



Brad Korb

# Burbank Bulletin™

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Real Estate Since 1979

Office **818.953.5300**

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[www.BradKorb.com](http://www.BradKorb.com)

BRE #00698730

3813 W. Magnolia Blvd.

Burbank, CA 91505



Areas include Burbank, Glendale,  
Sun Valley Hills, Sun Valley Horse Property,  
Shadow Hills Horse Property

## Drought-Resistant Yard winner: Kristina Santa Isabela

Earlier this year, a home improvement project at Kristina Santa Isabela's Burbank home forced her to stop watering her front lawn for so long that it died completely. Santa Isabela, fond of gardening and fonder of saving water, designed and landscaped a drought-resistant lawn-free replacement, then learned that she needed a lawn to qualify for a water rebate she'd hoped to get from the city. Philosophical, she decided to install the yard in anyway.

Meanwhile, as a way to encourage drought-resistant residential landscaping in Burbank, the Brad Korb Real Estate Group's Facebook page invited residents to post photos of Burbank's nicest-looking low-water yards. The picture that got the most likes would win the yard's owner an Amazon.com gift card. Brad Korb recently announced the winning yard to be Santa Isabela's.



"It was good of Brad Korb to take it upon himself to encourage saving water in Burbank," she said, adding that the gift card was an unexpected bonus for which she is

very grateful.

Now, she openly encourages everyone to create a lawn-free drought-resistant yard ("It's easier

*Continued on page 6*

Follow The Brad Korb Team on  
Twitter & Facebook to receive  
information on upcoming  
open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



## THE BRAD KORB TEAM FEATURED PROPERTY!



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Think foreclosure is the only option?  
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# In The Community

## Burbank News & Events

### Burbank Noon Lions Host Halloween Party for BCR, A Place to Grow



(L-R) Burbank Noon Lion members Linda Roberts (KidSight Branch Club), William Narez, Project Chair Cindi Alleman and Mary Jo Narez set up and prepare the donated refreshments for the Halloween Party of clients of BCR, A Place to Grow, held at McCambridge Park. Lions Club members have been providing refreshments and hosting this party for several years, as just one of the many events in which volunteer hours are contributed by Lions for projects in the community.

**“True success** is found when you stay focused on **what’s really important**—family, friends and community.”  
— **Brad Korb**

### Volunteers Help Make YMCA Turkey Trot a Tradition

*The Y Thanks and Recognizes Dr. Robert M. Baba, One of Its Most Dedicated Member Volunteers*

It takes many hands to pull together the Burbank Community YMCA’s annual Turkey Trot, the charitable organization’s Thanksgiving morning run and largest annual fundraiser.

Volunteers are a critical part of making the much anticipated community event, now on its sixth year, a success each time. Dr. Robert Masao Baba, who joined the Y in 2008 along with his daughter Ann, is one of its most dedicated volunteers all year round.

One task critical to the Turkey Trot is creating the signage that marks the 5K and 10K routes and alerts residents to not park along those streets the day of the race (a ticket or towed car is not a great start to a holiday). Dr. Baba, a retired pediatric dentist and a Japanese-American World War II veteran whose combat unit was decorated with a Congressional Gold Medal, helps the Y prepare these signs.

The 98-year-old – who is in fine physical shape but has short-term memory and eye problems – is very detail oriented and appreciates the work. He prepares the signs for hanging by running twine through them and updating the date. This allows the Y to re-use the same signs each year and saves on printing, which helps maximize the event’s proceeds that fund YMCA membership financial assistance.

Dr. Baba also volunteers at the Y every Friday to fold towels. Ann, who is retiring from teaching in December, cares for her father full-time and says she has seen positive effects attributable to his volunteer activities.

“Volunteering makes him feel good and useful and is mutually beneficial for him and the Y,” Ann shares. “He finds what others might think of as repetitive work engaging and keeping active is important to his well-being. He’s one of the few people I know who doesn’t mind scrubbing dishes,” she laughs.

“My father was one of the ‘greatest generation’ who lived through the depression and war and subsequently recognizes the value of working hard and giving back to your community,” Ann continues. “Our involvement in the Burbank YMCA is an extension of that life philosophy.”

Although they don’t run or walk in the Turkey Trot, they do watch it every year



Ann Baba (left) and her father, Dr. Robert M. Baba, in Washington, DC to receive a 2011 Congressional Gold Medal for his World War II service.

and cheer on the participants who come out to rev up their metabolism before Thanksgiving dinner. They like to stay active throughout the year by enjoying YMCA group exercise classes like “Light & Lively” for Ann and “Sit & Tone” for Dr. Baba.

For Thanksgiving dinner, the Babas are going out on the town for a hot turkey sandwich, a new family tradition since the kids have grown up and moved out. “It’s a great time with friends and my father and no dishes to be washed by either of us!” Ann says.

If you or someone in your family is interested in volunteering at the Burbank Y – there’s a task for all levels of capability – please contact JodiLyn Reneaud, Director of Volunteer Engagement, at [jodi@burbankymca.org](mailto:jodi@burbankymca.org) or visit [www.burbankymca.org](http://www.burbankymca.org).

