



**Brad Korb**

# Burbank Bulletin™

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Burbank, CA 91505



**Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property**



One Goal in Mind:  
How to Get  
Homes Sold  
for Top Dollar  
in this Market

### Bob Corcoran Coaching and Consulting Mastermind

Brad and his daughter Courtney recently attended the Bob Corcoran Mastermind in beautiful downtown San Diego. This Mastermind is where top agents from around the country speak about what is making their business more successful in today's real estate market.

There was a great session on the foreclosures that will be released into the market soon. It was important to learn key aspects that banks are looking for during transactions to ensure that the sale goes smoothly. The Brad Korb Team is extremely prepared to handle the foreclosures that will be released in the market. We look forward to assisting buyers with these HOT foreclosures.

If you would like more information, please contact The Brad Korb Team at 818-953-5300 or [Brad@BradKorb.com](mailto:Brad@BradKorb.com). ■



### Burbank Bulletin Turns 9 Years Old

Wow! How time flies! I have enjoyed working with the community organizations to create a newspaper that the entire city can benefit from. Whenever you have any suggestions for articles from non-profits or the city, please let me know. I would appreciate your feedback! ■

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb

## THE BRAD KORB TEAM FEATURED PROPERTY!



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**[www.BradKorbForeclosureHelp.com](http://www.BradKorbForeclosureHelp.com)**

**Think foreclosure is the only option?  
Think again!**

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

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**[www.LACountyPropertyInfo.com](http://www.LACountyPropertyInfo.com)**

# In The Community

## Burbank News & Events

### Get Back to Basics—Compost



#### Free Compost Workshops

Rediscover the satisfaction of restoring health and productivity to your soil. Workshops are free, fun for the whole family, and a great way to learn about the cycle of life. By simply combining leaf and grass clippings from the yard with food scraps from the kitchen, valuable nutrients are returned to the soil to create a healthy growing environment. (818) 238-3900

#### WORKSHOP DATES

Sept 17 • 10 a.m. – 11:30 a.m.  
Jordan Middle 420 S. Mariposa St.

Sept 22 • 6:30 p.m. – 8 p.m.  
Burbank Adult School 3811 Allan Ave.

### Free Native Landscaping Workshop

Learn to transform water-hungry lawns into colorful, fragrant landscapes of California-native and other Mediterranean-climate beauties. Learn which plants attract and create a good environment for birds, bees, butterflies, and beneficial insects. Led by horticulturalist and writer Lili Singer, this workshop offers practical alternatives to high-maintenance gardening.



#### WORKSHOP DATE

Sept 22 • 6:30 p.m. – 8 p.m.  
Buena Vista Library 300 N. Buena Vista St.



Burbank deserves more.  
Compost!

### Tour the Burbank Recycle Center

Join friends and neighbors for a rare tour of the Burbank Recycle Center. Here is your chance to ask questions, get answers and look behind-the-scenes.

Not only will you learn how the whole process works but you'll find out what the City is doing to approach Zero Waste and increase Producer Responsibility while considering policies for the future.

Because of the complexities of the subject, this tour is designed for adults. Space is limited and RSVP is required. (818) 238-3900

Oct 4 • 6 p.m. – 7:30 p.m.  
500 S Flower St, Burbank 91502

### Burbank Centennial Pavers

Burbank Centennial Pavers (6" x 12") are now on sale at \$350 each to celebrate the 100th anniversary of our incorporation. The deadline is September 1 to order a paver, which will have a permanent home at the corner of Palm and Third Street. You are allowed

an inscription of your choice for up to three lines, each line accommodating a potential 16 letters. Orders can be made in person at the Ovrom Community Center, Community Services Building, or by email at burbank100th@ci.burbank.ca.us. ■



Thinking  
of Buying  
or Selling?

(818) 953-5300  
www.BradKorb.com  
email: Brad@BradKorb.com



### Meeting with the Top Producing Agents from all over the United States Star Power Conference 2011: San Diego, California

Brad and his daughter Courtney recently attended the annual Star Power Conference in Sunny San Diego. At this conference they were able to discuss the future of real estate with top real estate agents from across the United States and Canada. Brad was asked to be a speaker at the conference this year. Brad loves being able to impart information regarding various facets of the real estate business.

Courtney and Brad made the decision

to go to different speakers so that they would be able to bring the most information back to the business. One of the greatest ideas that they are excited to implement is how to drive more buyers to homes that we have for sale. This is to ensure that homes are being sold as quickly as possible for top dollar.

