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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

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Real Estate Since 1979

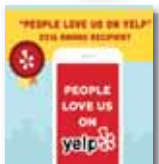
Office **818.953.5300**

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www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd.
Burbank, CA 91505



Winning Angie's List Super Service Award: Fourth Time Now!

For more than 20 years, the consumer forum Angie's List has been a trusted resource for individuals searching for professional services in a variety of fields. The best of the best businesses get the rare "Super Service Award" from Angie's List based on confirmed customer reviews of the previous year – no anonymous reviews are allowed. And for the fourth consecutive year, the Brad Korb Real Estate Group earned this distinguished award.

According to Angie's List founder Angie Hicks, Super Service Award winners "absolutely deserve recognition for the trustworthy and exemplary customer service" exhibited during the year. Many consumers have written that the Brad Korb Group exceeded expectations on multiple levels; they praise the consistent unity of Korb and his team, their compassionate patience, organized diligence, smart pricing, brilliant marketing, and thorough follow-through.

"Angie's List provides unique tools and support designed to improve the local service experience for service professionals as well as consumers," Korb said. "We Realtors® owe our clients the best we can



provide – they must trust us with one of the most important financial transactions of a lifetime. I appreciate that Angie's List is there for businesses and consumers alike. I'm deeply honored and humbled to have won the Super Service award again." ■

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- FACEBOOK: Brad Korb
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BURBANK NEWS

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FEATURED HOMES

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AREA MARKET TRENDS

Page 12 **NEW**

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In The Community

Burbank News & Events

Boys and Girls Club of Burbank and Greater East Valley's K-Kids Service Group Raises Funds for Children's Hospital Los Angeles

K-Kids, a service club at the Boys & Girls Club of Burbank and GEV for elementary school-aged children 6-10 welcomed leaders from the La Providencia Guild to its Main Club location to present them with a check to benefit Children's Hospital Los Angeles. These enterprising youngsters held bake sales and sold snacks to their fellow Club members and raised \$100.00. On hand to accept the donation was President, Glenda Jones, Immediate Past President, Lynn White Shelby and Nancy Johnson. The K-Kids group chose



(L-to-R) President, Glenda Jones; Hazel Romero, K-Kids President; Nancy Johnson.

Children's Hospital as the beneficiary of their service project because many of them had at one time or another been treated at Children's Hospital themselves. They shared their stories with the La Providencia Guild representatives and all agreed, the hospital made them "feel better" and all the doctors and nurses "were really nice".

Nancy Johnson explained the La Providencia Guild's role in helping the hospital support its Associates Endowed Chair for the Chief of the Children's Orthopaedic Center and the Associates



Immediate Past President, Lynn White Shelby (back row, right side).

Continued on page 3



My name is Kayla Lee and I am a senior Girl Scout from Troop 391. I have recently had the privilege of carrying out my Gold Award Project through partnering with Kids' Community Dental Clinic in Burbank, California. I decided to focus on dental health care for kids after reading a study on the rise of root decay among children.



As the main portion of my project, I set up a two-day Dental Activity Table at the clinic where I taught patients brushing and flossing techniques, before engaging them in visuals and activities related to taking care of their teeth. In addition, I donated 25 children's dental books with the hopes of educating the patients through fun stories. Furthermore, I assembled 100 kid-friendly dental coloring books, in order to provide a visual representation of dental health care in an amusing way. Lastly, I painted the clinic's newly assembled shed and supplied them with 100 toothbrushes for the children to take home in their goody bags.

I would like to thank Dr. Anna Choe's and Dr. Richard Swatt's offices for the generous toothbrush donations. I would also like to recognize Dale Gorman, the director of Kids' Community Dental Clinic, for serving as my project advisor and allowing me to use her facility. Dale guided me in my

project planning and kindly devoted her time to supervise my project throughout its course. Her many years of dedication in serving the dental needs of the community demonstrates her passion to truly focus on children.

Through this undertaking, I am grateful to have gained insight into the difference I can make in my local community and the commitment required to take charge of an effort such as the Gold Award Project. My



hope is that the children will continue to grasp the proper way to take care of their teeth, resulting in less dental complications in the future. ■

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The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

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UBS Financial Services
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In The Community

Burbank News & Events

How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the seller gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■

A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

Boys and Girls Club of Burbank and Greater East Valley

Continued from page 2

Endowment for Liver and Intestinal Research. She also mentioned that the Guild provides toys and mobiles for the children to take home, once their treatment at the hospital is complete. Shanna Warren, CEO of the Boys & Girls Club of Burbank and also a member of the La Providencia Guild, shared with the children information about the Thrift shop the Guild operates and how all the funds raised also benefit Children's Hospital. "I'm so proud of the K-Kids", Warren said. "It's wonderful, that at such a young age, they all understand the concept of giving back." ■

Coming March 4, 2019! BWP's New Online Account Manager

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- ✔ Conveniently manage your payment options.
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Gary LeVox of Rascal Flatts says,

Call the agent who makes **DREAMS COME TRUE!**

“Hello my friends in Los Angeles
it's your boy Gary LeVox of Rascal Flatts.

when you're buying or selling a home, you need a
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and stress free. That's why you need to call Brad Korb.”