The Y is thankful for the help and wishes everyone a blessed Thanksgiving! ■

## Thanksgiving Morning Run First, Eat Later!

Run, jog, walk or push a stroller... but don't miss the annual Burbank YMCA Turkey Trot. Join runners, casual joggers, families and costumed revelers on the streets of beautiful downtown Burbank to enjoy a healthy and family-friendly holiday tradition and raise funds to help make the Y's programs available to all.

- Tech shirt and medal for all participants
- Free finish line photo
- Free Kids Fun Zone
- Pre-race expo
- Free parking by the start/finish line
- Starts early (7:30am), ends early

Details & registration at [burbankturkeytrot.com](http://burbankturkeytrot.com)

# BURBANK YMCA TURKEY TROT

5K 10K

PRESENTED BY CUSUMANO REAL ESTATE GROUP & DOWNTOWN BURBANK

### CHRISTMAS TOYS SIGN-UPS

**November 2, 3 & 4th—Time: 9:00 a.m.**  
(Monday, Tuesday and Wednesday)

What you need to bring:

- Picture ID
- Child Birth Certificate (Up to 12 yrs old)
- Proof of Income
- Proof of Address that you live in the following cities:  
(Burbank, No. Hollywood, Sunland, Sun Valley, Tujunga)

*Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market*  
**[www.LACountyPropertyInfo.com](http://www.LACountyPropertyInfo.com)**

# In The Community

## Burbank News & Events

### The Los Angeles Lakers Youth Foundation Hosts a Health & Fitness Clinic at the Boys & Girls Club of Burbank and Greater East Valley

The Boys & Girls Club of Burbank and Greater East Valley welcomed members of the Los Angeles Lakers Youth Foundation on Saturday October 10, 2015. 60 Club members braved the heat and took part in a fitness clinic. Youth aged 8-18 participated in a variety of exercises including pushups, stretching and conditioning drills, as well as basketball fundamentals such as shooting and dribbling.



“Healthy lifestyles is a priority outcome at the Boys & Girls Club of Burbank and GEV,” said Athletic Director Jay Jackson. “We want to show our members how much fun it is to develop healthy habits. To have the Lakers Youth Foundation come to the club and spend time with our kids, is just great.”

Joe Barton, Director of the Health and Fitness Clinics said “We love working with the Boys & Girls Clubs and the staff and the kids at the Burbank Club have been just terrific.”

The Boys & Girls Club of Burbank and GEV designs programs that will help fulfill our vision to provide a world class Club experience that assures success is within reach of every young person who walks through our doors. The Los Angeles Lakers

Youth Foundation’s mission is to help underserved youth develop their potential by providing positive experiences and resources in education, health and wellness, and sports.

“Our goals dovetail perfectly”, said CEO Shanna Warren. “We love partnering with the Los Angeles Lakers Youth Foundation and I know the kids can’t wait until the next fitness clinic.”

About the Boys & Girls Club of Burbank and Greater East Valley

Serving our community for 20 years, the Boys & Girls Club of Burbank and Greater East Valley supports and nurtures potential in 1,650 young people ages 6-18 every day. Through professional, dedicated and trained staff, the boys and girls at our Main Club and at 17 local school sites, are encouraged to fully participate in a variety of enrichment programs all designed to help kids experience a positive sense of self and build strong character. No child is ever turned away for an inability to pay.

The Boys & Girls Club of Burbank and Greater East Valley is a 501(c)3 organization. For more information visit us at [www.BGCBurbank.org](http://www.BGCBurbank.org) or call 818 842-9333. ■



### Attention Homeowners in the Sun Valley Hills and Shadow Hills, and Sun Valley Horse Property!

The Brad Korb Team is now providing quick and easy free information on listings & sales in your area 24-hours a day on our toll-free real estate hotline! Dial 1-800-473-0599 and enter the correct code. If you would like to contact Brad directly, please call our office at 818-953-5300 or send him an email at [Brad@BradKorb.com](mailto:Brad@BradKorb.com).

Sun Valley Hills Listings code 7248 Sun Valley Horse Property Listings code 7268  
Sun Valley Hills Sales code 7258 Sun Valley Horse Property Sales code 7278

Shadow Hills Horse Property Listings code 7288  
Shadow Hills Horse Property Sales code 7298

### Salvation Army Annual Thanksgiving Dinner



Courtesy of Elaine Paonessa

The Salvation Army, Burbank Corps, will hold its annual Community Thanksgiving Dinner, Wednesday, November 25, at the Salvation Army Corps, 300 E. Angeleno (at Third Street) in Burbank. Dinner is from 5:30pm to 8:00pm. Parking is in the court house parking structure across the street. Many Burbank companies, service organizations, and individuals contribute time, money, and services to help the Army provide a complete Thanksgiving Dinner for over 300 people each year. The Thanksgiving Committee works very hard to see that people who are alone, and entire families will be able to sit down to a full meal served by many caring volunteers. For more information, call the Corps office at (818) 845-7214. To help financially, please make a check payable to the Salvation Army, Burbank Corps, Attn: Thanksgiving Dinner, and mail to P.O. Box 4040, Burbank, CA. 91503. ■

Shark Tank's Barbara Corcoran says,

Partner with the agent **I TRUST!**

“In Los Angeles  
I would hire Brad Korb.”

