj@platinumresources.us.





CLIENTS – WHO HAVE BENEFITED:

#1 – "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri'

#2 – "Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley'

#3 - "John, thank you for all that you have done for me throughout myfinancial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob" #4 – "Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony'

Need help making your bathroom safer?



www.burbankca.gov/adults55



Brad's Clients Use the Truck for Free **Added Service Where the Rubber Meets the Road**

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

Helping the Southern California Community

Brad's truck is available to community organizations, churches and charitable groups subject to availability, but always free of charge. Check the calendar at www.BradKorb.com to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!

818.953.5300 or www.BradKorb.com

Boys & Girls Club of Burbank and Greater East Valley Hosted Its 2018 Annual Gala and Auction

The Boys & Girls Club of Burbank and history and in addition to the Live items, Greater East Valley hosted its 2018 Annual Gala, Be True to Your School on Friday, May 4, 2018 at Lakeside Golf Club.

This year's host was A Martinez, host

that included a Dodger box for 20 and a tour of Jay Leno's garage, three rescue puppies from Paw in Hand were also adopted

Gala Chair, Mathew Poage updated the



#5 – "Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was over-whelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe'

 $\frac{\#6}{-}$ "Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella"

of "Take Two" on KPCC 89.3. KPCC, based in Pasadena, is a member of National Public Radio, reaches 600,000 listeners daily and is known as "The Voice of "Take Two" cap-Southern California". tures the spirit of the West in a conversational, informal, witty style and examines the cultural issues people are buzzing about.

CEO, Shanna Warren paid tribute to the evening's honorees, Burbank Unified School District, the Archdiocese of Los Angeles and the Los Angeles Unified School District. "We value our partnerships with these organizations and are so pleased to work together to ensure the youth of our community reach their full potential."

In addition, the Club's very own Creative Arts Program dance students and members of our D/HH (Deaf and Hard of Hearing) program performed to beach classics like Surfin' Safari and Summertime. The silent auction was the largest in Club

audience on the Club's capital campaign to raise money for a new Main Club and with Club members highlighted what they liked most about being members of the Boys &Girls Club.

Proceeds from the evening go directly to our Education programs, including but not limited to: After School Enrichment, Deaf and Hard of Hearing (DHH) program, Creative Arts, Athletics, College Bound, STEM, and Teen Programs.

Thank you to our sponsors: Warner Bros. Entertainment, Inc., California Community Foundation, The Walt Disney Company, Midnight Oil, Burbank Water and Power, Gopogo, Dave and Pat Augustine, Bank of America, Burbank City Federal Credit Union, Burbank Town Center, Burr-Tec, Cast & Crew Entertainment Services, Gibson Dunn, Nickelodeon Studios, Providence St. Joseph Medical Center, Walmart and Worthe Real Estate Group, Comcast/NBC/Universal and CFS.

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McCrory's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made movein ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrory, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients.'

Stephen McCrory enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrory at (310) 228-0943.

Burbank based, *Estate Sales by Connor*

is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company Our Services:

➤ Free appraisals and estate consultations. ➤ Consignments and buy outs. > Estate staging and organization >> Researching and valuing all items over \$50.00 through our network of appraisers, databases, auction houses and experts. > Advertising and mailing to our 2000+ mailing list. > Less than 48 hour notice clean outs (move-in ready). > Security and a professional staff during the sale. > Antique, art and collectibles consignment process. > Detailed accounting. Clean up and packing services. > No out of pocket fees. Professional References. We aim to be of assistance to YOU

818-848-3278 or 818-422-0558

Brad Did It Again!



Brad Did It Again with the sale of the Rodriguez Family's house in North Hollywood!

| Police Dispatch 818-238-3000 Police Detectives 818-238-3210 | The Brad I Your R For 818-95 www.Brad | Fire Info 818-238-3473 Parks & Recreation 818-238-5300 | |
|--|---|---|--------------|
| Animal | Graffiti | Streets/ | Water/ |
| Shelter | Hotline | Sanitation | Power |
| 818-238-3340 | 818-238-3806 | 818-238-3800 | 818-238-3700 |