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In The Community

Burbank News & Events

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BRAD KORB'S RECENT LISTINGS

5067 Bakman	3498
9948 Terhune	2658
9959 Rancho Caballo	2058
2206 W. Chandler	3288
9183 Patrick	3368
433 S. Reese	2278
2665 Glenrose	3428
8719 Wentworth	2218
9054 Willis #5	3218
13739 Erwin	3168
1107 N. Rose	2228
8823 Sunland	2028
11438 Orcas	3358
6431 Riverton	2868
801 Delaware	2588
4253 Farmdale,	2998
601 N. Evergreen	2418
10231 Stonehurst	3208
11437 Riverside	2118
2944 N. Buena Vista	3028
4200 W. McFarlane	3008
12411 Osborne #18	2018
1801 W. Clark	3188

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5423 Buffalo	2908
535 N. California	2538
17740 Hartland	3378
2844 Stevens, Seller	3338
2844 Stevens, Buyer	3338
10251 Kewen, Seller	2528
10251 Kewen, Buyer	2528
6123 Morella, Seller	2678
6123 Morella, Buyer	2678
4424 Whitsett #211	2798
2206 W. Chandler	3288
6155 Van Noord	2148
7869 Shadyspring	2548
5067 Bakman, Seller	3498
5067 Bakman, Buyer	3498
433 S. Reese	2278
6431 Riverton	2868
11640 Woodbridge #107	5208
13133 W. Victory	5258
9427 Lemona #3,	5278
2013 E. Loraine	5168
14050 Magnolia #206	5198
824 N. Buena Vista	5178
7826 Topanga Canyon #81	5188
18611 Collins Unit E	5218
14031 Rabbit	5238
419 N. Shelton	5248
4614 Muscatel	5228

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5232 Corteen #24	5268
7045 Ranchito	5298
6646 Ventura Canyon	5288
13961 Osborne #209	5308

City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?
Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)



City of Burbank
Youth Employment/WorkForce Connection
301 E. Olive Avenue Ste. 101, Burbank, CA 91502
(818) 238-5021



City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center

DATE	EVENT	CONTACT
Mar. 2-3	Mid-Winter Dressage Show	Cornerstone Event Management (818) 841-3554
Mar. 15-17	IEA Regional Horse Show	Michelle Cronk (805) 479-7310
Mar. 16-17	Let's Go Show Dressage I	Cornerstone Event Management (818) 841-3554
Mar. 21-24	Dressage Affair Horse Show	Cornerstone Event Management (818) 841-3554
Mar. 28-31	Rancho California Arabian Horse Show	Margaret Rich (951) 302-6045
Apr. 5-7	Gold Coast Series April Horse Show	Langer Equestrian Group (818) 563-3250
Apr. 14	Saddle Seat Western School League	Elizabeth Currer (626) 685-5255
Apr. 25-28	Burbank Showcase Horse Show	Joanne Asman (818) 842-8444

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER
1301 W. Olive Ave., Burbank,
(818) 238-5353

Check out these events/programs at the
Joslyn Adult Center.

Where there is a ✓ please call Joslyn
Adult Center at 818-238-5353 to sign
up! (\$2 without BSAC card)

Ongoing weekly activities include a
wide variety of fitness classes, card
games including bridge, Mah Jongg,
bingo, computer classes, lunch and so
much more.

Preserving Your Mind

Tuesday, March 13th at 3:00PM
Provides useful tips and brain exercise
to sharpen your thinking and keep
moments of forgetfulness to a mini-
mum. ✓

On the Move Riders Program

Wednesday, March 13th at 10:00AM
OTMRP provides older adults with
transit oriented resources, one-on-one
and/or group travel training, informa-
tional transit presentations, tours and
transit safety education. ✓

Via Rideshare

Wednesday, March 13th at 12:30pm
LA Metro has partnered with Via to pro-
vide shared rides on demand to and
from the Metro Station in
Burbank/North Hollywood. Book a ride
and you will get picked up by a vehicle
in minutes. ✓

Long Live the Liver

Friday, March 22nd at 1:00pm
The liver, the second largest organ in the
body, is essential for digestion, metabo-
lism, fighting disease and the storage of
nutrients. This class will look into the
numerous duties of this vital organ. The
following topics will also be discussed:
*Anatomy and physiology
*Signs and symptoms of liver disease
*Factors that cause liver problems
*Care and prevention ✓

Sugar Sisters

Monday, March 25th at 12:30pm
Join the Sugar Sisters for an afternoon
of toe-tappin' tunes, sweet harmonies
and vintage style. Performing some of
your favorite musical numbers from the
30's, 40's and 50's. This charming trio-
featuring Candy, Lolli and Dot- will
dance and sing their way into your
hearts. ✓

Interested in playing Canasta or Bunko?

Please come sign up at the Travel
Office. Once we have enough players
we will set up a time and location.

Rave Reviews

After originally assisting us with the sale of our townhouse, we decided to use
you when we were ready to purchase again. Thank you for your follow-through! We
are very thankful we chose to work with The Brad Korb Team.

—Jose & Kimberly Rodriguez
Home Buyer and Seller, Sunland, CA

Your prospective after another real estate company failed sounded very promis-
ing. My property sold quickly at a good price. You and your team kept me in the
loop and were very effective and friendly.

—Lydia Baron
Home Seller, Sun Valley, CA

Your kindness and wonderful personality prompted me to list with you after you
sold another unit in my complex. After the great price and the quickness of the sale,
I will be sure to refer you to my family and friends!

—Rosemarie Huszar
Home Seller, Panorama City, CA

The Brad Korb Team is Growing!