He knows how to attract the right kind of buyers  
and he creates so much demand that if your home  
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!”



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YOUR HOME  
AT A PRICE ACCEPTABLE TO YOU  
**SOLD**  
**GUARANTEED**  
OR I'LL BUY IT!

# In The Community

## Burbank News & Events

Join the Magnolia Park Merchants Association as they kick off the holiday season with their annual community event: Holiday in the Park. On Friday, November 20th from 5-9pm, Magnolia Park will be alight with people and festivities ranging from a car show, pictures with Santa and Mrs. Claus, live music and entertainment, carolers, a snow lot, Princess characters, the Grinch, holiday shopping, a handmade holiday boutique, lots of hot chocolate and cookies, food trucks, and a community lot featuring all of Burbank's finest community organizations. Stores will be collecting canned food items for the Burbank Temporary Aid Center during the event so bring the whole family out for a night of fun and giving back.



## Changes at Burbank Temporary Aid Center (BTAC)

BTAC Client Services Manager Pedro Torres has been offered and accepted a wonderful opportunity at UCLA. He will be an Administrative Analyst with the UCLA School of Medicine, managing their online continuing education program for physicians. This is a new initiative for the School of Medicine. He starts this new position on November 2nd. October 30 will most likely be his last day at BTAC.

Over the past five years, Pedro has been an important part of BTAC's growth and success. Although he has many accomplishments, perhaps the most difficult was implementing the use of a Client Services database. BTAC CEO Barbara Howell has often said, "Pedro has dragged BTAC, kicking and screaming, into the 2000's!"

Sharing the news with BTAC volunteers, Torres said, "It's been five years since I started working at BTAC, and through the

years I have learned and grown so much; personally and professionally. It's an experience that I've shared with many of you, and I thank you all for being a part of it. While this won't be the last you hear of me, I do want to take a moment and commend each and every one of you for what you do for this organization. What you do for BTAC is inspiring and I'm grateful to have met and worked with such wonderful people."

BTAC would like to both thank Pedro for his hard work and passion for serving BTAC clients and congratulate him on this new opportunity. ■



Pedro Torres

## Brad Did It Again!



Brad Did It Again with the sale of Tom Chadwick's multi-residential property in Tujunga!



## Burbank Temporary Aid Center Updates

### Fresh Fruits & Vegetables

If your trees or gardens are producing more than you can use, please consider sharing the excess with BTAC. Our families especially enjoy having fresh fruits and vegetables.

### BTAC Donation Policy

BTAC can accept only monetary and food donations. If you have questions, please call BTAC at 818/848-2822. **All non-cash donations are accepted at the rear of the building.**

### Help BTAC be a good neighbor.

Please do not leave donations when BTAC is closed – especially on weekends or evenings.

### Hygiene items needed!

BTAC is almost completely out of full size soaps, shampoos, etc.! Items like these, along with toothpaste/brushes, deodorants, razors, etc. are given to low income families, along with food from our pantry. If you see something on sale, please consider sharing some with BTAC.

### The holidays are just around the corner

With the holidays approaching, BTAC will need turkeys, hams and all the 'fix-ins' for traditional holiday meals. If you see these types of items on sale, please keep BTAC in mind.

Also, BTAC will provide gifts for more than 400 children this holiday season through the Santa's Room program. New gifts, such as games, sporting equipment, skate boards, gift cards for clothing, and especially gifts for teens are always popular. In order to distribute them in time for Christmas, any donations for Santa's Room should be delivered by December 10th. Volunteers are also needed to help parents shop, etc. For more information, please email: [bhowell@theBTAC.org](mailto:bhowell@theBTAC.org).

### Mark your calendars for two upcoming events!

1. November is BTAC Month. Conduct a food drive, make a donation, volunteer or support a club, business or organization when you see them supporting BTAC!
2. March 4, 2015: BTAC's Annual Dinner at the Castaway. The Cusumano Real Estate Group will be honored at the event.

For more information about any of these events, including tickets or sponsorship opportunities, please email: [bhowell@theBTAC.org](mailto:bhowell@theBTAC.org).

### BTAC Hours

BTAC is open for services M-F 9:00 a.m. – 11:30 a.m. and 1:30 p.m. – 4:30 p.m. If dropping off a donation during the noon hour, please ring the bell at the rear door and someone will be able to assist you.

### BTAC Needs Volunteers!

Join others who have found a place at BTAC. For more information about volunteering, call 818/848-2822 ext. 101.

## BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



## JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank,  
(818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up!

