

Brad Korb

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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

Brad Korb Attends Invitation Only Mastermind Conference

The National Association of Realtors® conference is the place to go to find out the latest technology and ideas. Brad Korb and his daughter, Courtney Korb, attend the conference and the invitation-only Bill Barrett Superstar Workshop to discover the new ways to best assist The Brad Korb Team clients. By networking with the top agents around the country, they will return with information on new resources and updated ideas that are working in different areas. This is one of the yearly events that Brad enjoys, as he is always looking for innovative ideas to get the best results for his clients. If you have any real estate questions or need any assistance, please contact us by phone at 818-953-



5300 or by email at Korb Team is Focused on What Brad@BradKorb.com. The Brad Matters to You! ■

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INSIDE



BURBANK NEWS
Page 2



MARKET TRENDS
Page 9



FEATURED HOMES
Pages 10 - 11

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In The Community

Burbank News & Events

Lions Add to Halloween Celebrations in the Community

With goody trays filled to the brim, members of the Burbank Noon Lions club hosted the annual Halloween Party for BCR, A Place to Grow. BCR clients, dressed in a wide variety of Halloween costumes, along with family members, sang and danced at the annual celebration at McCambridge Park.

Lion Cindi Alleman chaired the project as she has for several years, insuring that the hungry and thirsty guests had their favorite party favors. Lions Brenda Lantieri, William Narez and his wife, Mary Jo, assisted Alleman on the project.

Also, Burbank Noon Lions and the Kids' Dental Clinic joined forces to purchase metallic, reflective candy collection bags for attendees at the Parks and Recreation Department's Halloween Party for pre-schoolers. Held at McCambridge Park on October 29th, each child attending the event received a reflective trick or treat bag. The metallic bags serve as a safety measure, designed to reflect in headlights of oncoming cars, and avoid accidents and injury to small children trick or treating in the dark. The bags also carried the mes-



(L-R) Burbank Noon Lions club members Cindi Alleman, William Narez, assisted by wife Mary Jo Narez, and Brenda Lantieri were in charge of refreshments for the BCR, A Place to Grow, annual Halloween Party.

sage to brush daily, emphasizing the importance of dental health for parents and their small children. ■

Burbank Emblem Club #86 "Fall Fashions" Show

The Burbank Emblem Club #86, held its annual Luncheon/Fashion Show, "Fall Fashions," on Saturday, October 15th, at the Burbank Elks Lodge, 2232 N. Hollywood Way, Burbank. Fashions were presented by "My Fair Lady" of Tarzana. No host cocktails, a tri-tip luncheon, fashion show and drawings were enjoyed by 100 ladies, including members of the Foothill Civitan Club, The Red Hatters, Burbank Beauties Club, The Patricians Travel Club and friends of the Elks and Emblem Clubs.



(L-R) Elaine Paonessa, event co-chair, Barbara Maslyk, co-chair, and Ramona Higgins, Burbank Emblem club president.

The Committee presented a beautiful atmosphere of black and pink decorations. Co-chairs Elaine Paonessa and Barbara Maslyk, Bobbi Palmatary, Mary Hoffman and Lee Addressi, Chef Jim Ewart and his staff, members of the Elks, P.E.R. Fred DeLange, P.E.R. Randy Garcia and Lecturing Knight Howard Rothenbach were on hand to help the ladies with this lovely event.

Some of the charities that will benefit

from the proceeds are: scholarships for local high school students, Salvation Army, Burbank Corps, Burbank Temporary Aid Center, Burbank Family Service, BCR (a place to grow), Foothill Service for the Blind, the State Hearing Dog Program and scholarships for teachers of the hearing impaired.

Anyone interested in learning more about the Burbank Emblem Club or becoming a member should call Elaine Paonessa, at (818) 845-6851, or Lee Addressi at (805) 484-5672. ■



Burbank Salvation Army Kicks Off Red Kettle Drive

The Salvation Army Burbank Corps will kick off it's annual Red Kettle Drive on Monday, November 21st at 11:00am at the Pavillions Market in Burbank.

The ringing of the bell, the traditional Red Kettle, and Brass Ensembles have been a part of the holiday season all over the world since 1895.