They look forward to sharing these new ideas with the team and helping our sellers and buyers have the smoothest transactions possible. ■

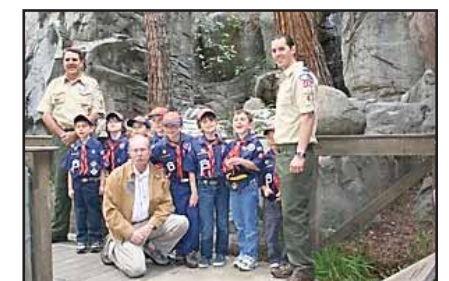
To Contact Brad and Courtney on their Social Media, please find them at:   

**BRAD**  
**FACEBOOK:**  
Brad Korb (personal page)  
The Brad Korb Team (fan site)  
**LINKEDIN:** Brad Korb  
**TWITTER:** @BradKorb

**COURTNEY**  
**FACEBOOK:**  
Courtney Korb (personal page)  
**LINKEDIN:** Courtney Korb  
**TWITTER:** @c\_korb

### Burbank Boy Scout Update

The Tiger Cub Scouts from Pack 482 from Glendora spent the afternoon working on their Cub Scout "collections" belt loop. Here they pause in front of the waterfall in the Trails West area of The Autry National Center in Griffith Park. Seven Cub Scout dens in seven consecutive weeks worked on their collection belt loops while learning about Western American heritage, culture and history. This group of Tiger Cubs was singled out, because they were one of the best behaved and best organized. They have already scheduled their next visit in October 2011. Perhaps they will begin working on the heritage or the culture belt loops.



Boy Scouting, simply put, is a

movement designed to help young men grow and reach their best potential using tried-and-true methods. Scouting has often been called a game with a purpose because it uses activities and outdoor programs that are fun and challenging to create growth opportunities and memories that can last a lifetime. ■

If anyone is interested in having as much fun as the Cub Scouts from Pack 482, here are a few of the local Boy Scout Council offices:

**SAN GABRIEL VALLEY COUNCIL**  
Smiser Scout Center  
3450 E. Sierra Madre Boulevard  
Pasadena, Calif. 91107  
(626) 351-8815  
www.sgvcbbsa.org

**L.A. AREA BOY SCOUTS COUNCIL**  
2333 Scout Way  
Los Angeles, Calif.  
90026-4995  
(213) 353-9879  
www.boyscoutsla.org

**WESTERN LOS ANGELES COUNTY COUNCIL**  
16525 Sherman Way,  
Unit C-8,  
Van Nuys, Calif. 91406  
(818) 785-8700  
www.bsa-la.org

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

[www.LACountyPropertyInfo.com](http://www.LACountyPropertyInfo.com)

# In The Community

## Burbank News & Events



### The Burbank Farmers Market: Thanks to the City of Burbank

The Burbank Certified Farmers Market would like to thank the City of Burbank for inviting them to participate in the "Party Of The Century," celebrating 100 years in beautiful downtown Burbank.

The farmers had a great time greeting friends, both new and old, at the 29-year-old market. Many did not know that it remains one of the only nonprofit markets in Southern California. Part of the proceeds from the market help support the Providence St. Joseph Hospital Foundation, which provides free medical care to as many as 12,000 people a year.

The Market continues to accept EBT Advantage Cards, and WIC, (Women, Infants, and Children) Nutrition Program coupons. Our popular Community Service Corner is open to any Burbank Service Club, Nonprofit Organization, and the Burbank City Department, to better inform the market patrons of the many community services that are available to them. Stop by

the information booth to obtain information on what's in season and how it's grown.

There are six organic farmers and 24 certified farmers, including eight non-agriculture vendors with items like bread, baked goods, fish, tamales, and soap products. Each week several hundred shoppers come to the market, seeking the freshest fruits and vegetables available. Join other families of shoppers in a warm and friendly atmosphere, and introduce yourself to the market manager, Catalina, at the information booth. One lovely patron once said, "Saturday would not be Saturday in Burbank without the Farmers Market."

The market is open every Saturday, 8:00 am to 12:30 pm, rain or shine, except on Christmas and New Years Day. Located in the City Hall parking lot, at the corner of Third Street and Orange Grove, free parking is available in the adjacent parking structures on Orange Grove. ■



### Client Spotlight

"I am very happy with Brad Korb and his team! I wouldn't have been able to purchase my new home without his knowledge in the industry and his services. I will continue to send all of my referrals to him!"

**Remedy Insurance** was established with the idea that insurance doesn't have to be a frustrating, complicated, and expensive process for the consumer.

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insurance need you may have, but small enough to provide the personal and courteous service you deserve.

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**Ash Harutunyan**  
1020 N. Hollywood Way  
Burbank, CA 91505  
ph: 818 556-3505  
Fax: 818 556-3773

### Send a Referral & Earn a Reward

At The Brad Korb Team, we are committed to serving our clients in a world-class way. We do this because it's what we believe in.