**Rejuvenating Rhythms, Percussion Group** – Every Monday, 4:00 – 5:00 p.m.

**"You Are Not Alone" Support Group** – Every Tuesday, 11:30 -1:00 p.m. Facilitated by staff from the Burbank Family Service Agency. ✓

**Mah Jongg Open Play** – Every Tuesday, 12:00 – 4:00 p.m. Join other Mah Jongg players for an afternoon of game play.

**Chair Yoga** – Every Tuesday, 2:30 – 3:30 p.m. Have fun improving balance and flexibility in a comfortable communal setting with RSVP volunteer Gail Portrey.

**Red Hat Society** – Every 3rd Tuesday of the month, 1:00 – 2:00 p.m. Join this social group of ladies for fun and comradery.

**Memory Class** – Every 1st and 3rd Wednesday, 9:30 a.m. – 10:30 a.m. Kimberly Mitchell of "Tutor Doctor" presents innovative ways to help reduce the onslaught of age-related cognitive delay. Sponsored by Burbank Senior Apartments of Cusumano Real Estate Group. Cost is \$5 per session (free with BSAC)

**Flu Shot Clinic** – Wednesday, November 4th, 9:00 – 11:00 a.m. Doors open at 8:00 am. and numbers are given in order of arrival.

**Valley Porcelain Artists Exhibition** – Saturday, November 7th, 10:00 a.m. – 2:30 p.m. This will be the 5th Annual Art Exhibit at the Joslyn Adult Center. Enjoy exquisite artwork and designs that the artists will display along with items that will be for sale as well.

**Medicare Advantage (HMO Plans and Part D Drug Benefits)** – Monday, November 16th, 1:00 p.m. A representative from the Center for Health Care Rights will help you understand "The difference between a Medicare Advantage plan and Original Medicare, When to enroll in a Part D plan, What benefits are covered by a Part D drug plan in a Medicare Advantage plan standalone plan or benchmark plan, How your Medicare drug benefits work with Medi-Cal or your retiree drug coverage. ✓

**"Staying Healthy During the Holiday Season"** – Wednesday, November 18th, 12:30 p.m. Dr. Andreh Carapiet, a Specialist in Internal Medicine, will speak on preventive care and, learn about getting important tests and screenings from your doctor. Also, learn about taking simple steps to stay healthy. ✓

**Classic Movies of the 50's and 60's** – Friday, November 20th, 12:30 p.m. – 3:30 p.m. "Arsenic and Old Lace" starring Cary Grant. ✓

**Upcoming Day Trips: Round trip transportation is included leaving and returning to Joslyn Adult Center.**

**Apple Country Jamboree in Oak Glen**, Thursday, November 12th, 9:30 a.m. – 6:00 p.m. cost is \$70.00 ✓

**Morongo Casino and Cabazon Outlets**, Wednesday, November 18th, 8:30 a.m. – 7:00 p.m. cost is \$39.00 ✓

# In The Community

## Burbank News & Events

### LISTINGS AND SALES ... JUST IN TIME FOR FALL

24-hour Recorded Info at 1-800-473-0599

#### BRAD KORB'S RECENT LISTINGS

2239 Montrose #5	2118
9953 Covello	2158
2563-040-001	2458
2563-040-003	2648
2563-040-006	3108
1116 N. Rose	2198
7756 Apperson	2348
10640 Whipple	2218
1504 Mohawk	2368
2824 Manhattan	2628
1222 E. Tujunga	3228
1321 N. Lamer	2328
5019 Maplewood	2418
322 E. Juanita	2398
2932 N. Myers	2078
1021 Tyler	2058
14010 Sylvan	3368
10900 Vinedale	2678
230 Bethany #204	2738
6212 Auckland	2698
2517 Corinth	3248
7763 Via Rosa Maria	2128
10015 Fairgrove	2258
536 E. Magnolia #103	2278
336 E. Verdugo #210	2828
7534 Coldwater Canyon	2548
18193 Sundowner #821	2148
5945 Ellenview	2758
8414 Suva	2878



Call The Brad Korb Team (818) 953-5300  
We Sell or List a Property Every 40 Hours!

#### BRAD KORB'S RECENT SALES

7961 Brimfield	2708
12743 Fenton	2168
1644 Riverside	2248
3700 W. Heffron, Seller	2978
3700 W. Heffron, Buyer	2978
4656 Mane	3358
1315 Westmont	3328
626 E. Orange Grove #205	2898
8517 Lehigh	2688
340 N. Cedar #103	2358
14621 Valerio	2318
11966 Weir	2658
834 E. Orange Grove	3238
6938 Laurel Canyon #112	2138
540 E. Angeleno #104, Seller	2408
540 E. Angeleno #104, Buyer	2408
1451 E. California	2608
436 E. Palm #307	2048
6207 Auckland	2508
972 E. California #202	3038
6817 Apperson	3098
8446 Springford	2438
10330 McCormick	3258
10526 Moorpark	2468
3830 N. Broadway	2238
2955 Saint Gregory	2798
601 E. Orange Grove #307	2068
4445 Cartwright #312	2748
1112 N. California	2038
12067 Wicks	2968
2239 Montrose #5	2118
3528 Lanfranco, Seller	3148
3528 Lanfranco, Buyer	3148
7756 Apperson	2348
7064 Nagle	3278
7774 Via Rosa Maria	3488
10640 Whipple	2218
2824 Manhattan	2628
1321 N. Lamer, Seller	2328
1321 N. Lamer, Buyer	2328
5143 Bakman #218	3448