Due to growth, The Brad Korb Real Estate Group in
Burbank has a unique opportunity for talented
Buyer's Agents. In addition to being endorsed by
Barbara Corcoran, we are the only company in our area
that offers an iron-clad guarantee – we either sell the
home or we buy it. The ideal person should be decisive,
self-motivated & have a consultative style. Should be
aggressive, competitive & a high performer. Must be a
persuasive, outgoing, people-person. We have more qual-
ified leads than we can handle & there-
fore we need you! Income is commission
with no ceiling. Please send your resume
to courtney@bradkorb.



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We look forward to hearing from you.



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Shark Tank's Barbara Corcoran says,

Partner with the agent **I TRUST!**

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He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!”



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YOUR HOME
AT A PRICE ACCEPTABLE TO YOU
GUARANTEED
OR I'LL BUY IT!

SOLD

In The Community

Burbank News & Events



Start Your New Year at the Burbank Public Library!

TAP Cards Available at Burbank Libraries



Do you use the LA Metro rail or bus system? Burbank Public Library has partnered with Metro to sell and reload TAP cards.

This service is now available at all locations during regular library hours. You can get new TAP cards (\$2.00) and add fare to existing cards. For more information, contact your local library listed below, call 866.TAP.TOGO (866.827.8646), or visit taptogo.net where you will find TAP-participating transit systems and see where to ride.

New Craft Programs

Arte en Familia (March 2) is a Saturday afternoon craft program for Spanish-speaking families, and 1,2,3 եղևի craft սեղանի (March 14) is a Thursday evening craft program for Armenian-speaking families. Both programs are held monthly at the Burbank Central Library. Details are on our website event calendar.



Share your Library Story

We all love a good story.

Your library means a lot to you – and your library story means the world to us! Share your memories and stories of the library's importance to you, your family, and your community. Your story can take any number of forms - funny anecdotes, treasured memories, or thoughtful reflections. We are ultimately interested in creating a multimedia display of stories, so we welcome photo and video submissions as well as written stories.

These singular stories will eventually coalesce into the library's legacy—providing us with a living document that demonstrates how the library has transformed lives and helped to form our community.

Your story may be submitted in 3 ways:

- through our website (including photos or videos) at burbanklibrary.org/shareyourlibrarystory on paper,
- by turning in your written story at any library desk
- or post it on social media and use the hashtag #myBPLstory.

Thanks for sharing!

Visit the event page on our website to learn more

Lego Club - Baby Party! - Music & Movement - Book Clubs - FREE Movies

Burbank Central Library 110 N. Glenoaks Blvd. Buena Vista Branch Library 300 N. Buena Vista St. Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

It's a Wonderful Life..?

By Susie Hodgson

It's hard to believe, but the classic TV show "The Wonder Years" has been off the air for more than 25 years. Millions of people watched little Kevin Arnold grow up before their eyes from 1988 to 1993, but the interesting part is that the TV show was set in the tumultuous 1960s. If Kevin Arnold were a real person, he'd be 63 today -- and he'd probably live in Burbank! After all, the house he grew up in was right here.



The house exteriors were filmed at two different houses located in the 500 block of Burbank's own University Avenue. House interiors were filmed at a home on Tufts, and starring as Kevin's school was really Burbank landmark Burroughs High School.

"The Wonder Years" was conceived by married writers Carol Black and Neal Marlens, who had previously worked on "Growing Pains." The very first "Wonder Years" was shown immediately after the 1988 Superbowl and people loved it. After only six episodes, it was already nominated for Emmys. In all, the show would go on to win 22 awards and be nominated for another 54 more.

Clearly part of the show's success was its star, Fred Savage. He was a talented young actor who was too cute for words. He had been in the classic film "The Princess Bride" and when show originators Black and Marlens saw him, they knew he was Kevin Arnold. Marlens later said, "It was a no-brainer."

Surprisingly, Black and Marlens left the show after only 18 episodes, seemingly abruptly and cloaked in secrecy. To this day, the couple will not say why except that it was for "personal reasons" (can you say non-disclosure agreement?! Just a guess.) Cast and crew were shocked and frightened, not knowing if the show could make it without them. Of course it did – brilliantly.

"The Wonder Years" was a huge success. You may not be able to see it today, but back when "The Wonder Years" premiered, it was a new, exciting experi-

ence. The show featured a smart, warm narrator, voiced by comedic actor Daniel Stern as a grown-up Kevin looking back. They played real rock 'n roll songs of the era – the actual songs, not lousy copies. The show was targeted to the huge baby boomer population who were about the same age as Kevin Arnold in 1968. And the Arnold family looked and acted like a lot of baby boomers' own families – the good and the bad. This was no saccharine sweet "Leave It to Beaver."

Some say that "The Wonder Years" ended too quickly. The cast was never told when they filmed the finale and the narrator's part, where he wraps up the whole show giving away what ever happened to people, was written (for the first time ever) way after filming. (Sorry but no, Kevin never marries Winnie.) Did you see that last episode? Many feel it was exceptionally poignant. Narrator Daniel Stern still tears up thinking about it. At the very end, you can hear grown-up Kevin's own son in the background saying, "Hey Dad, come outside and play ball with me!" For the voice of the son, the show used Stern's own son, Henry.

One last thing: You can say "The Wonder Years" was ahead of its time. In the final season, the show fired its costume designer, who later filed a lawsuit accusing Fred Savage (Kevin) and Jason Hervey (Wayne) of sexual harassment. Although ABC and the actors vehemently denied the charges, the network settled the suit. Actress Alley Mills (Mom) still blames that lawsuit for the sudden ending of the show.

It's a wonderful life indeed!

Want to learn more? Come see us!

The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 TO 4 pm - FREE Admission!