As a result, we are rewarded with referrals from our great clients, friends and community.

This is our way of saying thanks! It's easy! Send a referral and be entered into the drawing!

Refer someone today for a chance to win a \$100 gift card!



Congratulations to Glen Gregos for winning this month's referral contest!

818.953.5300 or [www.BradKorb.com](http://www.BradKorb.com)



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# In The Community

## Burbank News & Events



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## I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. You can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

Brad Korb, Your Real Estate Consultant For Life  
RE/MAX In Action, 818-953-5300



## Burbank Temporary Aid Center Updates

**Burbank Temporary Aid Center Updates: Support the City-Wide Centennial Food Drive on September 24.**

Be sure to do your shopping at almost any grocery store in Burbank on September 24th. Volunteers from the City of Burbank will be collecting food during a first-time, City-Wide food drive. This is all part of the City's Centennial celebration. When deciding what food items to donate, keep in mind the kinds of things your family needs and enjoys. Also, our families especially enjoy macaroni & cheese, peanut butter, jelly, canned fruits, and vegetables.

**Summer Softball Tournament Benefits BTAC**

The BTAC and City of Burbank partnered during a wonderful first-time coed softball tournament on Saturday, July 23rd. Thanks to Chad Foydl from the Community Development Dept. for organizing the event. Funds are still coming in, but the event has already collected more than \$1500 and 1500 items for BTAC, as well as \$900 in gift cards to be used at area grocers.

**Most-Needed Items for BTAC's Empty Shelves!**

The recent increased need for assistance has really taxed BTAC's food donations. Please remember to pick up a few extra items for BTAC on your next trip to the store. When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially enjoy macaroni & cheese, peanut butter, jelly, canned fruits and vegetables.

**Fresh Fruits & Vegetables**

If your trees or gardens are producing more than you can use, please consider sharing the excess with BTAC. Our families especially enjoy having fresh fruits and vegetables.

**BTAC Donation Policy**

BTAC can accept only monetary and food donations. If you have questions, please call BTAC at (818) 848-2822. **All non-cash donations are accepted at the rear of the building.**

**Help BTAC Be a Good Neighbor**

Please do not leave donations when BTAC is closed—especially on weekends or evenings.

**BTAC Hours**

BTAC is open for services M-F between 9 a.m. – noon and 1:30 p.m. - 5 p.m. If dropping off a donation during the noon hour, please ring the bell at the rear door and someone will be able to assist you.

**BTAC Needs Volunteers!**

Join others who have found a place at BTAC. For more information about volunteering, call (818) 848-2822, ext. 101.

## BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise). To view information online, go to [burbankwire.com/rsvp](http://burbankwire.com/rsvp).



## JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank,  
(818) 238-5353

Check out these Sept/Oct events at the Burbank Adult Center.

**Randy Riggle Stands Up for Comedy! – Monday, September 12, 12:30 pm:**

Nationally touring comedian Randy Riggle presents this 60-minute, one-man show filled with standup, celebrity impressions, and stories. The show will also feature portions of the nationally touring production of "Nostalgia" and a Pearl Harbor and Veteran tribute. **Admission is \$5 (\$2 with BSAC card).**

**Sugar: Sweet Information on It's Sour Effects – Friday, September 16, 10:00 am:**

Janet Little CN of Henry's Market, presents this informative look at sugar, including: the health hazard from eating too much sugar, with supplements that help control blood sugar levels, and easy recipes and menus for reducing your sugar intake. Admission is free. Please RSVP to (818) 238-5353.

**Updates on Medicare-Part D – Wednesday, September 21, 1:00 pm:**

Learn about Medicare Prescription coverage: when to enroll, what benefits are covered, and how they work with Medi-Cal or your retiree drug coverage. Presented by the Center for Healthcare Rights. Admission is free. Please RSVP to (818) 238-5353.

**Get Organized (GO)! – Tuesdays, September 20-Oct 11, 12:30-2:30 pm:**

"GO" with RSVP instructor Phyl Fletcher and learn how to clear out the clutter, simplify your life, and have fun in the process! **Five weekly sessions for \$15 (\$10 with BSAC).** Please call (818) 238-5353 to sign up.

**Apples: Tasting and Talk – Monday, October 3, 1:00 pm:** Chef Stu reviews the many different varieties of apples, their history, textures and flavors, how to choose the right one for cooking, and more. Class fee is \$5 (\$3 with BSAC card). Please call (818) 238-5353 to sign up.