#### USE THIS TRUCK FREE!



Call 1-800-473-0599  
Enter Code 4408

#### BRAD KORB'S RECENT SALES...Continued

2932 N. Myers, Seller	2078
2932 N. Myers, Buyer	2078
1116 N. Rose	2198
21734 Bene	5128
18193 Sundowner #821	5198
1313 W. Verdugo	5168
3104 Piedmont	5148
28851 Rock Canyon	5218
27055 Las Mananitas	5138
312 Thompson #106	5188
1124 N. California	5158
18631 Collins #27	5178
22045 Oxnard	5268
8118 Lennox	5298
5224 Denny #212	5208
11205 Mount Gleason	5228
11376 Orcas	5288
7730 Via Napoli #53	5238
4424 Whitsett #211	5258
5850 Benner #206	5288
6640 Gerald	5318
328 N. Lincoln	5278
1425 Hollywood Way	5308
6301 Honolulu #51	5328

#### City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

[www.parks.ci.glendale.ca](http://www.parks.ci.glendale.ca)

#### Los Angeles Equestrian Center

#### E V E N T S

DATE	EVENT	CONTACT
Nov. 5-8	Autumn Classic	Raizy Goffman (818) 259-4364
Nov. 12-15	LA Season Finale	Langer Equestrian Group (818) 567-7317
Nov. 20-22	Autumn Jubilee	Raizy Goffman (818) 259-4364
Nov. 28-29	Cowboy Dressage Clinnic	Jaye Geisenheimer (818) 469-5473
Dec. 5-6	Dressage Holiday Special	Cornerstone Event Management (818) 841-3554
Dec. 12-13	Thoroughbred Classic Holiday Horse Show	Patsy Severinsen (626) 328-0190
Dec. 29	Tournament of Roses Equestfest	Sharp Seating (626) 795-4171

For more information, call us at 818-840-9063  
or visit us online at: [www.la-equestriancenter.com](http://www.la-equestriancenter.com)



Please Join Us  
for the

## 2015 Red Kettle Kick Off Luncheon

In support of the programs and services of  
The Salvation Army Burbank Corps  
Community Center.



Remember, A Little Change  
Makes A Big Difference

**THURSDAY, NOVEMBER 5, 2015**  
**12:00 p.m.**

Event tickets are \$25 each.  
To reserve tickets call 818-845-7214  
300 E. Angeleno Avenue • Burbank, CA 91502  
Parking available at Burbank Courthouse



If you are unable to attend, please consider making a donation to The Salvation Army to help with much needed programs.

\$500  
  \$250  
  \$100  
  \$ \_\_\_\_\_

# In The Community

## Burbank News & Events

Are expensive credit card, retail and medical debts creating a financial burden for you and/or your family? *We have a proven solution that will help, requiring **No Upfront Cost, Monthly Fees or Escrow Set-Up***

Many people face a financial crisis at some point in their lives and it can seem overwhelming especially, if they are forced to prioritize monthly bills to be paid. We understand the added stress this creates for you and/or your family.

You are not alone. One of our preferred partners has helped many individuals and families save thousands of dollars by eliminating expensive debt, while helping them conserve monthly cash flow and providing them peace of mind. There is no downside risk to you or your family. (References available)

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact me at 818-953-5304 or Brad@BradKorb.com, or John Janis directly at toll free 800-706-1210, or jjanis@platinum-resources.com for a...**No Cost brief discussion regarding this program.**



John Janis, Platinum Resources and Brad Korb

### Two Recent Clients – Unsecured Debt - SUMMARY:

- Both clients considered Bankruptcy...neither had to go BK
- Resolved and eliminated 11-credit cards totaling \$215,728 debt
- Collectively, both clients saved \$181,621
- Total debt dismissed due to medical = \$66,480
- Total discounting for these two clients = 84.2% of their balances
- Credit worthiness improvement by eliminating \$215,728 debt

#### Client # 1:

Creditor	Unsecured Debt		
	Enrolled	Settled	Savings
• AMEX	= \$16,674	\$ 3,512	= \$13,162
• Chase	= \$19,247	\$ 5,933	= \$13,314
• Chase	= \$13,860	\$ 0	= \$13,860
• Chase	= \$13,416	\$ 0	= \$13,416
• Home Depot/Citi	= \$27,458	\$ 6,516	= \$20,942
• US Bank	= \$32,571	\$10,000	= \$22,571
<b>Sub-Total</b>	<b>= \$123,226</b>	<b>\$25,961</b>	<b>= \$97,265</b>
<b>% discount</b>			<b>= 78.9%</b>