Located in George Izay (Olive Rec) Park, right next to the Creative Arts Center
BEHIND the blue Victorian home • Free parking

Phone: (818) 841-6333/ Web site: www.burbankhistoricalsoc.org ■



Burbank Temporary Aid Center Updates

A Weekly Schedule Reminder!

- Our current service schedule for homeless services is Monday and Friday from 9:00am-12:00pm and 1:30pm-5:00pm.
- Housed services can be utilized on Tuesday, Wednesday and Thursday from 9:00am-12:00pm and 1:30pm-5:00pm.
- Every 3rd Thursday and Friday of the month, a Medi-Cal Representative will be at The BTAC to answer your questions! Come find out about Medi-Cal benefits and more.
- The Burbank Temporary Aid Center's annual gala is on March 15th, honoring Burbank Police Chief Scott LaChasse!
- Keep an eye on our social media and website for more updates.

Did you know?

The Burbank Temporary Aid Center supplies groceries for an average of 50 families a day! Your food or monetary donation can make a world of difference. Please visit our website for more information!

The Burbank Temporary Aid Center would like to express gratitude towards every single person who showed kindness and helped the community in any way these past couple of months. Thank you all for making the world a better place! ■

Burbank Chorale

Burbank Chorale Spring Concert

Saturday April 27, 2019 7:30 pm

American Lutheran Church

755 N. Whitnall Highway

Burbank, CA 91505

For Tickets email: tickets@burbankchorale.org
or call: (818) 759-9177

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In The Community

Burbank News & Events

Burbank Tournament of Roses Association

By Robert Hutt



The process of building Burbank's 2020 Rose Parade float entry is just getting started. Last month the general membership of the Burbank Tournament of Roses Association voted for their most favorite design concept. The six concepts presented to the membership were selected by the Association's Board of Directors from more than fifty entries submitted to the Float Design Contest which ended on January 30. The week after the general membership voted, we were at the old Wrigley Mansion in Pasadena, headquarters for the Pasadena Tournament of Roses, to submit our design concept during Theme Draft. We will not know if our design choice has been accepted by Tournament officials until we receive our confirmation letter later this month.

The incoming Pasadena Tournament of Roses President for the 2019-2020 year, Laura Farber, had these remarks about her selection of "The Power of Hope" as the parade theme: "The 2020 theme celebrates the influences of optimism and hope. It is a belief that what is wanted can be attained. From the struggles of those who came before us, to dreams yet to be realized, optimism is more than simply the possibility of fulfillment. It is dignity and respect, joy and happiness, aspiration and achievement. Through hope and optimism, we can aspire to be our best and in turn, inspire those around us to reach higher. With hope anything, in fact everything, is possible."

We wish to thank those who submitted the six finalist concepts. Their entries are summarized below in the order of the general member's preferences.

1st "Rise Up" depicting a giant phoenix bird, submitted by Lisa Long from Dublin, CA.

2nd "Hope To Get Through The Day" depicting a flamingo mom during her hectic day, submitted by Richard Burrow from Mission Viejo, CA.

3rd "Hope Takes Flight" depicting several normally flightless penguins assisted by jetpacks, submitted by Jonathan Friday from Burbank, CA.

4th "Hope Blossoms" depicting a girl selling flowers by the roadside but dreaming of having her own flower shop, submitted, by Linda Cozakos of Burbank, CA and Richard Burrow of Mission Viejo, CA.

5th "When Turtles Fly" depicting a turtle sailing above the clouds assisted by a hang glider, submitted by Jennifer & Sarah Edward from Burbank, CA.

6th "Is Anybody Out There?" depicting space aliens scanning the heavens for intelligent life, submitted by Richard Burrow from Mission Viejo, CA.

We can't really do much design work until we receive the confirmation from Tournament officials. There are several off-season projects to keep us occupied for the next couple of months. Come visit on any Wednesday or Saturday from 10 AM to 4 PM. The Barn is located at 123 W. Olive Ave. (under the Olive Ave overpass). The Barn phone number is 818-840-0060. Follow us on Facebook and check out our website: www.BurbankRoseFloat.com. ■

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Wyomi Fernando (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