The Red Kettle funds provide services for needy families throughout the year. Many locations in Burbank have authorized the army to raise funds at their sites.

Throughout the season local service clubs and volunteers will ring the Bell to help the army to provide these services.

Anyone wishing to volunteer for the Red Kettle Bell Ringing, The Angel Tree Project in the Burbank Town Center, from November 28th to December 23rd, the Christmas Box and Toy packaging projects, or to help financially, may do so by calling the Corps Office at (818) 845-7214 or (818) 845-6851. ■

Senior Shopping Day at Children's Hospital Thrift Shop

The Thrift Shop, operated by La Providencia Guild of Children's Hospital Los Angeles, offers a special shopping day for seniors (55 or older) from 10 a.m. to 4 p.m. every Wednesday at the Children's Hospital Thrift Shop, 3301 W. Burbank Blvd., Burbank. All merchandise, including gently worn clothing,

household items and books are discounted 10 percent for seniors, but some exclusions may apply.

The shop is open from 10 a.m. to 4 p.m. Tuesday through Saturday. All items have been donated, and sales benefit the hospital. For more information, call (818) 845-6606. ■



BOYS & GIRLS CLUB

Burbank and Greater East Valley

Upcoming Events at the Boys & Girls Club

We have our Thanksgiving dinner open to families and children of the community on Friday, Nov 18th, 6pm. Every year the Boys & Girls Club hosts a Thanksgiving feast with donated catered food from the Sheraton Universal, feeding over 200 children and families in the community. Join us at our Main Club at 2244 N. Buena Vista St. Burbank.

The Boys & Girls Club is holding its first Rummage Sale, Saturday, Jan 21st 8am-2pm at the Burbank Police Dept. parking lot. Come find great items and support the Club!

Save the Date for the Poker Tournament and Bingo fundraiser for the Boys & Girls Club on Friday, February 24th, 6pm at Woodbury University. For details and registration visit www.bgcburbank.org ■

About the Boys & Girls Club of Burbank and Greater East Valley:

The Boys & Girls Club of Burbank and Greater East Valley opened in 1995 and was a response to the local need for safe, healthy, productive activities for youth during after-school hours. Today, the Club has 16 sites and serves 1,100 youth daily in the Burbank and neighboring communities.

Main Club facility is located at 2244 N. Buena Vista St. Burbank, CA 91504
Telephone: 818-842-9333. Website: www.bgcburbank.org



To Contact Brad via his Social Media, please find him at:



FACEBOOK:

Brad Korb (personal page) • The Brad Korb Team (fan site)