#### Client #2:

• Citi	= \$55,180	\$ 0	= \$55,180 (Medical)
• AMEX	= \$11,232	\$ 3,001	= \$ 8,231
• AMEX	= \$ 3,835	\$ 1,035	= \$ 2,800
• Chase	= \$11,300	\$ 0	= \$11,300 (Medical)
•BOA/Visa	= \$10,955	\$ 4,110	= \$ 6,845
<b>Sub-Total</b>	<b>= \$92,502</b>	<b>\$ 8,146</b>	<b>= \$84,356</b>
<b>% discount</b>			<b>= 88.1%</b>
<b>Total</b>	<b>= \$215,728</b>	<b>\$34,107</b>	<b>= \$181,621</b>
<b>% discount</b>			<b>= 84.2%</b>

Client Referrals Available

## Rave Reviews

Congratulations on your recent honor as a member in the "Circle of Legends" and thanks for caring so much! Your help made the difficult job of moving a little more bearable. Hope to see you when we hit Burbank! Our sincere thanks to you and our prayers and well wishes go with you always. Again, congratulations and the best to you and yours!  
—Warren & Rose Ettleman and Mary Jo Clark  
Home Seller, Burbank, CA

I called one of your buyers agents for assistance because I liked her attitude and prompt efficiency. She stayed on top of the deal and was incredible. I will send referrals to the Brad Korb Team whenever I have any!  
—Donna Brower  
Home Buyer, Burbank, CA

Your prospective after another real estate company failed sounded very promising. My property sold quickly at a good price. You and your team kept me in the loop and were very effective and friendly.  
—Lydia Baron  
Home Seller, Sun Valley, CA

### Kristina Santa Isabela

Continued from page 1

than it looks and designing and planning it is fun," she promises) because the reward in water savings is substantial. The water portion of the monthly services bill for her family of four is only about \$20, due in big part

to the handsome drought-resistant landscaping she has in both front and back yards: "It's so easy. Now my mom, my sisters, and my cousin are doing the same thing to their yards. I hope everyone gets inspired. It's a good way to save water." ■

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# In The Community

## Burbank News & Events

### Van Bloem Singers Looking for More Members



The Van Bloem Singers, a volunteer singing group, have just completed their 23rd season. They have performed over 900 shows, all of which were very enthusiastically received. They are looking for singers who are interested in performing Broadway and popular music. Being able to "sight read" is not necessary, but some past vocal experience is preferable.

Men and women, who are able to perform between the hours of 12:00 pm and 3:00 pm on a weekday, and on an occasional evening, Saturday, or Sunday, are welcome. Rehearsals are Monday evenings from 7:00 pm to 9:00 pm in the Chapel of the Burbank Salvation Army, 300 E. Angeleno (corner of Angeleno and 3rd Street). This busy and talented group of singers perform over 30 shows each year for service clubs, volunteer organizations, retiree and church groups, senior residences, and health care facilities. Singers need not make every performance. If interested please call Elaine Paonessa, Musical Director, at (818) 845-6851. ■

### Burbank Tournament of Roses Association



By Robert Hutt

My main purpose in writing this column is to dispel some misconceptions about Burbank's Rose Parade float and to encourage members of our fair City to get involved in helping to build and decorate our float! We don't order our float from a catalog. The float is also not built in December. As a past-president of the Burbank Tournament of Roses Association, I have some first-hand experience with the process!

Regular readers already know that producing our float is a year round process which begins in January when the design is selected from concepts submitted by members of the community. Building upon the City-owned chassis, a relatively small team of volunteers constructs the steel framework for each year's float. Another team of volunteers work out the color scheme, select and order the specific flowers needed to decorate the float. A large share of the floral materials will be dried and must be prepared before they can be used as decorating materials. This is the stage when volunteers are needed most!

The float has more than 2000 sqft of surface area and every inch needs to be covered with floral stuff. We always get loads of people who are willing to apply decorations but if no materials are prepared, what will they apply? Although some preparation of dry materials can be done during Deco Week (Dec 26-31), it would not be

wise to plan to do everything in those last five days. We would much prefer to know that we have everything ready to go!

Preparing dry materials is not a glamorous job but it is a very important one! We cannot buy bags of ready-to-apply static or strawflower petals, because floral supply vendors simply do not sell it. We need our volunteers to do what no one else does!