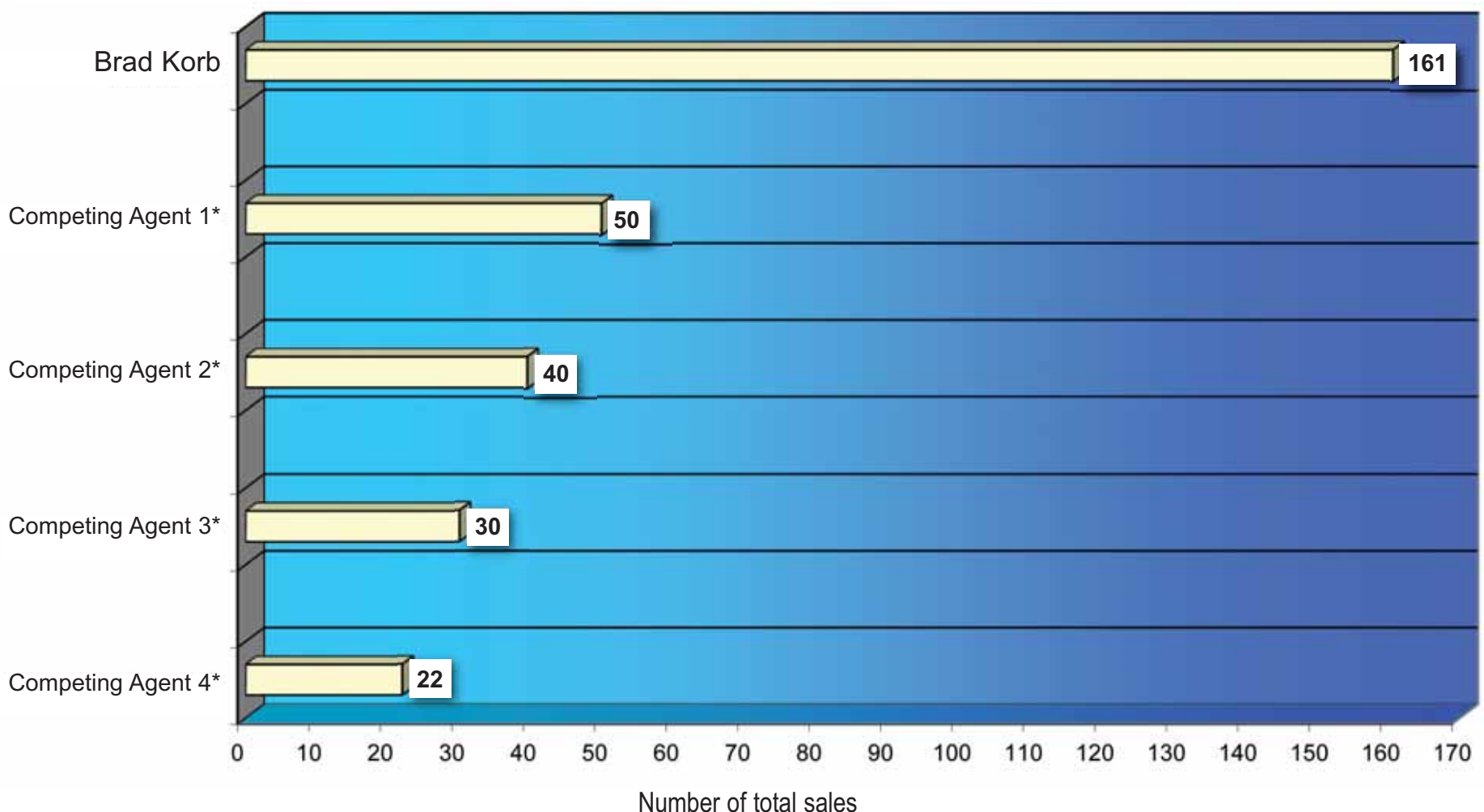
To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

Burbank Agents Number of Sales

January 1, 2018 through December 31, 2018



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2018 through December 31, 2018. May not reflect all activity in the marketplace.

* Agent names available upon request. Current CRMLS members.

In The Community

Burbank News & Events

Proven Financial Solutions (We Help Many Individuals and Families)

Platinum Resources US - was formed in 2011 based on our compassion to help Individuals and Families resolve their financial burdens.

**NO UPFRONT COST OR MONTHLY FEES –
NO DOWNSIDE RISK TO CLIENT**

Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student loans, higher living expenses or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...*the best news is that we have a proven solution that works.* (www.PlatinumResources.US)

“What We Do” - (Proven Solutions for our Clients)

- Reduce monthly cash outlay beginning month 1
- Offset out-of-pocket health care expense
- Save them 10's of thousands of credit/retail debt
- Credit status/score improvement
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)
- Save their home from “must sell” situations
- Regain their peace of mind



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact Brad at **818-953-5304**, Brad@BradKorb.com, or John Janis toll free **800-706-1210**, johnj@platinumresources.us.



CLIENTS – WHO HAVE BENEFITED:

#1 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#2 – “Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

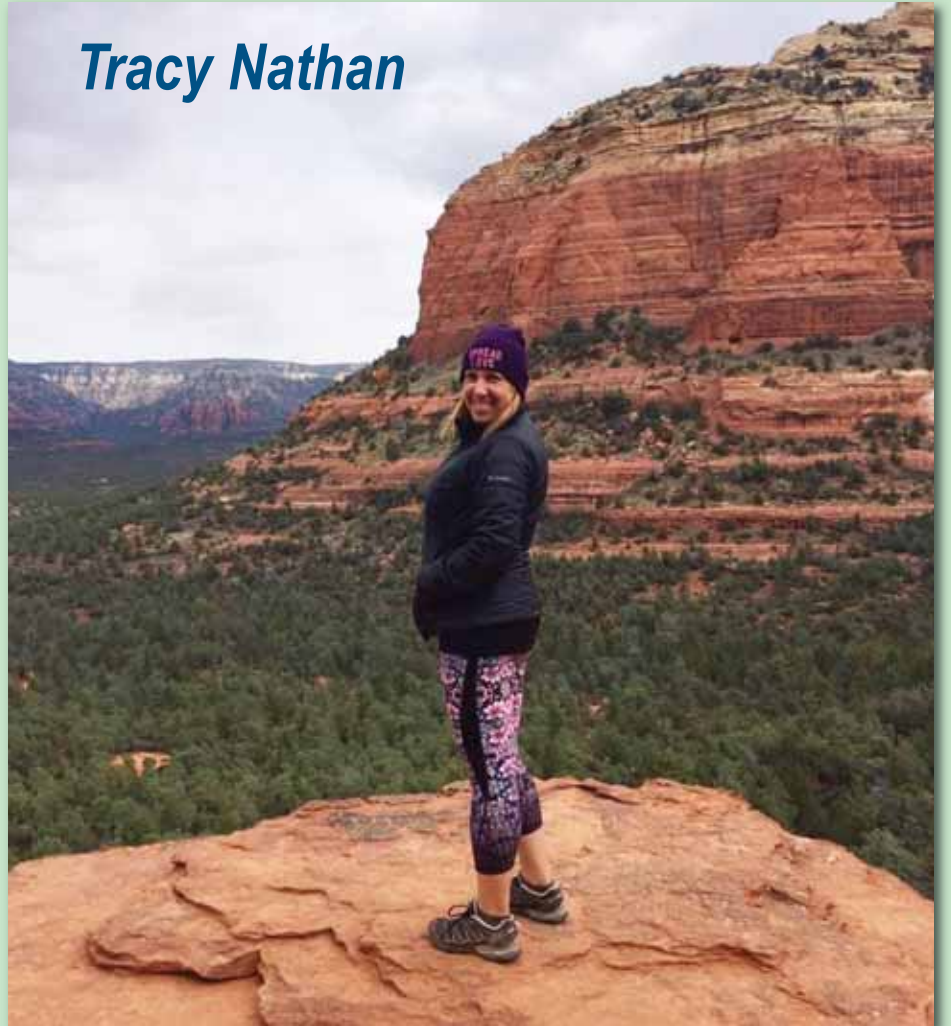
#3 – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob”