LINKEDIN: Brad Korb

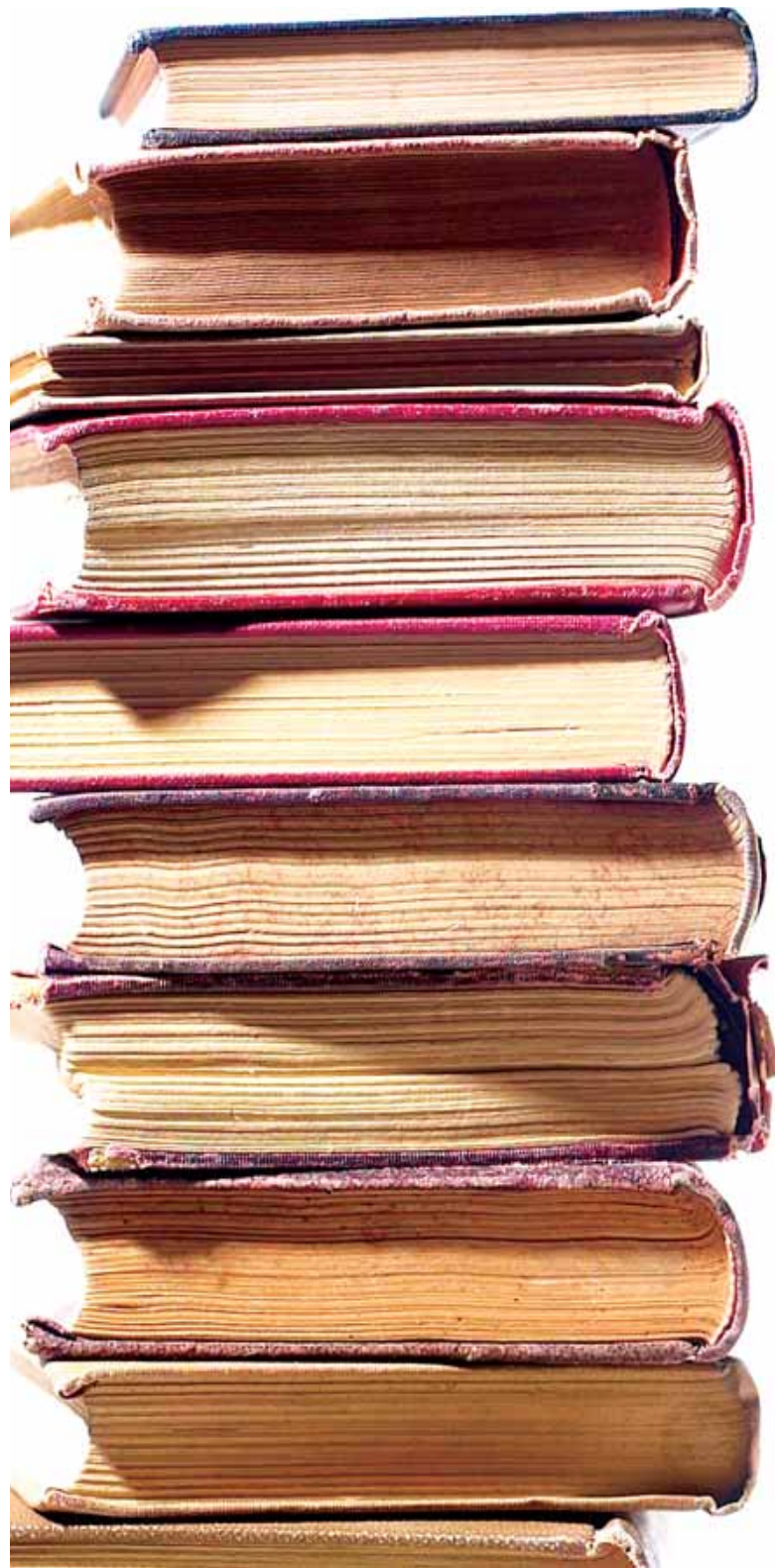
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In The Community

Burbank News & Events



Burbank Library Events for December 2011

Here are some of the program highlights coming up for December:

The **Lego Club** will meet at the Burbank Central Library on Saturday, December 3 and is open to kids from 2-14 and their families. Specially sized larger blocks will be available for toddlers. Children under the age of 9 years must be accompanied by an adult. For more information, call 818-238-5610.

The Buena Vista Branch Library will be holding a **Holiday Movie Matinee** each Saturday morning, starting at 11 a.m., from December 3-31. Movies will be shown in the Storytime Room in the Children's Library. Check the library's website at www.BurbankLibrary.com or call 818-238-5630 for movie titles.

A performance of "**BA! — Elizabeth Barrett Browning In Words & Music**," a musical One Woman Show starring Lisa Duke will be held at the Buena Vista Branch Library on Saturday, December 3, at 2 p.m. Call 818-238-5620 for information.

A **Holiday Pajama Storytime** will be held at the Buena Vista Branch Library on Tuesday, December 6, at 6:30 p.m. Enjoy stories, songs, the holiday classic film, *A Charlie Brown Christmas*, and welcome a Special Guest! Children may wear their pajamas and bring their favorite stuffed animal or blanket. Call 818-238-5630 for information.

The Northwest Branch Library will present **Cool Crafts For Kids** on Thursday, December 8, from 4:00 - 5:30 p.m. Sensational Season's Greetings — Make your own personalized holiday cards is for children in grades 1-8. Space is limited, make your free reservations by December 5. Refreshments will be served. Call 818-238-5640 for information or to reserve your spot.