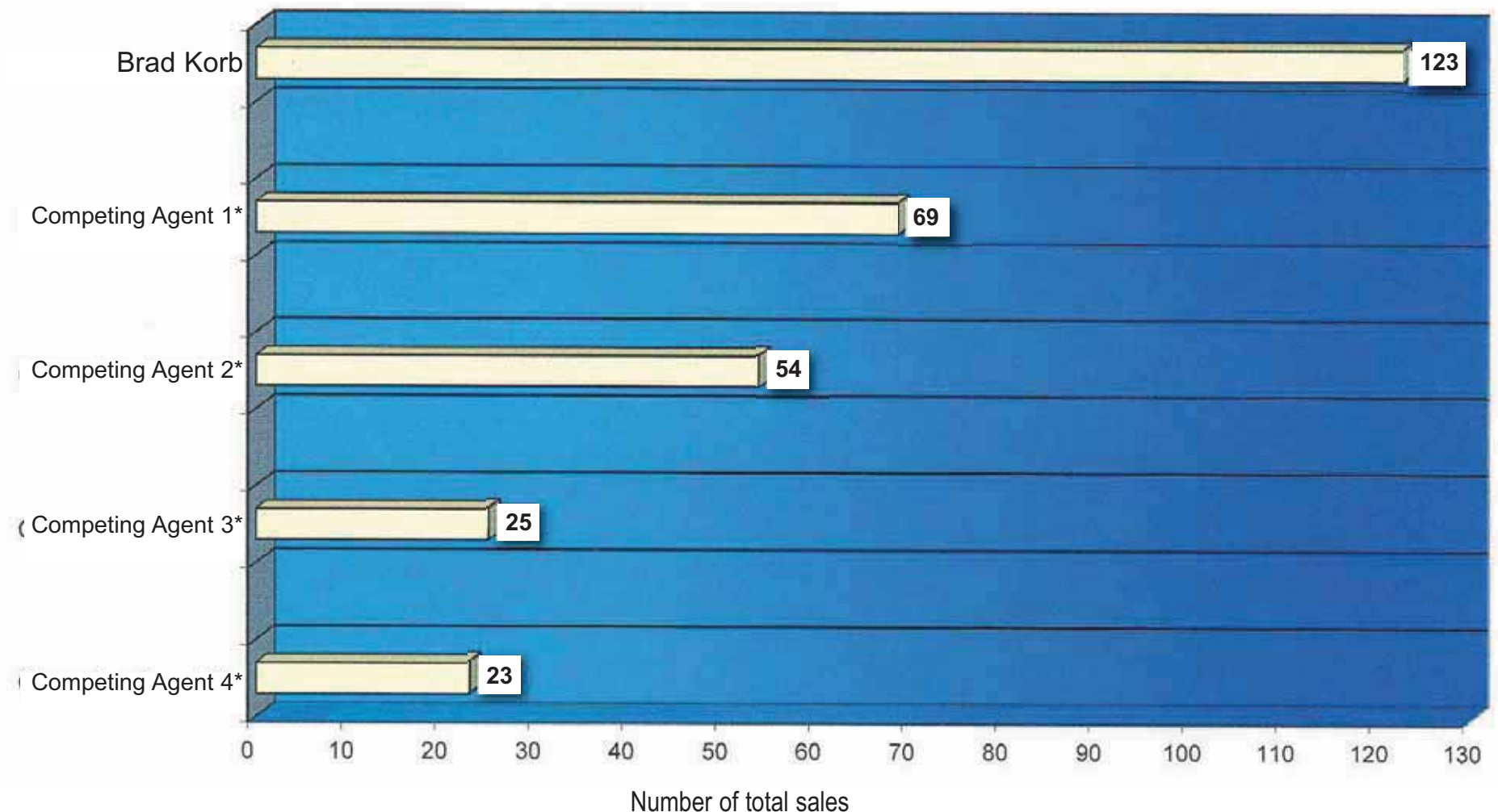
Floral preparation is not particularly challenging, however, it certainly requires patience! Usually youth groups from Burbank and Burroughs high schools provide many of the hours needed to process the materials. The students also receive service credit for the hours they work. Boy Scout and Girl Scout units also provide some help. We can use everyone! Parents can spend an hour or so working with their sons/daughters on this highly visible community project. We need everyone!

If you can help, call the Barn and leave a message. We'll get back to you and arrange a date and time!

Our normal work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Questions? Call the Barn at 818-840-0060 and leave a message or visit our website at: [www.BurbankRoseFloat.com](http://www.BurbankRoseFloat.com)! Follow us on Facebook, too! ■

### Burbank Agents Number of Sales

January 1, 2014 through December 31, 2014



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2014 through December 31, 2014. May not reflect all activity in the marketplace.

\* Agent names available upon request. Current SoCal MLS members.

# In The Community

## Burbank News & Events

### Burbank Noon Lions Extend Thanks for Donated Glasses

By Marva Murphy

The wind whistled around the large vinyl banner, hung high over the intersection of Magnolia and Hollywood Way. It reminded the community to clean out drawers/cabinets and contribute old eyeglasses to the Burbank Noon Lions by announcing, "Help Others to See and Hear, Donate Used Eyeglasses and Hearing Aids". And that is exactly what the community did; donated more than 1500 pairs of glasses and a handful of hearing aids to the collection boxes in the Burbank Library locations and the Recycle Center.