#4 – “Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#5 – “Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was over-whelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe”

#6 – “Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella”

Tracy Nathan



My name is Tracy Nathan and I am a 17-year Leukemia survivor/thriver living in Burbank, and YES Burbank is the best city ever!!!!

I had 36 bags of chemo and a stem cell transplant back in 2001 and I am so very blessed to be alive.

One of my many passions is giving back and being a support to others walking down the path I have walked upon.

I have signed up for my very first event with Team In Training/Leukemia and Lymphoma Society committing to fundraise and hike 17 miles in beautiful Yosemite June 2019.

On Saturday March 23rd from 8am-1pm on N. Niagara St. between Clark and Magnolia, we are having a BIG garage sale and ALL proceeds will go to the cause. Come shop!!!

We will have designer clothes, handbags, shoes, books, household items, etc and a special table dedicated to homemade crafts.

Thank you!!!!!!

Tracy Nathan ■

Brad Did It Again!



Brad Did It Again with the sale of the Beckford Family's Burbank townhouse!

In The Community

Burbank News & Events

McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrorry at (310) 228-0943. ■



Burbank based, **Estate Sales by Connor** is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations. ➤ Consignments and buy outs.
- Estate staging and organization ➤ Researching and valuing all items over \$50.00 through our network of appraisers, databases, auction houses and experts.
 - Advertising and mailing to our 2000+ mailing list.
 - Less than 48 hour notice clean outs (move-in ready).
 - Security and a professional staff during the sale.
- Antique, art and collectibles consignment process. ➤ Detailed accounting.
 - Clean up and packing services. ➤ No out of pocket fees.
 - Professional References.

We aim to be of assistance to YOU
818-848-3278 or 818-422-0558



BURBANK-VALLEY GARDEN CLUB

The Burbank-Valley Garden Club meets, **Thursday, MARCH 7, 2019 at 10:00 a.m., at the Little White Chapel, 1711 N. Avon St., Burbank.**



Photo credit: ALEXIS SLAFER



Photo credit: ALEXIS SLAFER

the ground, it is crucial that one understands the proper care and maintenance of the area.

This program promises to be not only instructive but essential for maintaining your beautiful garden.

Everyone is welcome to our regular monthly meetings. For more information, call 818 848-0313 ■

Keeping your Garden Beautiful Through Proper Maintenance will be the subject of a presentation by Alexis Slafer at the March 7th meeting of the Burbank-Valley Garden Club. Alexis is a practicing, licensed Landscape Architect who was the Director of the Landscape Architect Program at UCLA as well as teaching many landscape architectural design classes.

Not only is the garden design important but, once all of the plants are selected and in



Photo credit: ALEXIS SLAFER

Police Dispatch 818-238-3000	The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com	Fire Info 818-238-3473
Police Detectives 818-238-3210		Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800
		Water/ Power 818-238-3700

HERE'S HOW PUTTING OFF BUYING A HOME COULD END UP COSTING YOU

PURCHASE PRICE	\$ 500,000	\$ 600,000	\$ 700,000	\$ 800,000	\$ 900,000	\$ 1,000,000	\$ 1,100,000
DOWN PAYMENT (20%)	\$ 100,000	\$ 120,000	\$ 140,000	\$ 160,000	\$ 180,000	\$ 200,000	\$ 220,000
LOAN AMOUNT	\$ 400,000	\$ 480,000	\$ 560,000	\$ 640,000	\$ 720,000	\$ 800,000	\$ 880,000
INTEREST RATE	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%
ESTIMATED APR:	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%
P & I PAYMENT:	\$ 1,910	\$ 2,292	\$ 2,674	\$ 3,055	\$ 3,437	\$ 3,819	\$ 4,201
TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,530	\$ 3,017	\$ 3,503	\$ 3,989	\$ 4,475	\$ 4,961	\$ 5,447