The Burbank Central Library will hold a special **Holiday Storytime** on Friday, December 9, at 10:00 a.m. Enjoy stories, songs, a short movie, and meet a Special Guest! Call 818-238-5610 for information.

The Jumbo Shrimp Circus Holiday Show will be presented for Family Day at the Buena Vista Branch Library on Saturday, December 10, at 2 p.m. This popular performance will also be held at the Burbank Central Library on December 15, starting at 7 p.m. Call 818-238-5610 for more information.

Monday Morning Movies will be held on Monday, December 19, at 10:00 a.m. Preschoolers are invited to "Happy Holidays" stories in the Children's Room. Enjoy the movie versions of these picture books with your preschooler: *The Night Before Christmas* by Clement C. Moore; *Max's Christmas* by Rosemary Wells; *Rapunzel* by Paul O. Zelinsky. Call 818-238-5610 for information.



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At The Brad Korb Team, we are committed to serving our clients in a world-class way. We do this because it's what we believe in. As a result, we are rewarded with referrals from our great clients, friends and community.

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Thank you to Herman & Beverly Rassp of Rassp Realty for the referral of a successful closing on a Studio City condo!

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In The Community

Burbank News & Events



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I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. You can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

Brad Korb, Your Real Estate Consultant For Life
RE/MAX In Action, 818-953-5300



Burbank Temporary Aid Center Updates

The New Year is just around the corner!

BTAC still needs help providing assistance to families for Christmas dinners. Whether donating traditional holiday foods, turkeys or hams, or gifts for kids for BTAC's Santa's Room program, your help is vital!

BTAC's Santa's Room Program is especially in need of gifts for teenagers. For more information or to help with Santa's Room, please call BTAC at 818/848-2822.

Most Needed items

In addition to traditional holiday foods, including Turkeys and Stuffing, BTAC also needs Macaroni & Cheese, Peanut Butter, Jelly, Canned fruits & vegetables would also be greatly appreciated by the agency's hungry clients.

BTAC Needs Volunteers!

Join others who have found a place at BTAC. Your help can make a difference. Areas of need include:

- Organizing our food donations and preparing grocery orders
- Assisting clients with BTAC services and referrals to other resources
- Helping our Bookkeeper or Executive Director with projects
- Volunteering for fundraising committees
- Or tackling data entry needs

For more information about volunteering, call 818/848-2822 ext. 101.

BTAC Donation Policy and Hours

BTAC can accept only monetary and food donations. If you have questions, please call BTAC at 818/848-2822. **All non-cash donations are accepted at the rear of the building.**

Help BTAC Be a Good Neighbor

Please do not leave donations when BTAC is closed—especially on weekends or evenings.

BTAC Hours

BTAC is open for services M-F 9:00 a.m. – noon and 1:30 p.m. - 5:00 p.m. If dropping off a donation during the noon hour, please ring the bell at the rear door and someone will be able to assist you.

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).

To view information online, go to burbankwire.com/rsvp.



JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank,
(818) 238-5353

Check out these December events at the Burbank Adult Center.

Changes to Medicare 2012 – Friday, December 9, 10:00 a.m.: A representative from the Center for Healthcare Rights will discuss Medicare eligibility, benefits, and recent changes to Medicare programs. **Admission is free.** Please call (818) 238-5353 to reserve a seat.

Joslyn's Holiday Show – Monday, December 12, 12:30 p.m.: Bring your friends and enjoy Holiday entertainment and refreshments. **Admission is free.**

"Embrace the Holidays-Caregiver Style" – Tuesday, December 13, 8:30-11:30 a.m.: Caregiving can be a rewarding experience, but it also has many challenges. The holidays are commonly a big source of stress for caregivers. The Los Angeles Caregiver Resource Center has designed training that offers their client family caregivers the opportunity to learn easy and fun ways for better self-care. This is a free, half-day training open to family caregivers in Los Angeles County. To sign up or for more information, call **Michelle Carrillo at 818.847.9141 ext. 108.**

Nutcracker Ballet – Sunday, December 18, 12:30-5:00 p.m.: Join us for a day trip to the Thousand Oaks Civic Arts Plaza for this classic Holiday ballet performed to the music of Tchaikovsky. **The cost is \$60** for mezzanine tickets and transportation, which leaves from the Joslyn Center.