## 5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
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# In The Community

## Burbank News & Events

### LISTINGS AND SALES... ALL READY FOR SUMMER!

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#### BRAD KORB'S RECENT LISTINGS

|                       |      |
|-----------------------|------|
| 9841 La Tuna Canyon   | 2668 |
| 7010 Greeley          | 2718 |
| 1277 N. Clark         | 2638 |
| 26503 Snowbird        | 2838 |
| 260 W. Linden         | 2758 |
| 13311 Willard         | 2848 |
| 14312 Califa          | 2858 |
| 831 N. Fairview       | 2408 |
| 273 Glenarm #8        | 2428 |
| 572 San Jose #104     | 2448 |
| 1434 E. 48th Place    | 2368 |
| 9239 Lakeview Terrace | 2278 |
| 243 W. Dryden         | 2348 |
| 1416 E. Tujunga       | 2508 |
| 9704 Columbus         | 2388 |
| 1133 Vista Ridge      | 2238 |
| 2707 Wyoming          | 2708 |
| 18722 Tulsa           | 2908 |
| 7427 Aldea            | 2318 |
| 16800 Saticoy #1      | 2438 |
| 709 E. Magnolia       | 2538 |
| 8227 Webb             | 2768 |
| 240 W. Verdugo Unit N | 2828 |

#### BRAD KORB'S RECENT SALES

|                            |      |
|----------------------------|------|
| 8235 Ben                   | 2748 |
| 1626 W. 65th Place         | 2868 |
| 13921 Aults, Seller        | 2948 |
| 13921 Aults, Buyer         | 2948 |
| 9801 Orcas                 | 2678 |
| 316 N. Ontario             | 2688 |
| 2971 Laurel Canyon         | 2808 |
| 905 Glenciff               | 5078 |
| 834 Victoria               | 5098 |
| 11302 Moorpark             | 5088 |
| 29107 Manzanita            | 5108 |
| 27223 Marisa               | 5118 |
| 2049 N. Kenwood            | 2398 |
| 14312 Califa               | 2858 |
| 125 N. Griffith Park       | 2568 |
| 11222 Kling                | 2618 |
| 338 N. Griffith Park       | 2098 |
| 1277 N. Clark              | 2638 |
| 1726 N. Pass               | 2698 |
| 1434 E. 48th Place, Seller | 2368 |
| 1434 E. 48th Place, Buyer  | 2368 |
| 13145 Bromont #20          | 5148 |
| 700 N. Clybourn            | 2128 |
| 5151 Balboa #101           | 5138 |
| 620 E. Palm #102           | 5128 |

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### City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?

Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)



City of Burbank  
Youth Employment / WorkForce Connection  
301 E. Olive Avenue Ste. 101  
Burbank, CA 91502  
(818) 238-5021



### City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

[www.parks.ci.glendale.ca](http://www.parks.ci.glendale.ca)

### Los Angeles Equestrian Center EVENTS

| DATE        | EVENT   | CONTACT                 |                |
|-------------|---|-------------------------|----------------|
| Sep 2 - 5   | Gold Coast 6 Hunter Jumper Show                               | Langer Equestrian Group | (818) 567-7317 |
| Sep 11 - 12 | Pacific Slope Arabian Sport Horse Championship                | Nancy Harvey            | (626) 390-8918 |
| Sep 17 - 19 | NAPHA U.S. National Horse Show                                | NAPHA                   | (970) 314-4559 |
| Sep 22 - 26 | L.A. International Jumping Festival                           | Langer Equestrian Group | (818) 567-7317 |
| Sep 25      | Special Event: Grand Prix Show Jumping Time: 7:00pm to 9:00pm | Center Box Office       | (818) 840-9066 |
| Oct 2       | Saddlebred & Western School League                            | Elizabeth Currer        | (626) 487-7470 |
| Oct 7 - 10  | CDS Dressage Championships                                    | Cornerstone Ltd.        | (818) 841-3554 |
| Oct 15 - 17 | National Plantation Walking Horse Association Futurity        | NPWHA                   | (951) 766-5454 |
| Oct 21 - 24 | Gold Coast 7 Hunter Jumper Show                               | Langer Equestrian Group | (818) 567-7317 |
| Oct 28 - 31 | CRHA Reining Horse Challenge                                  | Track One Events        | (714) 444-2918 |

For more information, call us at 818-840-9063 or visit us online at: [www.la-equestriancenter.com](http://www.la-equestriancenter.com)

# In The Community

## Burbank News & Events

### Ladies Night Out In Magnolia Park

Invite your girlfriends for some relaxed summertime fun at the monthly Ladies Night Out hosted by Magnolia Park's finest boutiques on Friday, September 30 and Friday, October 28 from 6:00 to 9:00 p.m.

Reveal your inner fabulousness and enjoy free in-store parties, sampling, cocktails, hors d'oeuvres, beauty tips, bargains and

even a little exercise as you stroll from store to store!