IF PRICES INCREASE 10% AND RATES INCREASE BY .50%

PURCHASE PRICE	\$ 550,000	\$ 660,000	\$ 770,000	\$ 880,000	\$ 990,000	\$ 1,100,000	\$ 1,210,000
DOWN PAYMENT (20%)	\$ 110,000	\$ 132,000	\$ 154,000	\$ 176,000	\$ 198,000	\$ 220,000	\$ 242,000
LOAN AMOUNT	\$ 440,000	\$ 528,000	\$ 616,000	\$ 704,000	\$ 792,000	\$ 880,000	\$ 968,000
INTEREST RATE	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%
ESTIMATED APR:	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%
P & I PAYMENT:	\$ 2,229	\$ 2,675	\$ 3,121	\$ 3,567	\$ 4,013	\$ 4,459	\$ 4,905

HouseAmerica Financial
Brian McKim

THE COST OF WAITING



TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,902	\$ 3,463	\$ 4,023	\$ 4,584	\$ 5,144	\$ 5,705	\$ 6,265
DOWN PAYMENT INCREASE	\$ 10,000	\$ 12,000	\$ 14,000	\$ 16,000	\$ 18,000	\$ 20,000	\$ 22,000
PAYMENT INCREASE PER MONTH	\$ 372	\$ 446	\$ 521	\$ 595	\$ 669	\$ 744	\$ 818
TOTAL INCREASE OVER 30 YEARS	\$ 133,862	\$ 160,634	\$ 187,406	\$ 214,178	\$ 240,951	\$ 267,723	\$ 294,495



Brian McKim
Senior Mortgage Advisor
brian@houseamericafinancial.com

(818) 844-8207 office
(818) 421-4737 mobile
(818) 484-2014 fax

NMLS ID# 381742

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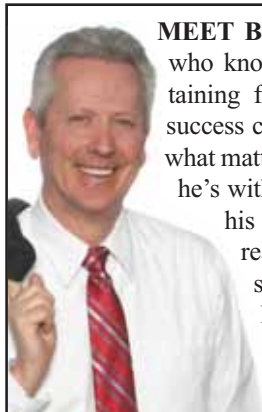
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Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**
24 Hour HOTLINE
Get detailed information on any of Brad's listings
1-800-473-0599

Simply call the number above
and dial the code #.

**Your Home Sold
Guaranteed —
or I'll Buy It!**

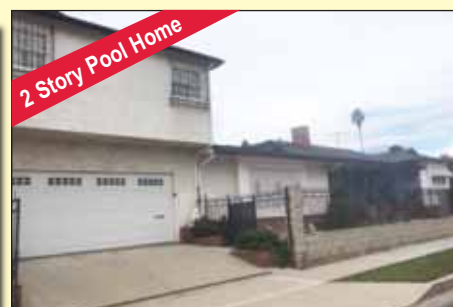
BRAD'S BEST BUY!

Sun Valley Cabrini Villas
Call 1-800-473-0599

\$559,955
Enter Code 2078



Luxury Division



TOLUCA LAKE **\$1,499,994**
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STUDIO CITY **\$1,399,993**
Call 1-800-473-0599, Enter Code 2998



BURBANK **\$1,299,992**
Call 1-800-473-0599, Enter Code 2558



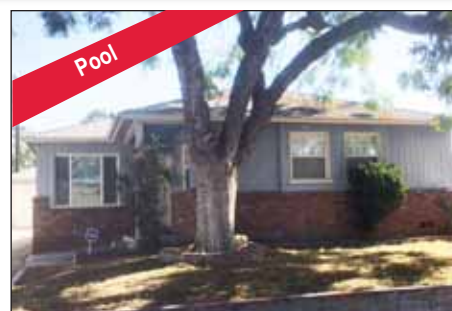
BURBANK **\$949,949**
Call 1-800-473-0599, Enter Code 3078



BURBANK HILLS **\$949,949**
Call 1-800-473-0599, Enter Code 3268



SHADOW HILLS **\$899,998**
Call 1-800-473-0599, Enter Code 2658



BURBANK HILLS **\$849,948**
Call 1-800-473-0599, Enter Code 3028



BURBANK **\$849,948**
Call 1-800-473-0599, Enter Code 3188



BURBANK **\$839,938**
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CHATSWORTH **\$839,938**
Call 1-800-473-0599, Enter Code 2098



SUN VALLEY **\$839,938**
Call 1-800-473-0599, Enter Code 3208



SUN VALLEY **\$829,928**
Call 1-800-473-0599, Enter Code 2938

Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“**True success** is found when you stay focused on **what's really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

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Don't Make a Move Without Us!

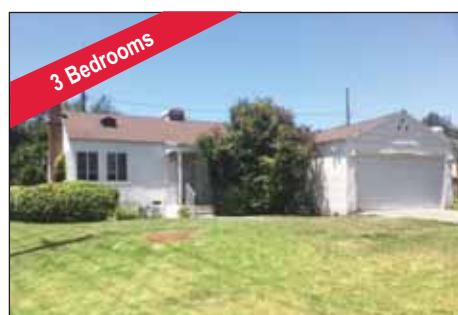
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Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



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3 Bedrooms

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TUJUNGA HIGHLAND SQUARE \$779,977
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VALLEY VILLAGE \$779,977
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BURBANK \$719,917
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ALTADENA \$699,996
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Horse Property

LAKEVIEW TERRACE \$699,996
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3 Beds + Den

BURBANK \$699,996
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Guest House

SUN VALLEY \$649,946
Call 1-800-473-0599, Enter Code 2788



Guest House

NORTH HOLLYWOOD \$639,936
Call 1-800-473-0599, Enter Code 3148



Duplex

SUN VALLEY \$629,926
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Huge Lot