Program Your Gadget – Mondays, 3:30-5:00 p.m.: BSAC cardholders can receive free one-on-one assistance programming their cell phone, digital camera, iPads, etc. Please call for appointment.

2012 Entertainment Books are a great **Holiday gift idea** and are on sale at the **Joslyn Center** through December 15 and include discounts and two-for-one offers at the best places in town. Books are sold in **Joslyn Recreation Office**, M-F, 9-11 am and 12-2 pm. Or call to arrange another pick up time. All local book prices are \$30. Other areas may be ordered (prices vary).



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28848 Woodside	2198
11223 Saticoy	2598
Kempton Land	2888
1407 N. Buena Vista	2208
12401 Filmore #302	2478

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2707 Wyoming	2708
709 E. Magnolia	2538
20125 Gault	2218
20610 San Jose, Seller	2978
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City of Burbank
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301 E. Olive Avenue Ste. 101
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City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center EVENTS

DATE	EVENT	CONTACT	
Dec 10 - 11	Dressage Holiday Special	Cornerstone Ltd	(818) 841-3554
Dec 10	Saddlebred and Western School League	Elizabeth Curren	(626) 685-5255
Dec 17	Saddlebred and Western School League	Elizabeth Curren	(626) 685-5255
Dec 30	Special Event: Tournament of Roses Equestfest presented by Wells Fargo Time: 11:00am to 4:00pm	Sharp Seating	(626) 795-4171
Jan 13 - 15	Winter Madness Reining Show	Track One Events	(714) 444-2918
Jan 20 - 22	LAEC Opener Hunter Jumper Show	Langer Equestrian Group	(818) 567-7313
Jan 27 - 28	Winter Dressage Show	Cornerstone Ltd.	(818) 841-3554

For more information, call us at 818-840-9063 or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events

Have You Waited Long Enough?

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you feel comfortable introducing me to.

This is a great time to buy a house. Borrowing costs are at historic lows and housing prices have reached their most affordable levels in a generation. There are many people who may have been on the fence, waiting for the right time to make a move or an investment.

This is the right time. Email me and I'll share the research I have on the loans and the government programs that are available now. Combine these rates with the number of properties available right now, and what you have is a rare opportunity that won't last forever.

Over the past few months I've helped a few young couples purchase their first home and several growing families move into properties where they could spread out. I have also helped a few clients buy investment property with affordable loans that fit into their financial picture.

Today's market is the time people have been waiting for.

*Brad Korb, Your Real Estate Consultant for Life
The Brad Korb Team, 818-953-5300, Brad@BradKorb.com*

P.S. Who's the next person you know who is wondering if this is the best time to purchase their first home, a move-up home or an investment property?

Brad Did It Again!



Brad Did It Again with the purchase of the Michel home in Sun Valley!



Brad Did It Again with the sale of the Riley Starlight Estates home in Burbank!



Don't Let the Cooling Market Leave You Out in the Cold

As yesterday's scorching hot real estate market begins the inevitable cool down, it's more critical than ever to have the knowledge of an experienced real estate professional behind you during your important move. With more than two decades as an industry leader, Brad Korb is the professional to trust in Burbank real estate—whether you're planning to buy or sell a home.

The truth is, you'd be hard pressed to find someone who knows the intricacies of the local community and the ins and outs of this complex business like Brad. His invaluable insights into fluctuating market trends and cutting edge strategies to streamline the process ensure you're not left out in the cold. So, if you're buying or selling a home, make a decision to protect your long-term interests and call Brad today.