Ladies Night Out is an evening of shopping, sisterhood, silliness and conversation in the company of like-minded spirits.

For more information, frequent updates and pre-event offers, go to [www.facebook.com/magnoliapark-burbank](http://www.facebook.com/magnoliapark-burbank). ■



### Law Against Short-Sale Deficiencies Expanded

In a major victory for Realtors®, Governor Brown signed into law a C.A.R.-sponsored bill, Senate Bill 458, prohibiting a deficiency after a short sale for one-to-four residential units, regardless of whether the lender is a senior or junior lienholder. Effective immediately for transactions closing escrow from this day forward, both senior and junior lienholders cannot require a borrower to owe or pay for a deficiency in a short sale. This law also prohibits any deficiency judgment to be requested or rendered for senior or junior liens after a short sale of one-to-four residential units. Any purported waiver of this rule shall be void and against public policy.

Although a lender cannot require a borrower to pay any additional compensation in exchange for a short-sale approval, the new law does not prohibit a borrower from volun-

tarily offering a monetary contribution to a lender in hopes of obtaining a short sale. A lender is also permitted under the new law to negotiate for a contribution from someone other than the borrower, such as other lenders, agents, relatives, and the like.

Exceptions to the new law include a lender seeking damages for a borrower's fraud or waste; a borrower that is a corporation, LLC, limited partnership, or political subdivision of the state; a lien secured by a bond as specified; a public utility lien; and additional rules apply if a note is cross-collateralized by more than one property.

This law is fully set forth as Senate Bill 458 (Corbett) at [www.leginfo.ca.gov](http://www.leginfo.ca.gov). If you have any questions, or need any real estate assistance, please contact The Brad Korb Team at 818-953-5300 or [Brad@BradKorb.com](mailto:Brad@BradKorb.com). ■

### Brad Did It Again!

"I would like to say the buyer's agent I worked with was always on top of things and kept me informed of what I should do as far as the process of buying a house. This is my second house that I have bought in Burbank, my first was in 1988. My agent was very knowledgeable about the area and the market conditions as this is a buyers market. She helped negotiate a fair price which was only 10K above our original lowest offer and worked with the seller to split the costs associated with work that needed to be done for an FHA loan. I would recommend the Brad Korb team to friends and family who would need a real estate agent. Thank you very much for your professionalism and dedication."

Eric Gomez  
Home Buyer, Burbank, CA



Brad Did It Again with the purchase of Eric Gomez's home in Burbank!

### The Burbank Chorale will be holding auditions for new members on September 13 at 7:00pm.

To Schedule an audition please send an email to: [membership@burbankchorale.org](mailto:membership@burbankchorale.org) or call (818) 759-9177 and leave a message on the voicemail.



**You're Not Just Buying a House.  
You're Investing in Your Future.**

Today, more than ever, a house is not simply a place of residence. It is a momentous step in securing your financial future. That's why it is absolutely critical to have the right real estate professional by your side—a professional with the knowledge and experience to protect your interests for today and tomorrow.

A Realtor® in the Burbank area for decades with a proven track record of success, Brad has built a stellar reputation for doing his part and then some to help people make sound investment decisions for the long term. Calling upon his wealth of experience, intimate knowledge of the community and comprehensive network of contacts, Brad shares insights and provides resources that are truly second to none. So, if you're planning to buy a home in the Burbank area, call Brad today.



Buyers, call Brad today for his free special report, *Home Buyers: How To Avoid Paying Too Much* at: (800) 473-0599 (enter code 4108)

Or visit him on the Web at: [www.BradKorb.com](http://www.BradKorb.com)



**Visit [www.BradKorb.com](http://www.BradKorb.com)  
For All Your Real Estate Needs!**

# In The Community

## Burbank News & Events



Burbank Noon Lions Club President Bud Alleman notes the plaque acknowledging the assisting contribution of the visual-aid equipment by the club at the Buena Vista Library.

### Burbank Noon Lions Project Eyeglasses and Hearing Aid Program for Low-Income Recipients Continues

Serving the Burbank community for more than 40 years, the Burbank Noon Lions club has sponsored many programs for residents. With funding from the City of Burbank's Community Development Block Grants (CDBG), the Lions club has offered free eye exams and glasses, as well as hearing aids for income-eligible individuals residing in Burbank.

The Burbank Noon Lions club is again a recipient of CDBG funding for the 2011-12 fiscal year, having begun in July. Eye care is provided locally, as are hearing aid services. Those in need of these services may check with Burbank Temporary Aid Center or with Joslyn Adult Center to access applications and determine if they qualify.