SUNLAND \$579,975
Call 1-800-473-0599, Enter Code 3488



Huge Patio

TOLUCA LAKE \$569,965
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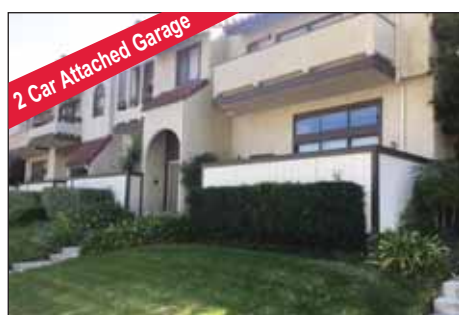
Pool & Spa

ARLETA \$548,845
Call 1-800-473-0599, Enter Code 3368



3rd Floor Corner Unit

GLENDALE \$520,025
Call 1-800-473-0599, Enter Code 2408



2 Car Attached Garage

CANOGA PARK \$499,994
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End Unit with View

PACOIMA \$349,943
Call 1-800-473-0599, Enter Code 2018



Top Level Condo

ENCINO \$339,933
Call 1-800-473-0599, Enter Code 2378



New Kitchen

ENCINO \$339,933
Call 1-800-473-0599, Enter Code 2458

office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**

Market Trends

Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	1	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	2	2	100.0%	0	2	0	6.0	\$332,500	\$330,000	99.2%	14
\$400,001 to \$500,000	2	4	200.0%	9	17	3	0.7	\$464,041	\$458,935	98.9%	34
\$500,001 to \$600,000	9	3	33.3%	7	52	9	1.0	\$555,576	\$558,305	100.5%	32
\$600,001 to \$700,000	14	9	64.3%	16	50	8	1.7	\$641,691	\$652,510	101.7%	42
\$700,001 to \$800,000	15	8	53.3%	21	55	9	1.6	\$745,577	\$747,474	100.3%	29
\$800,001 to \$900,000	13	13	100.0%	19	57	10	1.4	\$840,688	\$847,210	100.8%	27
\$900,001 to \$1,000,000	7	10	142.9%	18	44	7	1.0	\$948,518	\$952,085	100.4%	27
\$1,000,000+	37	0	NA	0	73	12	3.0	\$1,429,779	\$1,413,719	98.9%	36
Market Totals	100	49	49.0%	91	350	58	1.7	\$870,179	\$870,327	100.0%	32

Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	#DIV/0!	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	1	0	100.0%	0	1	0	6.0	\$635,000	\$635,000	100.0%	7
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	1	0	0.0	\$879,978	\$875,000	99.4%	7
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,499,999	\$1,080,000	72.0%	137
Market Totals	1	2	200.0%	0	3	1	2.0	\$1,004,992	\$863,333	85.9%	50

Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	#DIV/0!	0	1	0	0.0	\$349,900	\$349,900	100.0%	83
\$400,001 to \$500,000	0	0	NA	0	1	0	0.0	\$499,900	\$500,000	100.0%	22
\$500,001 to \$600,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	4	1	0.0	\$681,750	\$677,750	99.4%	18
\$700,001 to \$800,000	0	1	#DIV/0!	1	2	0	0.0	\$798,000	\$784,500	98.3%	38
\$800,001 to \$900,000	1	0	NA	3	3	1	2.0	\$873,000	\$848,333	97.2%	91
\$900,001 to \$1,000,000	0	0	NA	3	1	0	0.0	\$949,000	\$940,000	99.1%	77
\$1,000,000+	1	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	2	2	100.0%	8	12	2	1.0	\$728,400	\$717,908	98.6%	50

Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$759,000	\$650	0.1%	1
\$700,001 to \$800,000	0	1	NA	2	4	1	0.0	\$754,474	\$765,000	101.4%	43
\$800,001 to \$900,000	3	1	33.3%	1	2	1	9.0	\$866,950	\$897,500	103.5%	35
\$900,001 to \$1,000,000	1	0	NA	1	2	0	3.0	\$972,450	\$947,000	97.4%	30
\$1,000,000+	5	0	NA	0	3	1	10.0	\$1,683,333	\$1,700,000	101.0%	13
Market Totals	9	1	11.1%	4	12	2	4.5	\$1,042,141	\$987,471	94.8%	29

Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	#DIV/0!	0	1	0	0.0	\$525,000	\$525,000	100.0%	22
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$709,999	\$645,000	90.8%	124
\$700,001 to \$800,000	0	0	NA	2	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	2	1	50.0%	2	2	0	6.0	\$867,500	\$860,000	99.1%	22
\$900,001 to \$1,000,000	0	0	NA	1	2	0	0.0	\$914,500	\$921,250	100.7%	57
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	2	2	100.0%	5	6	1	2.0	\$799,833	\$788,750	98.6%	51

Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	#DIV/0!	0	1	0	0.0	\$585,000	\$585,000	100.0%	18
\$600,001 to \$700,000	0	1	#DIV/0!	5	6	1	0.0	\$654,000	\$660,750	101.20	26
\$700,001 to \$800,000	0	1	#DIV/0!	2	4	1	0.0	\$728,000	\$741,750	101.9%	51
\$800,001 to \$900,000	0	0	NA	1	3	1	0.0	\$834,933	\$840,000	100.6%	28
\$900,001 to \$1,000,000	0	0	NA	1	1	0	0.0	\$915,000	\$950,000	103.8%	5
\$1,000,000+	1	0	NA	0	1	0	6.0	\$1,199,000	\$1,275,000	106.3%	7
Market Totals	1	3	300.0%	10	16	3	0.4	\$752,487	\$766,344	101.8%	30