Sellers, call Brad today for his free special report, *Home Buyers: How To Avoid Paying Too Much at:*
(818) 953-5300

Or visit him on the Web at:
www.BradKorb.com



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In The Community

Burbank News & Events



Photo credit:
Gavin Greene

Cardboard Box City Teaches Kids About Giving Back

The 3rd Annual Cardboard Box City benefiting Family Promise of East San Fernando Valley (FP-ESFV) was held October 15-16 in the parking lot of the Church of the Incarnation in Glendale. Participants raised \$100 or more for the privilege of staying overnight in Box City, and made their own box "home" or a pop-up tent. Pictured in the Box City dwelling

awarded "Most Creative" are, from left to right, Ilana Gale, Cailey McLurkin and Johanna Devine. Box City proceeds will help FP-ESFV continue to help situationally homeless families in North Hollywood, Burbank, Glendale and Eagle Rock find lasting independence. For more info on FP-ESFV, visit www.familypromiseseefv.org. ■



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Burbank Chorale Holiday Concert

December 17, 2011 at First United
Methodist Church of Burbank at 7:30pm
700 N. Glenoaks Ave. in Burbank.

Theme of Concert is "What Sweeter Music"
Featured Pieces - "Magnificat in D" by J.S. Bach
+ a selection of Holiday Favorites.

For more information visit: www.burbankchorale.org
www.facebook.com/burbankchorale
or call (818) 759-9177 and leave a message.

Audition Information: Auditions for the Winter - Spring Season will be held on January 10, 2012 at Shadow Hills Presbyterian Church 10158 Johanna Ave. (at Sunland Blvd.) Sunland. Auditions will follow the rehearsal at 7:00pm. To make an appointment call (818) 759-9177 and leave a message or e-mail us at membership@burbankchorale.org.

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Your real estate needs are extremely important—that is why I am as close to you as your telephone or your computer. Call me or e-mail me! I'm always here for you—in fact, it's my absolute personal pleasure to assist you. I truly love helping people accomplish their dreams, just as I love being involved in the community that you and I share.

My *Burbank Bulletin* recently celebrated its ninth anniversary of spreading good news about our community organizations. Call me and I will bring to you a wealth of experience in real estate, a passionate regard for giving back to our community, and very personalized VIP service.

My number is (818) 953-5300, or you can e-mail me at Brad@BradKorb.com. Call me!

Client Testimonials

“My wife and I met one of your buyers’ agents while looking at houses and liked him. We are very happy with the way things turned out. Whenever I know of anyone thinking of buying or selling, I will highly recommend your company.”