Additionally, the Lions Club, in conjunction with Burbank Library Services, has donated or assisted with the purchase of aids to help the visually impaired. In the past, large-print books, books on CD, and large-letter keyboards for computers have been donated. Not long ago, the Buena Vista Library received equipment that increases the size of documents on a

monitor for easy viewing.

While the machine was in relatively good condition, it did require an overhaul and some parts replacement. The Burbank Noon Lions Club donated the funds to cover the cost of repairs and make the equipment available to the public at Buena Vista Library.

The prevention of blindness and helping the visually impaired continues to be the focus of Lions Clubs around the world. Collection of used eyeglasses at the Burbank Recycling Center, Joslyn Adult Center, and all three Burbank library sites, enable the Burbank Noon Lions Club to process thousands of pairs of glasses for Lions in Sight (LionsInSight.org) and help others to see in underdeveloped countries. Donated recycled glasses are distributed via clinic trips by volunteers, as well as shipped to disaster locations for local doctors to dispense. Hundreds of thousands of recycled glasses went to Sri Lanka after the tsunami, to Haiti after the earthquake, and to various points in Mexico and South America. ■

### Please Join Us at the 2011 Burbank Eldercare Essentials Workshop

On Thursday, September 15, 2011, Diabetes Educators will present the 2011 Burbank Eldercare Essentials Workshop at Spectrum Learning Center in Burbank. The workshop aims to educate both professional and family caregivers, as well as Burbank employees and the community at large. Topics will include the ins and outs of long-term care, finances, insurance, and health issues that our elderly family members may be facing. The workshop's mission is to arm the "Sandwich Generation" with information they can use to better assist mom or dad.

The workshop will include engaging presentations from seasoned eldercare professionals and event sponsors. In addition, attendees will be able to meet and greet while networking with others who

have the same concerns. The workshop is free, and light snacks will be served to workshop attendees.

This workshop is being sponsored by Tony's Darts Away, 1710 W. Magnolia Blvd, Burbank. (818) 253-1710

After attending this free community workshop, we hope that community members and employees of Burbank will walk away with a better understanding of how to better care for mom or dad, helping to handle the pertinent issues. If you or someone you know would like to attend the workshop, please join us at Spectrum Learning Center, 3406 West Burbank Blvd., Burbank. The workshop begins at 11:00 a.m. and lasts until 12:30 p.m. For more information or to RSVP, please email us at: eldercareworkshop@gmail.com. ■

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# In The Community

## Burbank News & Events

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My *Burbank Bulletin* recently celebrated its ninth anniversary of spreading good news about our community organizations. Call me and I will bring to you a wealth of experience in real estate, a passionate regard for giving back to our community, and very personalized VIP service.