The Burbank Noon Lions are extending deep appreciation for the wonderful community response to the request for used glasses. Part of the Lions in Sight project ([www.LionsInSight.org](http://www.LionsInSight.org)), the used glasses go through a preparation process for distribution to the very poor in under-developed countries around the world. The recent natural disasters (earthquakes/floods) require an ever-increasing number of glasses to help provide the gift of sight for the less fortunate.

Members of the Burbank Noon Lions have volunteered for Lions in Sight eye clinic missions, bringing several hundred pairs of recycled glasses to remote villages, where walking is the only mode of transportation and with no available optometry services within 50 - 100 miles.

In addition, the Burbank Noon Lions have announced the ability to accept new, unused contact lenses to be utilized for the poor in the Los Angeles area. Lions are asking for anyone, recently undergoing corrective eye surgery and no longer needing their prescription contact lenses, to contact Lion Marva Murphy at [mm@2m4pr.com](mailto:mm@2m4pr.com) to make a donation.

Lions Club International ([www.lionsclubs.org](http://www.lionsclubs.org)) is the largest service organization in the world. Those interested in becoming members or supporting the free services of the Burbank Noon Lions, offered to the low-income/homeless in the community, should contact Marva Murphy at [mm@2m4pr.com](mailto:mm@2m4pr.com). ■



Five plastic bags, carefully filled with recycled eyeglasses, await pick up in the Burbank Central Library. The glasses were dropped off in the three Burbank Library site collection boxes, and comprise more than 1500 pairs of used glasses received by the Burbank Noon Lions for the Lions in Sight project. Used eyeglasses are recycled and provided to meet the ongoing need of the poor in under-developed countries around the world.

Photo by Marva Murphy



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# In The Community

## Burbank News & Events

### Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Mary Ann Deal (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

**To all of you, we extend a sincere THANK YOU!**



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### Burbank Salvation Army Angel Tree Project



Angel Tree Faithful Volunteer, Nancy Johnson

The Burbank Salvation Army Community Center will have its Angel Tree Project again this year. The Tree will be placed on the third floor of the Burbank Town Center, by the Burlington Coat Factory, left of the escalator, starting Monday, November 30, from 10:00 am to 8:00 pm through Wednesday, December 23, from 10:00am to 6:00pm. Volunteers are needed to greet the donors and collect the gifts. A Cardboard Angel is placed on the tree with information pertaining to the child. The donor selects an Angel from the tree, checks out with the volunteer, purchases a toy or clothing and returns it to the table unwrapped. The gift may be other than what is suggested on the tag as long as it is suitable for that age child. The Volunteer attaches part of the tag to the gift for delivery to the family. The gift must be returned to the volunteer before December 23 for distribution to the families. Volunteers are assigned two hour shifts, between 10:00 am and 8:00 pm anytime that they are available, including weekends. Families are selected through community centers, social service programs, and other organizations. To volunteer for the Angel Tree, adopt a family, help distribute, pack boxes with food, other projects, or to contribute financially, please call Elaine Paonessa at (818) 845-6851 (Angel Tree) or the Corps Office for all other projects at (818) 845-7214. ■



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To Contact Brad via his Social Media, please find him at:

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The Brad Korb Team (fan site)

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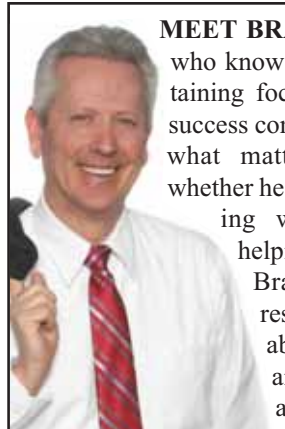
#### WHY BURBANK'S WATER SAVINGS HAS TO STAY STRONG

Imagine Burbank must save one bottle of water a month to add up to our water savings goal. Here's what will happen if Burbank doesn't stay on top of our Billion Gallon Challenge each month.



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## Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	3	#DIV/0!	5	8	1	0.0	\$275,550	\$271,175	98.4%	77
\$300,001 to \$400,000	6	6	100.0%	6	35	6	1.0	\$369,637	\$372,523	100.8%	58
\$400,001 to \$500,000	19	25	131.6%	25	85	14	1.3	\$447,690	\$448,623	100.2%	42
\$500,001 to \$600,000	15	18	120.0%	23	86	14	1.0	\$556,770	\$555,067	99.7%	53
\$600,001 to \$700,000	22	24	109.1%	24	105	18	1.3	\$647,917	\$657,331	101.5%	43
\$700,001 to \$800,000	23	8	34.8%	20	76	13	1.8	\$749,061	\$754,389	100.7%	49
\$800,001 to \$900,000	16	6	37.5%	8	40	7	2.4	\$842,715	\$843,829	100.1%	44
\$900,001 to \$1,000,000	4	2	50.0%	5	15	3	1.6	\$935,085	\$949,467	101.5%	37
\$1,000,000+	27	0	NA	0	30	5	5.4	\$1,352,152	\$1,333,798	98.6%	80
Market Totals	132	92	69.7%	116	480	80	1.7	\$654,869	\$657,164	100.4%	49