—*Jeff Carroll, Home Buyer
Burbank, CA*

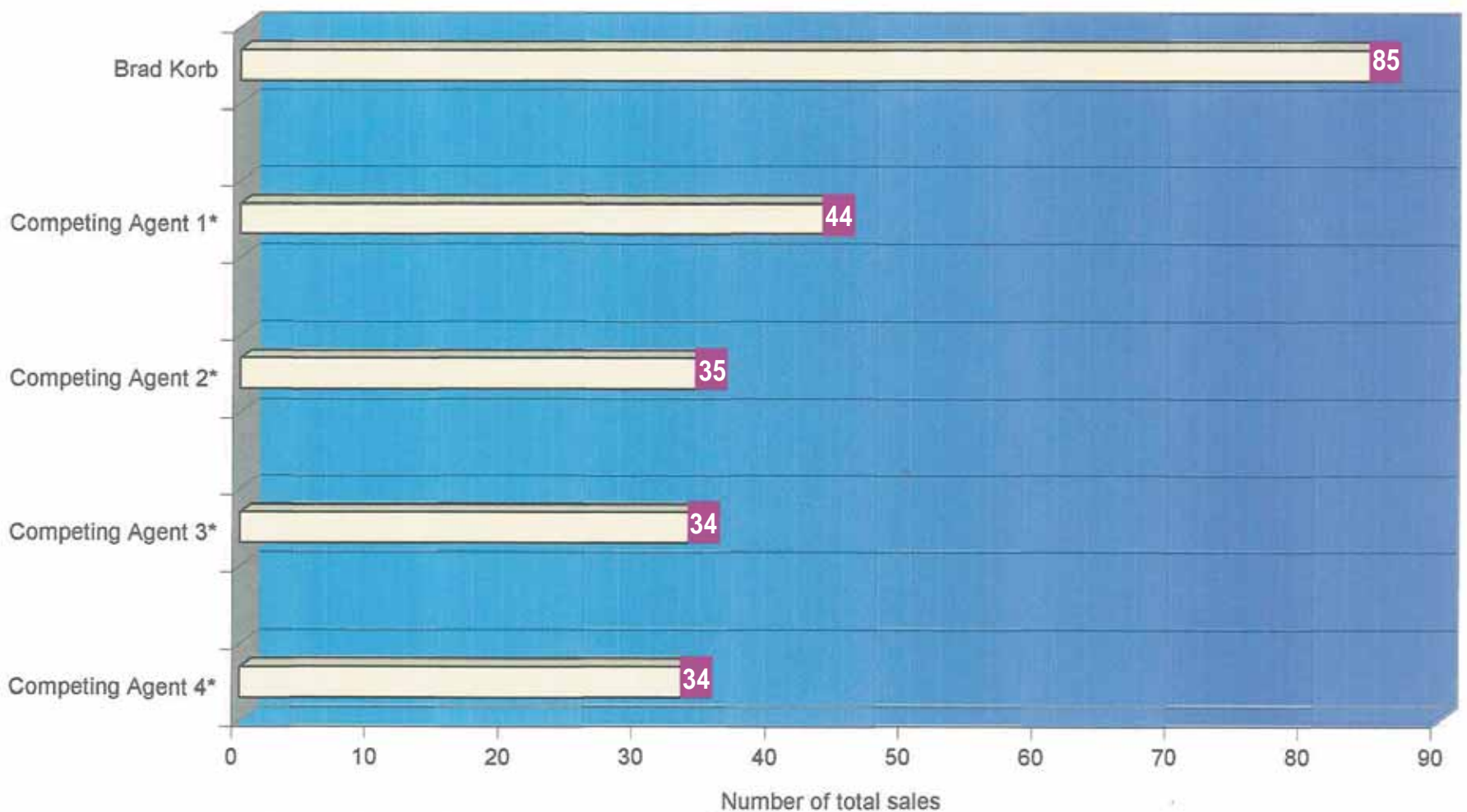
“Thank you for everything that you and your team did for us throughout the sale of our home. It was a seamless process. We received the cookies. Thanks, they were delicious! It was very nice of you to send them. Thanks again!”

—*Chris & Rina Raneri, Home Seller
Burbank, CA*

“I was very happy with the sale of my property. Thank you and your team for working so efficiently!”

—*Mike Suprenant, Home Seller
North Hollywood, CA*

Burbank Agents Number of Sales October 2010 through September 2011



Based on data supplied by Southern California Multiple Listing Service and its member Associations of REALTORS, who are not responsible for its accuracy. Analysis dates are October 1, 2010 through September 30, 2011. May not reflect all activity in the marketplace.

*Agent names available upon request. Current SoCal MLS members.

In The Community

Burbank News & Events

City of Burbank Park, Recreation, & Community Services Department

2011 Winter Break Drop-In Activities

Ovrom Park Community Center • 601 S. San Fernando Blvd., Burbank • (818) 238-5435

Activities during the week of December 18 - 24

Time	Ages	Monday, December 19	Tuesday, December 20	Wednesday, December 21	Thursday, December 22
9:00-10:00	3-5	Gingerbread Fun \$5	Movie: "How the Grinch Stole Christmas" and Holiday Popcorn \$5	Holiday Hand Prints \$5	Marble Magic \$5
	6-10	Tissue Paper Wreaths \$5		Edible Ornaments \$5	Snowman Soup \$5
10:00-10:30	All	Snack & Supervision \$5		Snack & Supervision \$5	Snack & Supervision \$5
10:30-11:30	3-5	Tissue Paper Wreaths \$5		Edible Ornaments \$5	Snowman Soup \$5
	6-10	Gingerbread Fun \$5		Holiday Hand Prints \$5	Marble Magic \$5
11:30 - 12:30	3-5	Rudolph Races \$5		Tree Trimmings \$5	Holiday Minute 2 Win It \$5
	6-10	Ornament Decorating \$5	Holiday Hoops \$5	Rockin' Around Relays \$5	Polar Bear Tag \$5