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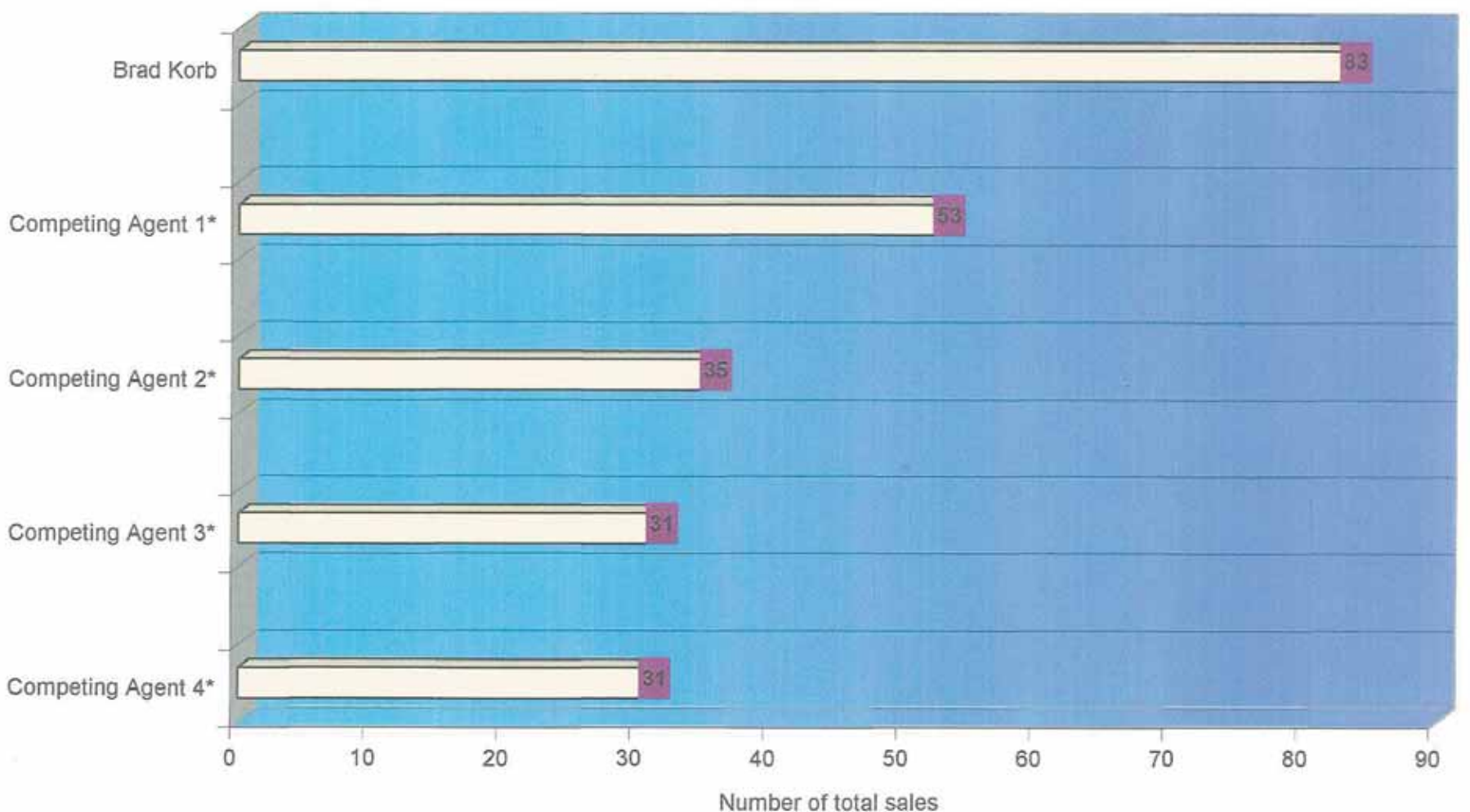
"I had received your letter in the mail with a packet of letters from previously satisfied clients. Our house was on the market for a whole year with no offers. After using your services, we had two offers in the first six weeks! We were concerned that we had to do a quick sale and were prepared to lose money. As it turned out, we received a small profit and were very happy. You and your team are the most efficient, painless and professional real estate company I have ever worked with. As I have told you before, you'll get more business from me!"

—Adam Dykstra, Home Seller  
Burbank, CA

"I was impressed by your marketing package and the fact that you have a "team" working to sell my property. I feel that you sold my property quickly. You brought us tons of offers and worked very hard. You understood what we desired in price and tirelessly worked with us on this and we were quite satisfied with the results! I was amazed at the constant communication and greatly appreciated it. I was always aware of my property's status. I feel you and your team made a very professional presentation at all times. You are cordial, knowledgeable and persistent. You made a previously miserable experience a pleasurable and easy one!"

—Janet Arndt, Home Seller  
Studio City, CA

### Burbank Agents Number of Sales June 2010 through June 2011



Based on data supplied by Southern California Multiple Listing Service and its member Associations of REALTORS, who are not responsible for its accuracy. Analysis dates are June 30, 2010 through June 30, 2011. May not reflect all activity in the marketplace.

\*Agent names available upon request. Current SoCal MLS members.

# In The Community

## Burbank News & Events

### September/October Events at the Burbank Public Library

Here are some of the program highlights coming up at the Burbank Public Library:

“Opera Talks” resumes at the Burbank Central Library on Thursday, September 1, at 7 pm. The discussion of the opera “Eugene Onegin” will be led by L.A. Opera Community Educator Larry Verdugo. The October 13 “Opera Talks” will focus on “Romeo et Juliette.”

Family Night at the Library will present “Mexika,” a performance of traditional and new music with the ancient and exotic sounds of the instruments of Mexico. The group will perform at the Central Library on Thursday, September 15, and at the Buena Vista Branch Library on Thursday, September 22. Both performances start at 7:00 pm.

What if Burbank was the Most Grateful City in America? The Burbank Public Library invites you to make this a reality by participating in 2011 Burbank READS, a “One Book, One City” campaign. Burbank READS Centennial selection is “On Gratitude,” by Todd A. Jensen, an active member of the Burbank community and graduate of John Burroughs High School.

Burbank READS will kickoff on Wednesday, September 21 (World Gratitude Day), and end on Saturday, October 29, with a “Party of 100 THANKS.” In between, there will be a variety of programs to entertain and inspire. Be sure to pick up a Burbank READS brochure at your local library for all the details. Call (818) 238-5600 for more information, or visit [www.BurbankLibrary.com](http://www.BurbankLibrary.com). Copies of “On Gratitude” will be available for checkout at all locations of the Burbank Public Library. Read the book, then let us know what you’re thankful for.