Burbank Market Trends

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | List to Sales Ratio Overall | Days on Market |
|-----------------------------|--------------------|----------|-------------------|--|---|-------------------|-----------------------|--|-----------------------|--------------------------------------|-------------------|
| 0 to \$300,000 | 0 | 0 | NA | 1 | 1 | 0 | 0.0 | \$293,500 | \$224,672 | 76.5 | 31 |
| \$300,001 to \$400,000 | 0 | 2 | #DIV/0! | 1 | 6 | 1 | 0.0 | \$378,783 | \$371,708 | 98.1% | 56 |
| \$400,001 to \$500,000 | 3 | 7 | 233.3% | 4 | 16 | 3 | 1.1 | \$457,963 | \$462,250 | 100.9% | 42 |
| \$500,001 to \$600,000 | 7 | 14 | 200.0% | 4 | 45 | 8 | 0.9 | \$543,238 | \$556,340 | 102.4% | 27 |
| \$600,001 to \$700,000 | 13 | 8 | 61.5% | 8 | 45 | 8 | 1.7 | \$644,612 | \$655,782 | 101.7% | 36 |
| \$700,001 to \$800,000 | 13 | 22 | 169.2% | 16 | 72 | 12 | 1.1 | \$728,531 | \$741,235 | 101.7% | 32 |
| \$800,001 to \$900,000 | 15 | 16 | 106.7% | 8 | 62 | 10 | 1.5 | \$832,716 | \$847,968 | 101.8% | 27 |
| \$900,001 to \$1,000,000 | 6 | 6 | 100.0% | 9 | 32 | 5 | 1.1 | \$920,639 | \$949,431 | 103.1% | 25 |
| \$1,000,000+ | 32 | 0 | NA | 0 | 74 | 12 | 2.6 | \$1,362,114 | \$1,445,739 | 106.1% | 39 |
| Market Totals | 89 | 75 | 84.3% | 51 | 353 | 59 | 1.5 | \$843,304 | \$871,688 | 103.4% | 33 |

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Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit **www.BradKorb.com** and click on *Thinking About a Career in Real Estate*? and complete the online form or call our office at (818) 953-5300.

"True success is found when you stay focused on what's really important family, friends and community." — *Brad Korb*

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

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Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.





Don't Make a Move Without US! Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



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Call 1-800-473-0599. Enter Code 2488



SUN VALLEY \$619,916 Call 1-800-473-0599, Enter Code 2298



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office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

HouseAmerica Financial Brian McKim

THE COST OF WAITING

HERE'S HOW PUTTING OFF BUYING A HOME COULD END UP COSTING YOU

| PURCHASE PRICE | \$ 500,000 | \$ 600,000 | \$ 700,000 | \$ 800,000 | \$ 900,000 | \$ 1,000,000 | \$ 1,100,000 |
|--|------------|------------|------------|------------|------------|--------------|--------------|
| DOWN PAYMENT (20%) | \$ 100,000 | \$ 120,000 | \$ 140,000 | \$ 160,000 | \$ 180,000 | \$ 200,000 | \$ 220,000 |
| LOAN AMOUNT | \$ 400,000 | \$ 480,000 | \$ 560,000 | \$ 640,000 | \$ 720,000 | \$ 800,000 | \$ 880,000 |
| INTEREST RATE | 4.000% | 4.000% | 4.000% | 4.000% | 4.000% | 4.000% | 4.000% |
| ESTIMATED APR: | 4.099% | 4.099% | 4.099% | 4.099% | 4.099% | 4.099% | 4.099% |
| P & I PAYMENT: | \$ 1,910 | \$ 2,292 | \$ 2,674 | \$ 3,055 | \$ 3,437 | \$ 3,819 | \$ 4,201 |
| TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE: | \$ 2,530 | \$ 3,017 | \$ 3,503 | \$ 3,989 | \$ 4,475 | \$ 4,961 | \$ 5,447 |

IF PRICES INCREASE 10% AND RATES INCREASE BY .50%

| PURCHASE PRICE | \$ 550,000 | \$ 660,000 | \$ 770,000 | \$ 880,000 | \$ 990,000 | \$ 1,100,000 | \$ 1,210,000 |
|--|------------|------------|------------|------------|------------|--------------|--------------|
| DOWN PAYMENT (20%) | \$ 110,000 | \$ 132,000 | \$ 154,000 | \$ 176,000 | \$ 198,000 | \$ 220,000 | \$ 242,000 |
| LOAN AMOUNT | \$ 440,000 | \$ 528,000 | \$ 616,000 | \$ 704,000 | \$ 792,000 | \$ 880,000 | \$ 968,000 |
| INTEREST RATE | 4.500% | 4.500% | 4.500% | 4.500% | 4.500% | 4.500% | 4.500% |
| ESTIMATED APR: | 4.599% | 4.599% | 4.599% | 4.599% | 4.599% | 4.599% | 4.599% |
| P & I PAYMENT: | \$ 2,229 | \$ 2,675 | \$ 3,121 | \$ 3,567 | \$ 4,013 | \$ 4,459 | \$ 4,905 |
| TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE: | \$ 2,902 | \$ 3,463 | \$ 4,023 | \$ 4,584 | \$ 5,144 | \$ 5,705 | \$ 6,265 |
| DOWN PAYMENT INCREASE | \$ 10,000 | \$ 12,000 | \$ 14,000 | \$ 16,000 | \$ 18,000 | \$ 20,000 | \$ 22,000 |
| PAYMENT INCREASE PER MONTH | \$ 372 | \$ 446 | \$ 521 | \$ 595 | \$ 669 | \$ 744 | \$ 818 |
| TOTAL INCREASE OVER 30 YEARS | \$ 133,862 | \$ 160,634 | \$ 187,406 | \$ 214,178 | \$ 240,951 | \$ 267,723 | \$ 294,495 |



Brian McKim

Senior Mortgage Advisor



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