Activities during the week of December 25 - 31

Time	Ages	Tuesday, December 27	Wednesday, December 28	Thursday, December 29
9:00-10:00	3-5	Jingle Bell Jams \$5	Movie: "Home Alone 2" and Holiday Snacks \$5	Countdown to New Year's Party! 10 a.m.-12 noon \$5 Happy New Year!
	6-10	New Year's Resolutions \$5		
10:00-10:30	All	Snack & Supervision \$5		
10:30-11:30	3-5	New Year's Resolutions \$5		
	6-10	Jingle Bell Jams \$5		
11:30 - 12:30	3-5	Scavenger Fun \$5		Tree Trimmings \$5
	6-10	Startin' It Right \$5	Holiday Hoops \$5	

Registration will begin Monday, December 5, 2011 at 9:00 a.m. at Ovrom Community Center. Class size is limited.

*Special Notes: Please notify staff, when registering, of any food allergies your child may have.

All classes are designed to be drop-off activities. Parents are welcome to wait in the building, outside the classroom.

5

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Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	22	30	136.4%	45	48	8	2.8	\$246,660	\$241,517	97.9%	86
\$300,001 to \$400,000	55	66	120.0%	46	87	15	3.8	\$361,004	\$353,356	97.9%	80
\$400,001 to \$500,000	45	38	84.4%	72	92	15	2.9	\$453,858	\$442,348	97.5%	83
\$500,001 to \$600,000	30	33	110.0%	35	68	11	2.6	\$551,811	\$538,838	97.6%	82
\$600,001 to \$700,000	9	13	144.4%	15	36	6	1.5	\$656,614	\$639,102	97.3%	74
\$700,001 to \$800,000	17	4	23.5%	11	8	1	12.8	\$757,175	\$748,369	98.8%	48
\$800,001 to \$900,000	11	1	9.1%	10	7	1	9.4	\$859,950	\$835,571	97.2%	58
\$900,001 to \$1,000,000	1	1	100.0%	7	1	0	6.0	\$995,000	\$995,000	100.0%	16
\$1,000,000 +	17	0	NA	0	6	1	17.0	\$1,420,500	\$1,333,333	93.9%	80
Market Totals	207	186	89.9%	241	353	59	3.5	\$475,236	\$463,202	97.5%	80

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Enter Code 4558 |
| Squeezing Every Dollar from Your Home Sale ...
Enter Code 4058 | Sell Your Home for the Highest Price Possible ...
Enter Code 4608 |
| Home Buyers: How to Avoid Paying Too Much ...
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Glenoaks Canyon

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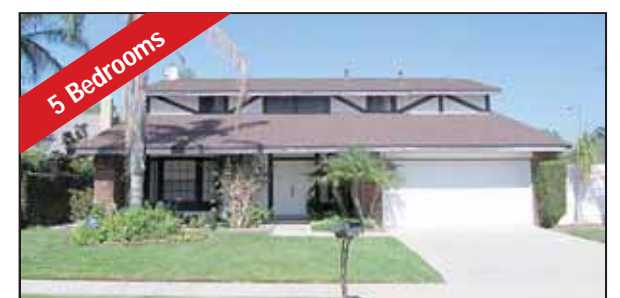
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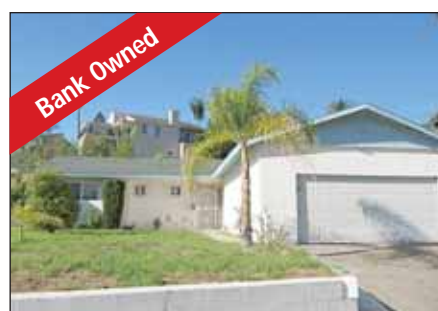
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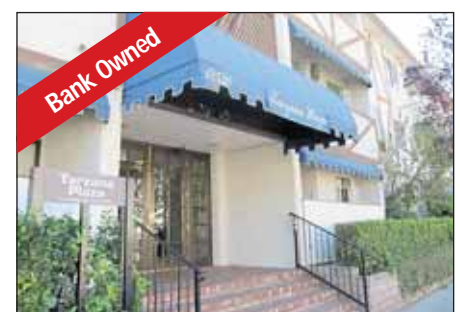
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