“Amelia Earhart: In Her Own Words,” a one-woman show by Roberta Bassin, will be performed in the Buena Vista Branch Library on Saturday, September 24, at 2 pm. The performance is part of the City’s Centennial celebration.

The world premiere screening of “Not Exactly Cooperstown,” a documentary film about the Baseball Reliquary by Jon Leonoudakis, will be held at the Burbank Central Library on Saturday, September 17. The time will be determined. Call the library at (818) 238-5600 for further information. To coincide with the film, an exhibition of artifacts and artworks will be displayed at the Central Library through September 29.

“Silent Films and Live Music” will be presented by composer and musician Michael Mortilla on Wednesday, October 5, at 7 pm in the Central Library Auditorium. A selection of silent film shorts will be shown accompanied by Mortilla on the piano. Join us for this extraordinary performance.

The Friends of the Burbank Public Library will hold their Fall Used Book Sale, October 24 - 29, at the Central Library, which is located at 110 N. Glenoaks Blvd. A preview sale for members only will be held 5 - 8 pm on Monday, October 24. Memberships may be purchased at the door. Regular book-sale hours are: 10 am - 8 pm Tuesday through Thursday; 10 am - 5 pm on Friday; and 10 am - 3 pm on Saturday. Find a treasure and help support the library. Call (818) 238-5600 for further information.

All programs are subject to change. Contact the Burbank Public Library at 818-238-5600 to confirm program time and location.



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## Burbank Market Trends

| PRICE RANGE              | Active Listings | Pendings   | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | List to Sales Ratio Overall | Days on Market |
|--------------------------|-----------------|------------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000           | 29              | 29         | 100.0%         | 35   | 34                                 | 6              | 5.1                | \$245,361                       | \$242,321          | 98.8%                       | 102            |
| \$300,001 to \$400,000   | 54              | 61         | 113.0%         | 33   | 65                                 | 11             | 5.0                | \$361,364                       | \$357,559          | 98.9%                       | 72             |
| \$400,001 to \$500,000   | 69              | 49         | 71.0%          | 52   | 73                                 | 12             | 5.7                | \$453,212                       | \$446,459          | 98.5%                       | 68             |
| \$500,001 to \$600,000   | 38              | 39         | 102.6%         | 32   | 46                                 | 8              | 5.0                | \$552,921                       | \$540,438          | 97.7%                       | 66             |
| \$600,001 to \$700,000   | 14              | 17         | 121.4%         | 14   | 24                                 | 4              | 3.5                | \$662,160                       | \$647,134          | 97.7%                       | 62             |
| \$700,001 to \$800,000   | 9               | 4          | 44.4%          | 5  | 8                                  | 1              | 6.8                | \$754,438                       | \$728,625          | 96.6%                       | 101            |
| \$800,001 to \$900,000   | 11              | 4          | 36.4%          | 9  | 5                                  | 1              | 13.2               | \$870,390                       | \$833,200          | 95.7%                       | 62             |
| \$900,001 to \$1,000,000 | 5               | 1          | 20.0%          | 1  | 1                                  | 0              | 30.0               | \$995,000                       | \$995,000          | 100.0%                      | 16             |
| \$1,000,000 +            | 13              | 0          | NA             | 0  | 6                                  | 1              | 13.0               | \$1,317,000                     | \$1,238,167        | 94.0%                       | 119            |
| <b>Market Totals</b>     | <b>242</b>      | <b>204</b> | <b>84.3%</b>   | <b>181</b>                                 | <b>262</b>                         | <b>44</b>      | <b>5.5</b>         | <b>\$479,107</b>                | <b>\$469,016</b>   | <b>97.9%</b>                | <b>74</b>      |

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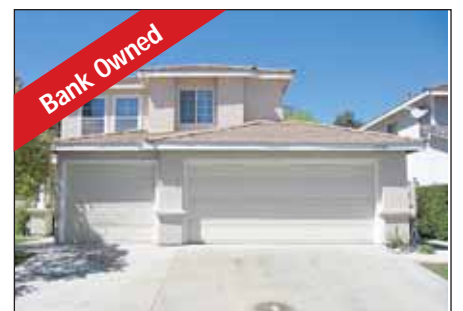
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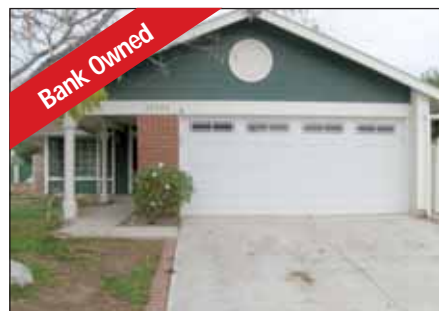
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